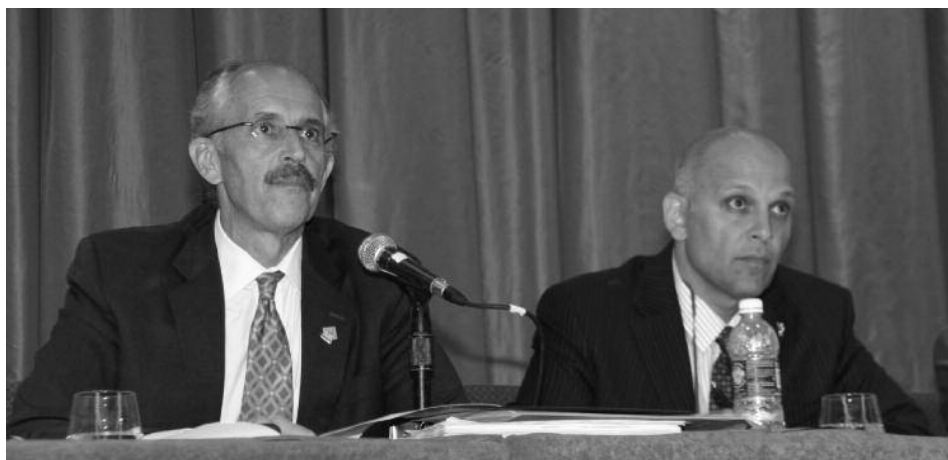


NYSDA House of Delegates Holds Its Annual Meeting, Dr. Joel Friedman Becomes President



Reference Committee Chair Dr. David Shipper, left, with Committee Member Dr. Bijan Anvar, at the House of Delegates meeting.

Dr. Joel Friedman became president of the New York State Dental Association at the meeting of the House of Delegates, held recently at New York City's Grand Hyatt Hotel. The annual meeting marked the conclusion of the term of Dr. P. Deborah Weisfuse.

Reports and resolutions were discussed and refined at Reference Committees, which heard testimony for and against proposed actions. The Chair of the Reference Committees presented recommendations to the delegates at the Saturday session. QCDS members Drs. Bijan Anvar and Jay Ledner were selected as Reference Committee members. Each of the 13 components met in caucus meetings to discuss items before the House, so that each delegate had an understanding of the issues and its consequences. NYSDA Trustee Dr. Joseph Caruso chaired the caucus meeting attended by QCDS delegates as well as by Drs. Doron Kalman, Beatriz Vallejo and Sudhakar Shetty. In addition, all candidates for the elective positions of speaker of the house and ADA Trustee-Elect made presentations at each of the caucus meetings.

The second session of the House was called to order by Speaker Dr. Robert Peskin. Resolutions were presented,

amended, discussed and ultimately voted upon by the 101 delegates, resulting in dispositions of the resolutions. At 5 p.m. Dr. Bijan Anvar hosted an ADA Institute for Diversity in Leadership alumni meeting. It was very well attended and so successful that it will

likely become a model for other states. ADA and NYSDA leadership were also present at the meeting. An evening dinner dance in honor of outgoing President Dr. Weisfuse concluded a full day of activity.

Another session began bright and early, with delegates voting for those challenged elective positions at 7 a.m. leaving little rest for the weary. Dr. Robert Peskin was re-elected as speaker of the house over challenger Dr. Craig Ratner. The election for ADA trustee-elect had three well-qualified candidates, Dr. Michael Breault, Dr. Kevin Henner and Dr. Chad Gehani seeking the position. No candidate received a majority vote on the first ballot. The candidate with the least number of votes was dropped from the necessary second ballot, leaving Drs. Gehani and Henner as candidates to be considered. The sec-

—Continued on page 12

Dr. Gehani Elected ADA Trustee, Receives 2013 Fauchard Award

QCDS's Dr. Chad Gehani was elected ADA Trustee-Elect and received the Pierre Fauchard Award at the NYSDA 2013 House of Delegates meeting. QCDS congratulates him and shares in his triumph, knowing he will represent the New York State Dental Association well. Queens County Dental Society members are very proud of him and look forward to supporting him in the same way he has always supported QCDS.



Dr. Lynne Halik presents Dr. Chad Gehani with the Pierre Fauchard Award.

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Dr. Paul S. Kaufman Passes at 80

On July 16, 2013, Dr. Paul S. Kaufman, past president of NYSDA, passed away at the age of 80. Dr. Kaufman attended Hamilton College and the University of Pennsylvania College of Dental Medicine. He obtained his oral surgery training at Kings County and Harlem hospitals. He was a Diplomate of the American Board of Oral and Maxillofacial Surgery and practiced for 40 years, first in Queens Village and then in New Hyde Park.

His professional accomplishments are numerous including the presidencies of both the New York State Dental Association and the Queens County Dental Society. He served as a delegate to the ADA for QCDS for many years. Dr. Kaufman was chairman of the Department of Dentistry at Jamaica Hospital Medical Center, where he was instrumental in the growth of the Department of Dental Medicine and the development of the general practice residency at that institution. He served as a voluntary attending at both North Shore University Hospital and Long Island Jewish Medical Center.

An innovator in the field of implant dentistry, Dr. Kaufman lectured extensively both nationally and internationally. He was a Fellow of the American College of Dentists, the International College of Dentists, American Association of Hospital Dentists and a member of the Pierre Fauchard Academy.

Dr. Kaufman was a family man who cherished the time he spent with his loving wife, Roberta Nancy Kaufman; his daughter, Stacy (also a dentist) and her husband, Steven Hoffman; his son, Mark, and daughter-in-law, Stacey; and the grandchildren he adored, Scott, Rochelle, Ethan, Spencer and Victoria.

Outside of dentistry, he loved arts and crafts, spending many hours designing and firing clay beads to make jewelry and antiques. He also enjoyed the theater. In his younger years he enjoyed skiing, tennis and golf. He was a past member of Glen Head Country Club.

He will be dearly missed by his professional colleagues and his beloved family. Dentistry has lost a great leader and one of its strongest advocates.

QCDS Bulletin

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From the President

Embracing Our Common Humanity

By Dr. Doron Kalman

Last month I attended a speech given by Former President Clinton at Temple Sinai of Roslyn. The speech was entitled "Embracing our Common Humanity" and discussed, among other things, the many gains we've made in science and technology.

What struck me most during the speech was that we are now able to identify and map genes that cause breast cancer, Alzheimer's, and Parkinson's, among others. Through the genome project, we've learned that everybody in this world is genomically 99.5 percent the same. "If you look around here tonight, every non age related difference you can see with your neighbors is lodged in one half of one percent of your genome: your hair color, height, body shape, eye color, and so on," the former president said. In other words, the differences we can see are vastly fewer than the similarities that we cannot. President Clinton believes that the salvation of humanity in the 20th century depends upon our success in convincing ourselves and people around the world to pay more attention to the 99.5 percent of us that is just like anybody else.

In my opinion, if we accept one another and respect the differences between us, we can achieve far more than we could otherwise. President Clinton went on to discuss a book he recently read, "The Social Conquest of Earth" by E.O. Wilson. In his book, Wilson argues that life on earth has been dominated by societies who have learned to work together. Those societies who have learned to cooperate have become those, which feature both the greatest success and the greatest longevity. These great societies include ants, termites, bees, and, of course, people.

In listening to President Clinton speak, I realized that his message is highly applicable to our profession and, more

specifically, to the Queens County Dental Society. I was reminded of the NYSDA House of Delegates meeting I recently attended in which, after much debate, a resolution was passed whereby the current NYSDA president is to appoint a task force that would review the size of the NYSDA House of Delegates. I would vote against a proposition to reduce the size of the House of Delegates from its current 101 members. While many feel that a large group is not necessary, I believe that collaboration between many people of various cultural

backgrounds will produce the best results. Just like those great societies of cooperators, the members of our profession could accomplish far more by working together and remaining inclusive of the many ideas among us.

Furthermore, we in the Queens County Dental Society exemplify this ideal of accepting differences and working together in a number of our programs. Specifically, this October we will be hosting our first ever New Dentist and Diversity Meeting. This two-day meeting will include presentations from both dentists and non-dentists on how to succeed. We will learn innovative methods while also incorporating other disciplines into our practices through lectures from professionals in clinical, law and the insurance sectors. Some of the topics to be covered include predictable implant placement by the general practitioner, practice management tips, preparation for the new I-Stop legisla-

ture, and how to achieve a successful dental hygiene practice. However, this event cannot happen without all of you. I know that the event will have the greatest success and impact if all attend. So, in the words of Bill Clinton, let's all strive to embrace our common humanity by respecting the many differences between us and working together.

“

*...the members
of our profession
could accomplish
far more by
working together
and remaining
inclusive...*

”

QCDS Salutes Its Newest Life Members

QCDS recognizes its members who are achieving Life Member status in 2013, after attaining the age of 65 by December 31 of the previous year and

completing 30 consecutive or 40 non-consecutive years of membership. QCDS is grateful for their many years of continued participation in organ-

ized dentistry and wishes them many more years of dedicated service to their patients. A well-deserved congratulation to the following members:

Steven J. Adlow
Dennis S. Block
Warren H. Cohen
Jack H. Gingold

Steven H. Gold
Thomas M. Guilfoyle
Blaise Guzzardo
David B. Luft

Atul R. Parikh
Stephen L. Posovsky
Louiza Puskulian
John R. Shure

Jan S. Stahl
Ira M. Sturman
Nicholas Tedesco Jr
Jang-Rong Young

QCDS and New York Mets Team Up For Annual Citifield Health Fair Day August 27th!



QCDS, in partnership with the New York Mets, will be participating in the Annual Health Fair Day, scheduled for Tuesday, August 27. This annual event has allowed volunteer dentists from QCDS to offer oral cancer screenings to the fans attending the game and to invite their patients, families and friends to enjoy an evening at the stadium at a deeply discounted ticket rate. Many dentists purchase blocks of tickets as gifts for their patients and staff.

Tickets are only \$5 each or upgrade seats for \$20. Call QCDS to reserve your tickets. This is also a perfect opportunity to update or provide your e-mail address by calling QCDS, e-mail can be used as a timely and cost effective way to communicate with members.



Lets Go Mets!

Take Me Out to the Ballgame



Dr. Bijan Anvar's children, Bijan and Isabella, at Citifield with Washington Nationals pitcher Gio Gonzalez.

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Any ADA member dentist is eligible to participate in the **2013 ADA Member-Get-A-Member Campaign**.

With your help:

- **The** ADA benefits by being able to represent another member dentist.
- The new member you recruit benefits by taking advantage of all membership has to offer.
- You **benefit** by strengthening the ADA and sharing the value of membership with another colleague — plus there are incentives and prizes for recruiters! For details visit ADA.org/MGAM.

Recruiting is Rewarding

You will be rewarded with a \$100 American Express gift card for each new, active member you recruit (up to five members or \$500 in American Express gift cards)! Or you may decline the incentive and ADA will contribute \$100 to the ADA Foundation. Please see *Campaign Rules* for full details at ADA.org/MGAM.

Participate in the 2013 Member-Get-a-Member Campaign and help build the future of our profession!

Don't Delay! The ADA Member-Get-A-Member campaign runs through September 30, 2013. For resources to assist your recruiting efforts, plus complete guidelines and rules visit ADA.org/MGAM, send an email to mgam@ada.org or call the ADA Member Service Center at 800.621.8099.



QCDS Sends Volunteers and Colgate Dental Van To Jackson Developmental Center for Screening

In keeping with the QCDS goal of providing services to the community, QCDS Executive Director William Bayer, accompanied by volunteer member dentists, conducted an oral health-screening program for 160 children recently at the Jackson Developmental Center, 31-36 88th Street in Jackson Heights.

Drs. Denis Piana, Risa Samuels, Shazia Akhtar, Ora Canter and Flushing Hospital Medical Center resident David Maricondo made time in their busy schedules to bring the dental screening program to the students at the Center. For many of the four and five year olds who received the dental screening, this was their first exposure to a dentist.

While the screenings are not a substitute for a full dental exam, the screening did identify several students in need on further care. QCDS volunteers reassured those who were apprehensive that the screening process was painless and with one or two minor exceptions, all children were screened. School staff, led by school social worker Janette Tirado, arranged the class schedules with military precision so that "down time" was kept to a minimum.

QCDS has been conducting this community service in

partnership with Colgate for several years. The Dental Society provides volunteer dentists and Colgate provides a converted and customized recreational vehicle, fully equipped with two examination chairs. Colgate provides each student with a "goody bag" and students seem to treat the exams on the Colgate van as a fun experience. QCDS would like to continue offering this service to the community, but continued participation is predicated on the ability of members to volunteer some time to conduct the screenings. The next program is scheduled for October 23 at P.S. 160.

The Center's principal, Irene Fernandez-Gomez, thanked QCDS for bringing this program to her students and said she hopes QCDS will schedule a similar program for a new group of students in the future. She said her goal for this program was to help promote child care for all her students, encourage good health practices, and to help children feel more comfortable going for their dental visits. She called the program an overwhelming success. QCDS thanks Colgate and Carla Johnson of Colgate for providing the van, the supplies and goody bags and looks forward to the partnership continuation with Colgate in their "Bright Smiles, Bright Futures" campaign.



QCDS dental volunteers, with staff and students, outside the Colgate "Bright Smiles, Bright Futures" dental van.



Dear Colleague:

We need your help. In Albany, the state's Capital, we are fighting to protect your practice, your patients and your future, as we have always done. But, while dentistry has many friends among the policy makers in Albany, we also have foes, and they are formidable – insurance companies, trial lawyers, hostile government bureaucracies, just to name a few. These entities pose threats as real as they are dangerous, and we, as concerned doctors, must be both vigilant and aggressive in defending our professional prerogatives.

This year we defeated a proposal to reduce reimbursement to dentists providing services under Medicaid. Even if you don't participate in the program, this victory is important. In other states, when dentists can't afford to treat the poor, mid-level providers have been brought in to the detriment of practicing dentists and patients alike. If you do participate in Medicaid, then our efforts relate directly to your ability to make a living. In addition, and perhaps of more significance, the inclusion of adult dental services in Medicaid was made statutory, making it an "Essential Health Benefit" thereby assuring the inclusion of adult dental services in Medicaid when Medicaid is moved into New York's Health Benefit Exchange.

But with every "victory", there arise more challenges. Already this legislative session, there have been eleven bills introduced which have some bearing on professional liability. Some we support, most we oppose – but those are supported by a strong Trial Lawyer's lobby. In addition, bills relating to expanded hygiene, mid-level provider and denturology are on the table. We are also supporting legislation to allow qualified dentists the opportunity to provide a broader array of facial cosmetic procedures for their patients who desire them – legislation opposed by our medical colleagues. So you can see, our profession cannot stand still and you cannot afford to be apathetic.

Effective political action takes effort and it takes money. The New York State Dental Association will make the effort, but it relies on EDPAC for the resources necessary to give it a powerful voice. Your contribution to the EDPAC Capitol Club is critical to ensuring that organized dentistry's efforts are effective and that our political strength is maintained.

Use the enclosed pledge form to send your Honor Roll (\$250) or Capitol Club (\$100) contribution today. Or, you can contribute online at www.empiredentalpac.com. Join the team and wear your Capitol Club pin with pride – for it represents your commitment to the cause and serves as a reminder to your colleagues to also do their duty for their profession.

Thank you in advance for your generosity. If you have any questions, please give one of us a call.

Sincerely yours,

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EDPAC District Chair
Queens County Dental Society
(718) 268-5777

Joseph R. Caruso, DDS
Vice Chairman
Empire Dental PAC
(718) 353-2822

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ADA Diversity Institute Holds Alumni Meeting

QCDS President-Elect Bijan Anvar hosted a successful meeting at the NYSDA HOD in June. "I feel it is important for us to maintain our relationships and continue to work together to make people aware of the institute and the great work and acts that come out of the program," said Dr. Anvar. He was referring to the ADA's Institute for Diversity in Leadership.

In attendance were current ADA President Robert Faiella, ADA Past-President Bill Calnon, ADA Past-President and NYSDA Executive Director Mark Feldman, ADA Trustee Steven Gounardes, NYSDA Past-President and ADA Trustee-Elect Chad Gehani, NYSDA President Deborah Weisfuse, ADA Diversity Chair Charles Weber, NYHDA Vice-President Ivan Vazquez. IDL Alumni Viviana Avila-Gnau (2012), Amarilis Jacobo (2011), Viren Jhaveri (2009), Prabha Krishnan (2010), Maria Maranga (current class), Lauro Medrano-Saldana (2009), Teodoro Regus (2005), Maryann T. Riordan (2011), Grace Y. Su (2007), and Bijan Anvar (2012).

Over an hour's worth of participation provided an opportunity for each alum to speak about their experience and how it has affected their lives and careers, as well as their involvement in organized dentistry. The common theme of the meeting was support and camaraderie. Each person credited the program and its director, Joe Martin, with empowering them to advance in their personal and professional lives. Everyone took turns speaking and there was great discussion regarding the program as well as every-

one's project, and how they are still ongoing.

Dr. Anvar spoke about his project, the first New Dentist Conference in New York State. He went on to discuss the success of the program, having nearly 250 dentists in attendance and how it became a model and catalyst for other components to copy. He informed the group that following his project there were no less than five other New Dentist Conferences! He was very proud of his accomplishment and informed everyone that this was a team effort, and that he could not have done it alone. He was very grateful to his QCDS family and friends, expressing special thanks to Dr. Chad Gehani, Dr. Prabha Krishnan and QCDS Executive Director William Bayer for their help and support. He thanked Dr. Faiella for coming to the New Dentist Conference and speaking and told his colleagues that he believes his event, while being very successful for QCDS, was also successful on a state and national level, having had one person join the tripartite at the event, and no less than five others requesting applications. Several new dentists found associate positions, as well.

At the end of the meeting, everyone thanked and congratulated Dr. Anvar for creating and coordinating the alumni meeting and expressed their interest in having another event! Dr. Anvar closed the meeting by thanking everyone for their attendance, expressing special thanks to NYSDA, Dr. Mark Feldman, and Beth Wanek for providing the space for the meeting and Josh Poupore for taking pictures.

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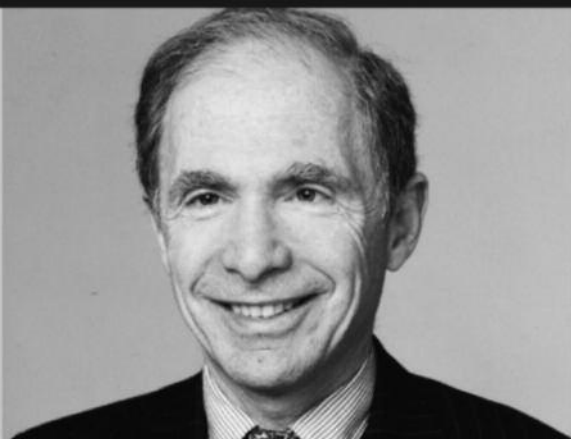
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8:30AM	Opening Remarks
8:45AM-12:30PM	Lecture: Brady Frank DDS "Simplified and Efficient Implant Placement for the GP & Top Implantology Breakthroughs for the GP"
12:30-1:30PM	Buffet Luncheon and Sponsors
1:30-5:00PM	Lecture: Tom Orent "How to Make More Money While Spending Less Time!"

Sunday, October 13

8:15-8:45AM	Registration and Continental Breakfast
8:45AM	Opening Remarks
9:00-9:30AM	Take the Mystery Out of I-Stop
9:30-11:00AM	Lecture: Benjamin Tuinei & Everest Advocates "Implementing Strategic and Profitable Insurance Strategies"
11:00-12:30PM	Lecture: Lisa Weber RDH "The \$600,000 Hygiene Practice"
12:30-1:30PM	Buffet Luncheon
1:30-2:30PM	Lecture: Robert A. Rosenfeld, ESQ "How to Avoid Dental Malpractice Lawsuits"
2:45-5:00PM	Lecture: MIS Sponsored Lecture "Implant Restoration Techniques"

Seating is Limited.

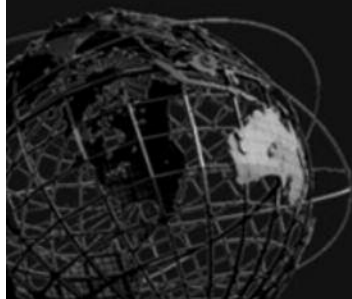
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NYSDA House of Delegates Holds Its Annual Meeting, Dr. Joel Friedman Becomes President

—Continued from page 8

ond round of balloting resulted in the election of Dr. Gehani as the next ADA trustee to be representing the ADA Second District. Dr. Gehani humbly accepted the position to a standing ovation, thanking his wife, Dr. Rekha Gehani, his family—including his QCDS family—and those who supported him. He assured all that he will do the best job he can in representing the interests of all members.

The NYSDA officers installed, assuming their positions immediately, are president, Dr. Joel Friedman; president-elect Dr. John Liang; vice president, Dr. David Miller; and treasurer, Dr. Mark Weinberger.

The elected delegates representing QCDS at the annual meeting were Drs. Viren Jhaveri, Mitchell Greenberg, Prabha Krishnan, Jay Ledner, Bijan Anvar, Burton Wasserman, Robert Shpuntoff and Rekha Gehani. They were joined by Executive Director William Bayer. Alternate delegates Drs. Beatriz Vallejo, Sudhakar Shetty, Doron Kalman and Stephen Quarcoo also attended, should any need arise to substitute for an actual delegate.

QCDS wishes the best for a successful year to all NYSDA officers and heartfelt congratulations to Dr. Chad Gehani and his family upon his election, which is not only an honor for the Gehani family but also an honor for his QCDS family.



Dr. Bijan Anvar discussed issues with ADA President Dr. Robert Faiella.



Drs. Chad and Rekha Gehani with the QCDS NYSDA trustee, Dr. Joseph Caruso.



Drs. Rekha Gehani and Prabha Krishnan at the House of Delegates meeting.



QCDS Executive Director William Bayer with Dr. Prabha Krishnan.

Report Of The Nominating Committee

In accordance with QCDS Bylaws, the Nominating Committee met and considered all nominations that were received.
The following Committee recommendations are made for 2014:

President: Bijan Anvar (per QCDS Bylaws, the current President Elect automatically ascends to the office)

President Elect: Sudhakar Shetty

Vice-President: Ronald Garrett

Secretary: Eric Huang

Treasurer: Richard Yang

Historian: Craig Tischler

ADA Delegates

Viren Jhaveri Rekha Gehani Prabha Krishnan

Alternate Delegates

Sudhakar Shetty* Ronald Garrett* Stephen Quarcoo
*(ex-officio)

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Charlene Berkman	Milan Gandhi	Lawrence Lehman	Risa Samuels	Ronald Sherman
Deepak Bhagat	Chad Gehani	Adam Lighter	Arelys Santana	Larisa Takhalova
Mohammad Bhuyan	Hanette Gomez	Robert Olan	Kathryn Schirmer	Burton Wasserman

NYSDA Delegates

V. Jhaveri	J. Ledner
P. Krishnan	R. Gehani
B. Wasserman	B. Anvar
M. Greenberg	R. Shpuntoff

Alternate Delegates

A. Queen	S. Shetty*
R. Yang *	R. Garrett*
E. Huang *	S. Kesner
C. Tischler *	S. Quarcoo

*(ex-officio)

ICDE

President: Craig Tischler Vice President: Kathryn Schirmer Secretary/Treasurer: Prabha Krishnan

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W. Bayer	D. Bhagat	M. Greenberg	J. Ledner	R. Shpuntoff
	R. Garrett	E. Huang	A. Queen	

In accordance with QCDS Bylaws, any additional nominations for an elective office may only be made by written petition signed by 20 members in good standing and received by the executive director not later than ten days after the October 1st General Membership Meeting, at which the report of the Nominating Committee is presented. No additional nominations, including nominations from the floor, shall be accepted for elective offices to be filled by a vote of the general membership unless otherwise specifically provided in these Bylaws. Voting shall take place at the November 6th General Membership Meeting.

Help Heirs With Proper Digital Asset Management

By Michael Markhoff, Esq.

For better or worse, a large percentage of our life resides online. We have become a paperless society with contact information, photographs, family trees and banking information all available via computer or smartphone. Rarely are there hard copies of documents readily available to you and your family in an emergency. With our lives residing in the "cloud," not only do we feel inconvenienced and irascible when the wifi connection at Starbucks is weak, but imagine how you would react if a family member died and you couldn't access the online banking information to pay the mortgage or the e-mail account that has the whole family's contact information?

Very few states have laws on the books as to how to handle these situations, so there are some steps to take to ensure access to your digital estate:

- Keep a hard copy list of user names and passwords of online bank accounts, investment accounts, e-mail providers, credit cards, social media accounts, blogs and music sites.
- Store this information in a secure place. This is the hard part. If you have ever had an identity theft issue, you understand what can happen if this information can fall into the wrong hands. A safe deposit box or trusted family member or friend is the first choice. There are online services which can also encrypt and store this information.
- Leave instructions as to how to handle social media accounts. Transferring this information after death may not be

allowed. All of those license agreements to which we always agree prevent another person from taking over the account. Sites such as Facebook will freeze a page and maintain it as a memorial when it is notified of the death of a user or will deactivate it at the direction of the estate representative.

In today's world, advising family members to contact important advisors, such as attorneys, accountants and financial advisors, is still important, but providing a roadmap as to how to manage the decedent's digital assets is equally vital.

Michael Markhoff, Esq., is a partner at the White Plains, New York law firm of Danziger & Markhoff LLP. This firm is a business and tax-oriented law firm that has been representing dental practice owners in the New York metropolitan area for over 50 years. Mr. Markhoff can be reached at 914-948-1556 or at mmarkhoff@dm-lawyers.com.

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Come and Join Us!

If you haven't been to QCDS lately, you are missing a lot! Monthly membership meetings are held on the first Tuesday of the month and offer members 2 C.E. credits, dinner, and wine. Speakers are insightful and there is usually time for plenty of questions and answers.

Offered from September to June, this is a great member benefit that everyone should take advantage of. It is also a great way to meet your QCDS president and other elected leaders. Meet old friends, make new ones, stay informed about the latest information involving your profession and give your input. Check the QCDS website calendar or the QCDS Facebook page for upcoming events.

We look forward to seeing you!

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Ask A Lawyer

By Jennifer Kirschenbaum, Esq.

Q. I signed a Shareholders Agreement years ago and in that document I agreed to pay my partner a designated amount upon his retirement. He just gave me notice and now I do not want to pay that much because I think the amount is over market value. What can I do?



A. This is one of those questions where I have to see your Shareholder's Agreement to give a proper answer. However, based on the information relayed above, it sounds as though you have agreed to a certain price in your agreement. Accepting such language is absolutely not preferable, or standard. A buy-out amount should be determined at the time a shareholder is "departing," whether voluntarily or involuntarily (death or disability). Typically, shareholder agreements provide the amount to be paid to a departing shareholder or their family or estate determined by the regular accountant for the practice and based on the book value of the practice at that time. Parties often agree to a formula the accountant will utilize to determine the proper buy-out amount. Should withdrawal be because of death or disability, the amount to be paid may be covered by an insurance policy, if the parties have procured. Here,

whether you have an obligation to purchase at the designated price will be governed by the agreement. Your recourse or ability to dispute the buy-out price also will be governed by the agreement. And, similarly, your ability to avoid the buy-out or terminate will be governed by the agreement.

A few general notes on this topic: critical to any potential buy-out language is understanding your potential responsibility should your partner withdraw for any reason. Without a Shareholder's, Operating, or Partnership Agreement, depending on your corporate structure, you will not have a defined obligation, or in the alternative, protection of buy-out language. And finally, the time to address your partnership is when times are good and status quo, not when a partner is looking to leave.

Jennifer Kirschenbaum, Esq. manages K&K's healthcare department and regularly counsels healthcare practitioners in regulatory compliance, transactional, audit defense, licensure, litigation and general practice management matters. She can be reached at 516-747-6700 ext. 302 or at Jennifer@Kirschenbaumesq.com

Be sure to check the QCDS website for the latest Society events and news: www.qcds.org



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3. Higher education expenses for taxpayer, spouse, child or grandchild.
4. Direct rollover to a new retirement account.
5. You were permanently totally disabled.
6. You were unemployed and used the money for health insurance.

Stuart A. Sinclair CPA

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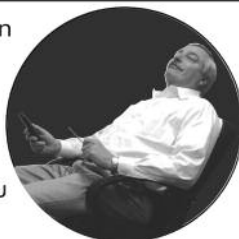
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Three New Requirements for Prescription Drugs In Effect

If you prescribe or dispense medication in New York, you must be aware of three important changes effective on March 30th and August 27, 2013, and March 27, 2015:

- **Patient English Language Proficiency—Effective March 30, 2013:**

As of March 30, 2013, all prescriptions must indicate whether a patient lacks proficiency in English and, if so, the language in which they are proficient. New prescription forms are available at no charge from the NYS Department of Health. Alternately, the prescriber may simply note on the prescription that a patient is not proficient in English and the language of proficiency.

- **Controlled Substance Registry—Effective August 27, 2013:**

As of August 27, 2013, all doctors prescribing or dispensing a schedule II, III, or IV controlled substance in any quantity must query a new controlled drug registry. To access the registry, you must establish an on-line Health Commerce System (HCS) account. All doctors who directly dispense any controlled substance in any schedule in any quantity to a patient must input into the registry the information concerning the controlled drug they directly dispensed to that patient.

- **Mandatory E-Prescribing—Effective March 27, 2015:**

Beginning March 27, 2015, all prescriptions, including all controlled substances, must be transmitted electronically, paper prescriptions will no longer be acceptable (there are extremely rare exceptions not generally applicable for most dentists).

New York's I-STOP legislation establishes new requirements for all doctors prescribing a schedule II, III, or IV controlled substance or dispensing any controlled substance in any schedule in any quantity. The NYS Department of Health (DOH) has begun establishing a Prescription Monitoring Program Registry. The registry is designed to curb abuse of prescription-controlled drugs. The registry is scheduled to go into effect on August 27, 2013. In order to prescribe or dispense any Schedule II, III, or IV controlled substance after August 27, 2013, you must be able to access the registry.

Beginning on August 27, doctors must consult the registry before prescribing any Schedule II, III, or IV drug to a patient. The registry will contain a minimum of a six-month patient controlled substance history and a maximum of a five-year history that the prescriber can review. The I-STOP law does allow for a health care professional to designate a person to access and consult the registry on his or her behalf, but the health care professional always remains legally responsible for the result and conduct of that process by the designee.

Pharmacists will input information from all the controlled substance prescriptions they fill. Any

health care provider who actually dispenses any controlled substance on any Schedule to a patient, in any quantity, will also be obligated to input that drug dispensing information into the registry.

Prescribers will access the registry through the Health Commerce System online account that they already use for renewing and issuing official New York State prescription forms. While many dentists now opt to do those renewals via paper, the only way you will be able to access the registry is via the HCS online account system.

If you fail to sign up for the registry, you will lose the ability to prescribe any schedule II, III, or IV controlled substance, as well as the ability to dispense any controlled substance directly to a patient. Your license to practice will also be at risk from the Office of Professional Discipline if you attempt to evade or violate the registry system.

For further information on the HCS online account system, go to: <https://hcsteamwork1.health.state.ny.us/pub/top.html> or call the HCS account system at either 866-529-1890, option 1; or 866-811-7957, option 1. They can also answer your questions about the registry as it progresses toward the August 27, 2013 go-live date.

Save the Date

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Making Investments: Stay Clear of the Hype

By Lewis J. Altfest, Ph.D., CFA, CFP®

Do mass media financial articles really help you become a better investor? Some do. But keep one caveat in mind: the media have another agenda besides simply informing the public of important news. They also want to make you watch, listen, or pay money to hear their own recommendations.

Shows on cable stations have to make each day sound new and interesting, which can also lead them—and the people who watch them—to overemphasize short-term developments. In fact, a client of mine who was a consultant to one of these TV shows used to call me with buy and sell orders based on what was being said on the set that day about the stock market. Once she even criticized me for not having an “appreciation” for current market events. Ironically, her constant buying and selling soon damped another kind of appreciation—the growth in her investment portfolio.

I’ll grant you that television, radio, newspapers, and magazines have made this generation more financially knowledgeable than any other before it; but that doesn’t mean people make wiser investment decisions. Like my client in television, many decide to buy an investment based solely on what they’ve heard or read in the media. But with few exceptions, I’ve found that the most popular stocks—and overhyped mutual funds—underperform their peers over long periods of time.

If you’re going to base your decisions on what you hear in the media, at least choose your sources wisely. Some financial journalists do stand out for their honest, unbiased reporting on a variety of general financial planning subjects, but be

wary as not all do.

Among the print media, some publications that can help you become a better investor include *The Wall Street Journal*; and the business section of *The New York Times*, especially its Sunday business section. Bloomberg *Businessweek*, *Money*, and *SmartMoney* also supply useful information. And *Barron’s* can give you insight about the economy and the stock market that you may not find anywhere else.

Overall, though, financial information you get from the media too often reflects the latest consensus thinking among investors. That tendency, and the media’s need to sell publications or boost TV ratings, means you should take each proclamation with a grain of salt and confirm it with objective data—not opinions—from other sources. So after listening to the media, dig deeper for unbiased research.

“
*If you’re going
to base your
decisions on what
you hear...
choose your
sources wisely.*
”

Altfest Personal Wealth ManagementSM is the nationally recognized, fee-only investment management and financial planning firm that is endorsed by NYSDA Support Services and the Queens County Dental Society for their members. Altfest contributes articles to help members of the Queens County Dental Society plan and think intelligently about their finances. To reach Altfest, call David Novak at 212-406-0850 or dnovak@altfest.com.

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QUEENS COUNTY DATC DENTAL ASSISTANTS COURSE starts OCTOBER 11, 2013

The Queens County Dental Society in conjunction with the Dental Auxiliary Training Center, is pleased to announce the **29th year** of continuation of the comprehensive dental assisting training course offered for the auxiliary staff of the Queens County membership.

FUNDAMENTALS of CHAIRSIDE DENTAL ASSISTING

To meet the demand for trained dental assistants, the dental society co-sponsors this course to assist interested students who have a desire to prepare and work in this exciting career field. Dental assistants who have been trained on the job can significantly improve their job and skills performance with this training. The course is designed to train:

- * already employed dental assistants who have limited or no formal training.
- * those who are interested in preparing to take the DANB Exam.

This comprehensive course will augment the on-the-job learning experience by giving the theoretical background of the profession of dental assisting and also provide hands-on-training in a classroom setting. The course has been structured in such a way that the total time required for completion is only 15 sessions totaling 45 hours plus a 15 hour independent study project. The course is a total of 60 hours.

Topics covered include:

Dental Terminology	Charting	Disease Transmission
Infection Control	Sterilization	Operative Dentistry
Dental Specialties	Anesthesia	Dental Instrumentation
4-Handed Dentistry	Dental Materials	Radiology
Dental Office Emergencies	Dental anatomy	Preventive Oral Hygiene

*COURSE CERTIFICATE OF ACHIEVEMENT WILL BE GRANTED UPON
SUCCESSFUL COMPLETION OF REQUIRED COURSE WORK, ATTENDANCE, & FINAL EXAM*

COURSE NUMBER: QC101-5 (Friday Evenings)
TIME: 6:30 to 9:30 PM
COURSE DATES: OCTOBER 11, 2013 through JANUARY 31, 2014
PLACE: Queens County Dental Society Headquarters Building
86-90 188th Street, Jamaica, NY 11423

Tuition: \$950.00

Text, Ins. & Lab Fees: \$495.00

**PLEASE CALL DATC TOLL FREE 1 (888) 595-3282 TO REGISTER FOR
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ARE YOU IN NEED OF A DENTAL ASSISTANT?

The Dental Auxiliary Training Center Fundamentals of Chairside Dental Assisting course that started in March will end June 21, 2013. As a service to the QCDS dentist members, DATC has a placement service to help dentists find trained prospective employees. We will be happy to discuss your job requirements, and help you find a mature, responsible, motivated, dental assistant. Your job information can also be anonymously posted on the Dental Auxiliary Training Center Facebook page. Our students and graduates search this page to find out about current dental assistant positions and must call DATC to get details and point of contact information. To view these postings, look at our FaceBook page under the NOTES tab, and don't forget to "Like Us". As has been our policy for the last 29 years, there is never a fee for this service. Please call Lisa Lyle, at 1(888) 595-3282 for more information.

CE Courses

Pre-registration is required for all continuing education courses, except General Membership Meetings

Friday, Aug 16

9:00 a.m.

CPR- Certification

4 C.E. Credits

Topic: Basic Cardiac Life Support

Certification will cover one and two rescuer CPR, Heimlich Maneuver, child CPR and AED. The ability to recognize the signals of a heart attack and provide stabilization of the victim at the scene of a cardiac arrest is a priceless commodity. Life over death may some day become a reality to someone you know or care for. Be prepared to help save a life

Registration: 8:30 a.m. Class begins promptly at 9:00 a.m.

Instructor: Eric Zalewski, BLS Instructor

Tuition: ADA member \$105/staff \$105.

Non-ADA member: \$260

Sunday, Sept 8

9:00 a.m.

Infection Control

4 C.E. Credits

Topic: Infection Control

In the past this course has had an overwhelming positive response from those clinicians and their staffs who earnestly want to stay informed of the latest infection control recommendations out there, and does so through the eyes and thoughts of a speaker-clinician who well understands the nature and demand of the everyday dental practice. Bring your entire staff and satisfy OSHA's annual staff training requirements. Course qualifies for relicensure.

Instructor: Safety Compliance Services

Tuition: ADA member \$85/staff \$70.

Non-ADA member: \$260

Friday, Sept 20

9:00 a.m.

Topic: Prosthetic and Surgical

4 C.E. Credits

Consideration for Dental Implants

Course provides basic ideas regarding the dental implant for practitioners wishing to learn practical clinical information and techniques. Course includes a one hour hands-on component.

Instructor: Dr. David Chong

Tuition: ADA member: \$25. Non-ADA member: \$50

QCDS Continuing Education Awards

QCDS congratulates those members who have completed the Continuing Education hours noted as of the end of last year. Certificates have been provided to each member, attesting to their commitment to

continuing education. A special congratulations is expressed to Dr. Stephen Levine and to the QCDS 2012 president, Dr. Beatriz Vallejo, for completing 2,000 hours.

2,000 HOURS

Stephen J. Levine

Beatriz Vallejo

1,000 HOURS

Maria Ciavarella

Sam L. Cosentino

Scott Goldstein

Shoshana Honikman

Jong S. Lim

Michael H. Rogow

500 HOURS

Elvir Dincer
Edgar S. Joseph

David J. Katz
Gary M. Kolinsky

James G.
Kouzoukian

Mzia M. Krikhely
Michael D. Kurtz

Indrajeet Singh
Myron J. Thurm

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Stella M. Carollo
Luz A. Fillion
Peter J. Koubsky

Margaret E. Mahoney
Vasiliki V. Mavromatis
Leo Meizlik

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Charles I. Resnick
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Steven D. Swerdlin
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Steven Hakim
Maureen Lam

Theresa O'Connell
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Kevin Xue

Study Clubs July - August

Dr. Fialkoff Study Club

CONTACT DR. FIALKOFF (718) 229-3838

Aug 7 7:00 -10:00 p.m.

Topic: "Collaborative Orthodontic Restorative Periodontal and Surgical (Orthognathic) Therapy"

Speaker: Jeffrey L. McClendon, D.M.D.

Location: 47-10 Bell Blvd. Bayside

Dr. Pompa Study Club

CONTACT DR. POMPA (516) 287-0917

Oct 16 8:30a.m.-5:00 p.m

Topic: "Update on Medical Emergencies or How to Save a Life, Including Your Own"

Speaker: Dr. Daniel G. Pompa

Location: The Mansion at the Village of Sands Point Golf Club

Info: For more information and to register go to APS4DDS.com.
Limit of 50 attendees There is a 15 percent courtesy discount if payment is received prior to August 15.

Nov 8,9,10 8:30 a.m. -5:00 p.m.

Topic: "Advanced Billing for the GP," "Update on TMJ/TMD," and "To Pull or Not to Pull"

Speaker: Multiple presentations and speakers, including: Ms. Christine Taxin, Dr. Donald Tanenbaum and Dr. Daniel G. Pompa

Location: The Eden Roc in Miami Beach, Florida
EdenRoc.com

Info: For more information and to register go to APS4DDS.com

Limit of 100 attendees. There is a 15 percent courtesy discount if payment is received prior to September 15.

October Membership Meeting

New York State Dental Association President-Elect Dr. John Liang will be attending the QCDS General Membership meeting on October 1. All members are encouraged to attend this meeting and offer a warm greeting to the next NYSDA president.

If you have not yet renewed your membership, please do so as soon as possible.

You will no longer be receiving communications from the ADA, NYSDA, or QCDS unless you renew for 2013.

Please don't let your membership lapse!

Call the QCDS Executive Director at 718-454-8344 if you are experiencing temporary financial difficulties to explore possible options.



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