

QCDS Dentists and Tzu Chi Foundation Volunteers Aid Queens Families in Need

The Queens County Dental Society joined with the Tzu Chi New York Foundation recently hosted a free medical/dental outreach event in Flushing. The Tzu Chi Foundation originally ran this event on its own, but this was the third year that QCDS joined them.

The clinic offered 19 medical specializations, dental care, medical screening tests, and healthcare education, all in one setting at the Sheraton Hotel, Flushing. The event was designed to help New Yorkers who lack health insurance or can't afford dental treatment.

"When you have to find means to get a living you always neglect your dental health. Surprisingly enough, not many people know how to brush their teeth properly," said Dr. Kenneth Liao, deputy CEO of the Tzu Chi Foundation, New York Chapter. In prior years without the Queens County Dental Society, "we could only help about 70 to 80 people, and we only provided a dental cleaning service. However, this time it is different, more professional, with more



Dental volunteers were organized by QCDS President Dr. Richard Yang, center, as they prepared to examine patients in Flushing.

equipment, more volunteers. We even had a dental X-ray machine to do examinations, so we could do even more," said Dr. Lao.

Dr. Richard Yang, QCDS president, organized dental volunteers and ensured a smooth process for everyone. "Once again, we have had the chance to give back to the community. This is a

tradition that we hope to participate in for many years to come," said Dr. Yang.

More than 100 volunteers were present to assist the more than 200 residents who came to this year's free clinic. The day's events concluded with a tea ceremony for all the volunteers.

The QCDS volunteer dentists in-

—Continued on page 10

QCDS Volunteers Visit Flushing Senior Center

Queens County Dental Society volunteers recently visited the Selfhelp Innovative Senior Center in Flushing for its Senior Health and Wellness Day.



QCDS President Dr. Richard Yang examined an attendee at the Selfhelp Innovative Senior Center.

The volunteers were joined by additional volunteers from the Buddhist Tzu Chi Foundation, Car-ingKind, Confucius Pharmacy, Department of Transportation,

Flushing YMCA, Garden of Hope, Midwood Ambulance, MJHS Health System, Selfhelp New York Connects, Senior Whole Health, Starside Pharmacy, True Care Home Health Care, Visiting Nurse Service of NY, and XinCon Home Care.

The doctors made multiple informative presentations on senior dental care to the attendees at the senior center and also performed oral exams. More than 250 seniors received valuable information about health care and social services resources in the community.

The attendees expressed their gratitude to the QCDS volunteers and said they hoped that the group would come back soon.

The QCDS members said they would like to make this an annual event.

IMPLADENT LTD
REGENERATIVE SOLUTIONS

86-90 188th St, Jamaica, NY, 11423
Contact 800-526-9343
or Shop Online at
www.impladentltd.com

OSTEOGEN® PLUG

ONE STEP BONE GRAFTING SOLUTION FOR SOCKET PRESERVATION WITHOUT THE NEED FOR A MEMBRANE



• **OSTEOGEN® NON-CERAMIC BONE GRAFT**

• **TYPE I BOVINE ACHILLES TENDON COLLAGEN**

At only \$50 per piece, the Impladent Ltd OsteoGen® Bone Grafting Plug combines bone graft with a collagen plug to yield the easiest and most affordable way to deliver bone graft for socket preservation. As the graft is completely contained by the collagen, there is no need to use a membrane!



Clinical Case Example Below

Clinical images courtesy of German Murias DDS, ABO/ID

Tooth #15 is set to be extracted



The surgical site was initially debrided to induce bleeding and establish the Regional Acceleratory Phenomenon



Insert Large or Slim sized OsteoGen® Bone Grafting Plugs and allow blood to absorb



Two Slim OsteoGen® Plugs are in place. Suture over top of socket to contain. No membrane is required



OsteoGen® is a low density bone graft and the OsteoGen® Plugs will show radiolucent on the day of placement



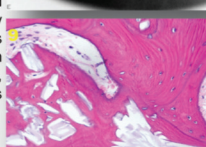
As the OsteoGen® crystals are resorbed and replaced by host bone, the site will become radiopaque.



The collagen promotes keratinized soft tissue coverage while the graft resorbs to form solid bone. In this image, a core sample was retrieved



Implant is placed. Note the histology showing mature osteocytes in lamellar bone formation. Some of the larger OsteoGen® crystals and clusters are slowly resorbing. Bioactivity is demonstrated by the high bone to crystal contact, absent of any fibrous tissue encapsulation



Contact 800-526-9343 or Shop Online at www.impladentltd.com



A Website Doesn't Have to Be Complicated to Be Powerful

One simple solution that attracts new patients

New clients receive 50% off design fees of a website with 2 months of free hosting until 10/31/18

HENRY SCHEIN **ONE** | Officite

Call 877-564-9182
Visit QCDSB.AttractNew.com



From the President

dr-richardyang@yahoo.com

The World's Fair of Dentistry

By Dr. Richard Yang, D.D.S.

Editor's Note: This column contains excerpts from the World's Fair of Dentistry opening comments by QCDS President Dr. Richard Yang.

Welcome to the World's Fair of Dentistry. As president of Queens County Dental Society, I want to welcome you to the 2018 World's Fair of Dentistry.

Dentists from all over the United State come to Queens for this incredible event. Last year, we had doctors travel from as far away as Hawaii. During these two days, QCDS is here to serve you. There will be innovational education courses. A multitude of vendors introducing new amazing products in dentistry and many raffle prizes are waiting. Come to Queens to reunite with your old friends, meet some new acquaintances and network with your peers.

History of the World Fair of Dentistry

The World's Fair of Dentistry started six years ago. Drs. Doron Kalman, Bijan Anvar, Chad Gehani, Jay Lender and Mitchell Greenberg organized the first World's Fair of Dentistry with funding from the Queens County Dental Society. However, 10 years ago our past presidents, Drs. Viren Jhaveri and Chad Gehani, hosted the Diversity Leadership meeting. At the first meeting, many dental organizations from different backgrounds joined the new venture. High Tech Day was developed under the leadership of Dr. Viren Jhaveri, when he was QCDS president. Three hundred ADA members and non-members attended the one-day lecture. Tripartite leaders came

to the breakfast. The ADA trustee, NYSDA trustee and QCDS president reached out to local dentists to get things started. From this event came the inspiration for the World of Fair of Dentistry. This location, Flushing Meadows–Corona Park, was the site of the 1939/1940 New York World's Fair and also hosted the 1964/1965 New York World's Fair. The site inspired Dr. Allan Queen to give this name to this wonderful conference.

Queens is the Gateway to the World

Queens may not be as "glam" as Manhattan, but it is a big borough which means there's plenty to explore. With a land area of 109 square miles and with a population of 2.3 million, Queens is by far the largest of New York City's five boroughs. There are residents from more than 120 countries who speak more than 135 languages. Queens is the most diverse county in America for you to enjoy art, food and culture. Immigrants arrive at JFK airport as a first stop in their new life.

Take Advantage of 18 CE Credits in Two Days

I am incredibly pleased to hear our members like our continuing education programs. Even other districts doctors like the convenience of our education. Queens County Dental Society provides 34 hours of free credit to the members of our society through the video study club and the general memberships meetings. We hold educational programs almost every week. When you join us for the World's Fair of Dentistry, you only need two more credits to fulfill New York State's requirement for the year.

What are you waiting for, join us!

Queens County Dental Society

2018 EDPAC

CAPITAL CLUB MEMBERS

LIBERTY LEVEL

Joseph Caruso Arelys Santana

HONOR ROLL

Chad Gehani
Rekha Gehani

Viren Jhaveri
Prabha Krishnan
Mercedes Mota-Martinez

Michael Tyner
Beatrice Vallejo

CAPITOL CLUB

Paul Addeo
Gina Cucchiara

Sharmila Jhaveri
Naushir Lalani

Jay Ledner

Md Mukit
Sudhakar Shetty

Raj Singla
Craig Tischler



A volunteer dentist with a patient on last year's Tzu Chi Mexico trip.

Tzu Chi Mexico DENTAL AND MEDICAL OUTREACH INVITATION

Dear Doctors:

We cordially invite you to participate in the upcoming trip for the Tzu Chi Mexico Dental and Medical Outreach from November 7, 2018 to November 13, 2018. You will be helping the people of Jojutla and Mexico City who are desperately in need of dental care. See below for more details:

DATES:

November 7 to November 13
November 7 to November 9 - Jojutla
November 10 to November 13 - Mexico City
Flight Information: Please fly to MEX airport.

NEW YORK TEAM:

Suggested Departure flight:

November 7, Interjet #2995, JFK-MEX 7:10 a.m.-11:45 a.m.

Suggested Return flight:

November 13, Interjet #2996, MEX-JFK 9:45 a.m.

LA HEADQUARTERS REGION:

Suggested Departure flight: November 7, 7 a.m.

Suggested Return flight: November 13, 7 p.m. to 8 p.m.

Please purchase flight tickets according to our suggested flight above (time difference no more than an hour). Otherwise, please cover the additional cost traveling between the airport and the final destination. Self purchase travel insurance in advance.

REGISTRATION

Registration form: <https://goo.gl/forms/Blo2L32H8Qcm6kva2>

Deadline: October 10, 2018

Fee: \$60 per person per day (will be collected in Mexico)

For information on last years mission please see:
<https://www.tzuchi.us/blog/how-tzu-chi-kept-free-medical-care-ongoing-to-over-a-thousand-earthquake-survivors-in-mexico/>

If you have any questions regarding the Mexico outreach, please leave a message on the "note" on the google registration form.

I look forward to seeing you!
Richard Yang DDS,
President of Queens County Dental Society

QCDS Bulletin

Editor

Boris Arbitman

Co-Editor

Gina Cucchiara

Executive Director

Oleg Rabinovich

Administrative Assistant

Guadalupe Rodriguez

2018 Officers

Richard Yang, *President*

Craig Tischler, *President-Elect*

Prabhakar Koppikar, *Vice President*

Arelys Santana, *Secretary*

Milan Gandhi, *Treasurer*

Hemali Ajmera, *Historian*

Board of Trustees

S. Akhtar

C. Gehani

A. Queen

C. Berkman

H. Gomez

R. Samuels

D. Bhagat

M. Greenberg

I. Schwartz

M. Bhuyan

S. Kesner

V. Shah

H. Biller

J. Kouzoukian

R. Shpuntoff

J. Caruso

N. Lalani

D. Sidhu

A. Dogra

L. Lehman

R. Singla

A. Feigenbaum

A. Lighter

J. Trivedi

R. Olan

ADA Trustee

Chad Gehani

NYSDA Trustee

Prabha Krishnan

NYSDA Delegates

R. Gehani

M. Mota-Martinez B. Vallejo

V. Jhaveri

S. Shetty

R. Yang

J. Ledner

R. Shpuntoff

Past Presidents

Ronald Garrett

Bijan Anvar

Eric Huang

Doron Kalman

Sudhakar Shetty

ADA Delegates

Rekha Gehani

Jay Ledner

Alternate Delegate: Viren Jhaveri

Institute for Continuing Dental Education

Robert Shpuntoff, *President*

Adam Lighter, *Vice President*

James Kouzoukian, *Secretary/Treasurer*

The *Bulletin* is published six times a year, bimonthly. It is the official publication of the Queens County Dental Society. Neither the Society nor the *Bulletin* assumes responsibility for the points of view or opinions of its contributors.

Deadlines for manuscripts is six weeks prior to the date of publication. For example, the deadline for March/April issue is January 10th. All Submissions must be typed as a word document and emailed to QCDSBulletin@gmail.com.

For more information about advertising, contact the Business Manager at 86-90 188th Street Jamaica NY 11423 or call (718) 454-8344. Inclusion of an advertisement does not imply endorsement of any firm, goods, or services unless such endorsement is specifically stated.

Subscription is included in the annual membership dues of the Queens County Dental Society. The Subscription rate for non-members is \$30 per year, or \$5 per issue.

The QCDS Board of Trustees meets on the third Tuesday of each month (Except July and August) at QCDS Headquarters. For information about the Society, Call QCDS at (718) 454-8344.



Publication Member of the
American Association of Dental Editors

Queens County Dental Society

86-90 188 Street | Jamaica, NY 11423
718-454-8344 | fax: 718-454-8818
www.qcde.org | e-mail: info@qcde.org

From the Executive Director

ed@qcde.org



Dental Law Updates

By Oleg Rabinovich

As mentioned in the last issue of the Bulletin, the New York State budget bill for the 2019 fiscal year, approved by the New York State Legislature and Governor Andrew Cuomo in April, revised New York State law to require employers to take various steps to prevent and respond to instances of sexual harassment in the workplace. Several of the mandates under this legislative document have taken effect.

Mandatory Arbitration Clauses

As of July, the budget's prohibition against mandatory arbitration clauses for claims of sexual harassment (codified at New York Civil Practice Law and Rules section 7515, has taken effect. This means that contractual provisions mandating arbitration for any allegations or claims of sexual harassment, except where inconsistent with federal law, will be prohibited, unless such arbitration clauses are contained in a collective bargaining agreement. Any such provision included in a contract as of today will be considered null and void, but will not impact the enforceability of other provisions in the contract. While it has yet to be determined

how this new law will stand up to the Federal Arbitration Act and to what extent, employers are advised to review their contracts to determine whether this new law may pose an issue in the future, and to revise any form documents/contracts as necessary.

Release and Confidentiality Agreements

Also, as of July, the budget's requirements concerning release agreements take effect. Thus, if an agreement involves the settlement of a claim for sexual harassment and requires non-disclosure of the underlying facts and circumstances of that claim, then the complainant must be provided with a 21-day period within which to consider whether to agree to the non-disclosure, be given an additional seven-day revocation period, and then must specifically affirm a preference for non-disclosure after the 21 days has expired. It is recommended that employers discuss these requirements with their legal counsel and implement these newly required clauses into their settlement agreements going forward.

—Continued on page 12

QCDS Continuing Education Awards

Congratulations to the following Queens County Dental Society members for achieving their respective Continuing Education milestones.

		2,000 HOURS			
		Charlene Berkman			
		1,500 HOURS			
Angela Andretta		Harvey Griesner		Dolores Tiangco	
		1,000 HOURS			
Bijan Anvar Boris Arbitman		Ira Cohen Itzhak Eisinger		Mitchell Greenberg Doron Kalman	
		Larry Kurzweil Fady Salha		Lee Schwartz Ira Sturman	
		500 HOURS			
Donald Abramowitz Stanley Bartkow Daniel Caniano Sarah Chicosky		Anthony Ciancimino Dmitry Davy Gil DeChavez Juan DeFex Edmond Demirdjan		Magdy Elsharouny Daniel Fink Stephen Gallo Mario Go	
		Patrick Grillo Robert Grillo Jeffrey Katz Jeffrey Kochman		Michael Leung Lakshmi Makkar Andrew Mantel Masha Pelts Anibal Romero	
		300 HOURS			
Isosif Avezbadalov Lyle Borman Darren Dong		Carmen-Louise Every-Degel Wayne Kye Cesar Linares		Yuhou Liu Parul Makkar Nabendu Mukherjee	
		100 HOURS			
Gene Caiafa Michael Cardo		Monique Davidson- Tucker His-Lin Feng		Paola Lomba Seema Malik Ashkan Nasim	
		An Nguyen Quazi Satter Antoinette Siciliano		Daisy Song-Cha Paul Springs Lyuba Taft	
				Steven Rosen Richard Yang John Yee	
				Steven Tam Ariel Tamma Craig Weitzman	

**SAVE
THE DATE!**



Queens County Dental Society's

Annual Installation Cocktail Party

Installation of
Dr. Craig Tischler
as President
with QCDS and ICDE Officers

Westbury Manor
1100 Jericho Turnpike, Westbury

Sunday, January 20, 2019
11 a.m. Cocktails – Noon: Sit-down Brunch

RSVP REQUIRED. DRESS TO IMPRESS.
SHOW SUPPORT FOR YOUR VOLUNTEER LEADERS

REGISTER AT 718-454-8344
EMAIL: INFO@QCDS.ORG

Report Of The Nominating Committee

In accordance with QCDS Bylaws, the Committee met and considered all nominations that were received. The following Committee recommendations are made for 2019:

President: Craig Tischler (per QCDS Bylaws, automatically assumes the office)

President Elect: Prabhakar Koppikar

Vice-President: Arellys Santana

Secretary: Milan Gandhi

Treasurer: Hemali Ajmera

Historian: Hanette Gomez

ADA Delegates

Rekha Gehani, Jay Ledner

NYSDA Trustee

Viren Jhaveri

NYSDA Delegates

Rekha Gehani	Jay Ledner	Sudhakar Shetty	Beatriz Vallejo
Viren Jhaveri	Mercedes Mota-Martinez	Robert Shpuntoff	Richard Yang

NYSDA Alternate Delegates

Bijan Anva Eric Huang

QCDS Board of Trustees

Shazia Akhtar	Joseph Caruso	Doron Kalman	Naushir Lalani	Risa Samuels
Charlene Berkman	Arthur Feigenbaum	Stuart Kesner	Lawrence Lehman	Vinit Shah
Deepak Bhagat	Chad Gehani	Kaushik Khakhar	Adam Lighter	Daljeet Sidhu
Mohammad Bhuyan	Mitchell Greenberg	Prabha Krishnan	Robert Olan	Raj Singla
Harold Biller	Al Gulum	James Kouzoukian	Alan Queen	Jayesh Trivedi

ICDE

President: Adam Lighter Vice President: James Kouzoukian Secy./Treasurer: Doron Kalman

Board

Bijan Anvar, Char-	Deepak Bhagat,	Eric Huang, Jay	Lehman, Alan
lene Berkman,	Mitchell Greenberg,	Ledner, Lawrence	Queen, John Schaf

In accordance with our Bylaws, any additional nominees for an elective office may only be made by written petition signed by twenty members in good standing and received by the Executive Director not later than ten days after the October 9th General Membership Meeting at which the report of the Nominating Committee is presented. No additional nominations, including nominations from the floor, shall be accepted for elective offices to be filled by a vote of the General Membership unless otherwise specifically provided in these Bylaws. Voting shall take place at the November 6th General Membership meeting.

Help Our Members Grow Their Patient Base

Please consider running this article in the next issue of your dental society journal. Contact Leslee Williams at the ADA at williamsle@ada.org or 312.440.2592 and let her know what format you prefer to receive the article and image.

Prepare for New Patients

3 Ways to Get the Most from the ADA's Find-a-Dentist Campaign

The ADA launched a **digital consumer advertising campaign** to get more patients in members' chairs. This campaign is designed to address the "busyness" gap identified by the ADA Health Policy Institute (HPI). As part of their research, HPI found that ADA member dentists have the capacity to see more patients. It also identified 19.6 million potential patients who believe in the importance of dental visits but for various reasons are not following through to make an appointment.

To capitalize on this opportunity, paid search and digital ads targeting these potential patients will direct them to the new **ADA Find-a-Dentist®** tool to book an appointment.

The new Find-a-Dentist tool provides consumers with a user-friendly experience and additional search fields to easily find an ADA dentist. Prospective patients will be able to search by payment options, benefits accepted, dental specialty and zip code. They can then contact the practice via phone or email to make an appointment.

The ADA is encouraging members to make the most of this opportunity. Here are some ways you can benefit from this initiative.

1. Update Your Profile at ADA.org/MyADA

Completed profiles appear at the top of the search results in the new Find-a-Dentist tool, so get yours ready to go. Updating your profile is easy and only takes 5 minutes. Start by visiting **ADA.org/MyADA** and login using your user ID (ADA member number) and password.

My ADA member profiles have been updated with new fields of information based on feedback from patients on what they look for when they search for a dentist. You'll be able to add multiple business addresses and business hours, practice focus, types of patients you treat and which forms of payment and benefit plans you accept. Making it easy for potential patients to get the information they're looking for benefits both the patient and the dentist.

Be sure to include a practice description, website and email so your future patients can learn more about you and easily connect.

2. Add a Recent Profile Photo

If you don't have a photo, add one today! Profiles with photos get 11 times more clicks than those without, and they show up higher in search results.

If you do have a photo, make sure it's current and a close-up. (Think about a passport photo: Include your head and shoulders — but unlike a passport photo, you can smile!) Your My ADA profile has a cropping tool, but zooming in too much on a photo taken from far away can affect the quality of the image.

3. Bookmark ADA.org/findadentist

Visit today for all the latest updates about the campaign, as well as resources to help you communicate with patients and promote your practice.

RISK MANAGEMENT ALERT



DENTAL MALPRACTICE INSURANCE UPDATE

Topic: Managing the Risks of Maxillary Molar and Premolar Extractions

Professional Advice

Maxillary molars and premolars are located in proximity to the maxillary sinus, and their extraction can result in a perforation and oral antral communication. Although rare, the potential for a fracture of the maxillary tuberosity must also be considered before initiating an upper molar extraction. To help manage the risks associated with maxillary posterior extractions, a thorough pre-operative examination should be performed, inclusive of a review of diagnostic radiographs and an updated medical history. A sober assessment must then be made regarding a referral to a specialist.

A referral should always be made to an oral surgeon if the tooth to be extracted is impacted, there is significant curvature or angulation of the roots, it is severely infected, bone appears thin, fused to roots or ankylosed, roots are in the sinus, and/or the sinus lies low. A referral should also be made if the general practitioner lacks skills necessary to perform a complex surgical extraction, and does not have immediate access to a specialist. For, it is not uncommon for a posterior maxillary tooth to appear capable of a simple extraction, but turn out to require root sectioning or significant bone removal.

As a matter of routine, practitioners recommending an extraction should document the rationale for the procedure, and note any pain complaints and symptoms. The patient chart should also reflect that informed consent was obtained and that the risks of the extraction were discussed and alternative treatment offered. At minimum, patients contemplating a maxillary molar or premolar extraction should be advised of the following risks: pain; swelling; bleeding; fracture of the tooth and/or surrounding bone; possible injury to adjacent teeth and structures; sinus perforation and complications; infection; dry socket; and the need for further treatment.

In the event of abnormal movement suggestive of a tuberosity fracture, the practitioner should immediately stop the attempted extraction and refer the patient to an oral surgeon. A referral to an oral surgeon and an ENT should also immediately follow identification of a sinus communication, or any suspicion of same.

Practice Points

Focus: Before undertaking an extraction of an upper posterior tooth, a general dentist should determine that a referral to an oral surgeon is not indicated, and that informed consent is properly obtained and documented.

✓ **DIAGNOSTIC RADIOGRAPHIC STUDIES ARE ESSENTIAL TO A PRE-OPERATIVE ASSESSMENT, and should be liberally utilized. Patients should be referred for outside testing as needed.**

✓ **PROTOCOLS SHOULD BE DEVELOPED TO ASSURE THAT APPROPRIATE ORAL SURGERY REFERRALS ARE MADE. General dentists should not perform an extraction if they have any reservation regarding its complexity, or their ability to respond to unanticipated complications.**

✓ **EVEN THE MOST SKILLED GENERAL DENTISTS SHOULD ADVISE PATIENTS OF THE OPTION TO HAVE AN EXTRACTION PERFORMED BY AN ORAL SURGEON, and the option of a referral should always be reflected in the patient chart.**

✓ **BOTH VERBAL AND WRITTEN CONSENT SHOULD BE DOCUMENTED.**

✓ **IMMEDIATELY INFORM THE PATIENT IF A COMPLICATION IS ENCOUNTERED AND MAKE ALL APPROPRIATE REFERRALS.**

QCDS Dentists and Tzu Chi Foundation Volunteers Aid Queens Families in Need

—Continued from page 1

cluded Drs. Richard Yang, Julie Chang, Sam Cosentino, Juan DeFex, James Dolin, Brendan Ho, David Huo, Clara Lee, Shireen Malik, Esther Nelson, Arelys Santana, and Stella Tan. The doctors saw more than 150 patients and performed cleanings, fillings, and extractions for a population of people who could not have otherwise afforded this care.

The event obtained media coverage from New York 1 News. The story can be seen at: <http://www.ny1.com/nyc/all-boroughs/news/2018/08/13/two-groups-in-queens-team-up-to-promote-dental-health>

If interested in volunteering for future dental events call QCDS at 718-454-8344.



QCDS President Dr. Richard Yang was being interviewed by New York 1.



Volunteers saw many patients.



Dr. Clara Lee with a patient.



A very busy exam space examined many Flushing patients.



QCDS President Dr. Richard Yang addressed the many volunteers.



Drs. Arelys Santana and Juan DeFex participated.

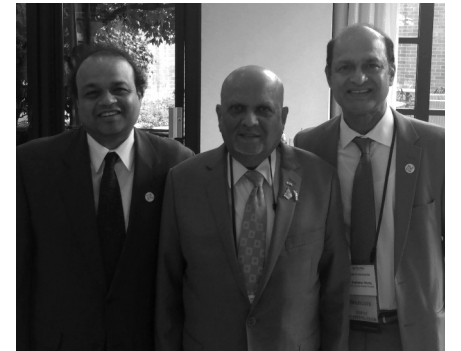
QCDS Represented by Large Group at Busy NYSDA House Of Delegates Meet



The QCDS delegation—one of the largest at the House of Delegates—was front and center at the meeting.



Dr. Robert Shpuntoff, speaking during the House of Delegates meeting.



Drs. Viren Jhaveri, Chad Gehani and Sudhakar Shetty were among the QCDS representatives at the meeting.



New NYSDA officers, right to left, President Brendan Dowd, President-elect Payam Goudarzi, Vice-President Craig Ratner, Speaker of the House Steven Gounardes, and Treasurer Frank Barnashuk.



Queen County Dental Society members and their families took a break from NYSDA business to enjoy dinner together.



The Queen County Dental Society attendees took time out for a group picture at the NYSDF luncheon.



Dr. Lawrence J. Busino, NYSDA President presents Dr. Gehani with a plaque for his service as ADA Trustee.

From The Executive Director
Dental Law Updates

—Continued from page 5

Responsibility for Harassment by Non-Employees

Finally, New York State employers should be aware that the budget's changes to the New York State Human Rights Law section 296-d took effect on April 12, 2018. Under this revision, New York State employers may be liable for the sexual harassment of non-employees where the employer knows or should have known that the harassment was/is occurring in its workplace, and failed to take immediate and appropriate corrective action. Employers should discuss this change with legal counsel to ensure that they have a procedure in place to handle these types of claims without making non-employees employees under the law.

All these new laws have created quite a bit of confusion. We will be offering a class on Thursday, October 11 from 6-9 p.m. taught by Attorney Jennifer Kirschenbaum where many questions and concerns can be answered. You can register for this course on our website.

Be sure to check the QCDS website
for the latest Society events and news:
www.qcdis.org

What Image
Does
Your Practice
Project?

We are specialists in public relations,
marketing, advertising & direct mail.

Call us for a no-obligation, confidential consultation.

Katz Communications
25 CUTTER MILL PLAZA • GREAT NECK
516.482-6551

JACOBSON GOLDBERG & KULB, LLP
Attorneys and Counsellors at Law

585 Stewart Avenue
Garden City, New York 11530
(516) 222-2330

- Office of Professional Discipline
- Purchase & Sale of Practices
- Partnership, Employee, Independent Contractor Agreements
- Business Transactions
- Medicaid
- Third Party Audits & Termination
- State & Federal Criminal Proceedings
- Administrative Hearings
- Estate and Real Estate Matters

Amy T. Kulb
Daniel M. Goldberg
Jeffrey A. Granat

Insurance Planning for the
Healthcare Professional

"Taking You from Residency to Retirement"™



- Individual Disability
- Business Disability
- Life Insurance
- Group Insurance
- Office Insurance
- Malpractice Insurance
- Health Insurance
- Retirement Protection
- Financial Planning
- Employee Benefits



Eric S. Studley & Associates, Inc.
234 West Jericho Turnpike, 2nd Fl.
Huntington Station, NY 11746
P: 631-673-9496 | F: 631-673-9497
E: Insurance@DrEricStudley.com

www.DrEricStudley.com

*If you have not yet renewed
your membership,
please do so as soon as possible.*

*You will no longer be receiving
communications from the ADA, NYSDA,
or QCDS unless you renew for 2015.*

Please don't let your membership lapse!

*Call the QCDS Executive Director at
718-454-8344 if you are experiencing
temporary financial difficulties
to explore possible options.*



Queens County Dental Society
86-90 188 Street | Jamaica, NY 11423

QCDS Member Scrapbook

Dr. Berkman Concludes
Leadership of QCDS
District Committee

Dr. Charlene Berkman recently concluded many years of service and leadership of the Queens County Dental Society District Claims Committee.

During the June Board of Trustees Meeting, QCDS President Dr. Richard Yang presented Dr. Berkman with a certificate of appreciation. Dr. Berkman remains a vital part of the QCDS Board of Trustees.



Dr. Richard Yang presents Dr. Charlene Berkman with a certificate of appreciation.



Dental Fill-Ins™

PERMANENT AND TEMPORARY EMPLOYMENT AGENCY

We've Moved To A Larger Office
To Accommodate Our Growing Agency

- **Dentists**
- **Hygienists**
- **Assistants**
- **Receptionists**

We place temporary and permanent staff

NYS LICENSED
Serving our community since 1999

212-421-9009
631-421-9006
WWW.DENTALFILL-INS.COM

We screen your dental temps, so you don't have to.

Let us take care of your staffing needs.

CE COURSES

Pre-registration is required for all CE Courses except General Membership Meetings. Call 718-454-8344 to register.

Tuesday, Oct 97:00 p.m.

General Membership Meeting 2 C.E. Credits
7:00 P.M. – A Proven Way to Pay Less Taxes and Improve Cash Flow
Dentists invest an enormous amount of time, effort and money to become successful at something they are extremely passionate about: helping people live healthier and happier lives by providing the best possible dental care. Most dentists, however, face the challenges of student loans, dental practice loans, and loans for new equipment that allow them to take advantage of the latest advances in dentistry. With all these expenses, the ability to build wealth and secure a strong financial future can seem out of reach. Controlling expenses leads to an accelerated rate of building wealth. One of the largest expenses that dental professionals have is the tax they pay on their income. This course arms dentists with knowledge of tax saving strategies they can use to effectively lower their taxes, ultimately increasing their income which can enhance both their dental practice and their lifestyle.

Speaker: Dr. Sean Scope and Craig Young, Esq
Free admission to all members, Non-QCDS Members by invitation only. Dinner included.

Friday, Oct 129:30 a.m.

Video Study Club: 2 C.E. Credits
Simple TMD Therapy for your Practice
Diversify your practice by adding this predictable, appreciated therapy! Up to 80 percent of TMD patients fall in the muscular TMD category. It’s easy to successfully treat these TMD patients. Gordon shares his pragmatic treatment method, based on research, treatment of thousands of patients and simple logic. When should you treat, and when should you refer? How can you diagnose and identify the patients who are ideal for treatment? What is a fair reimbursement fee for the service? Gordon answers these questions and more. Start treating TMD patients successfully with minimal reoccurrence of signs and symptoms.

- Topics include:
- What is Temporomandibular Joint Dysfunction (TMD)?
 - Reasons for TMD
 - Incidence of TMD
 - Diagnosis of TMD
 - Muscular TMD
 - Bone Involvement with TMD
 - Practitioners Treating TMD
 - Treatment Available
 - Rationale for TMD Therapy
 - Sequence of TMD Therapy
 - Patient Counseling
 - Psychological Evaluation
 - Occlusal Splint Therapy
 - Staff Involvement
 - Type of Occlusal Splint
 - Splint Construction – Office vs Lab
 - Seating Occlusal Splint
 - Use of Splint by Patient
 - Occlusal Equilibration
 - Decision to Provide Occlusal Equilibration
 - Sequence to Occlusal Equilibration
 - Use of Occlusal Splint After Occlusal Equilibration
 - Long-Term Expectations

- Follow-Up TMD Therapy
- Practice Administration and Fees for TMD

Instructor: Dr. Al A. Gulum
Tuition: QCDS members: Free
Non-QCDS members (one time): \$100
Non-QCDS members (VSC annual pass): \$350

Pre-registration is required. Call 718-454-8344 to register. A \$15 late fee will be assigned to those who pay and/or register on the day of the event. A light breakfast is included.

Friday, November 29:30 a.m.

Video Study Club 2 C.E. Credits
“Occlusal Splints – Predictable, Frequent”
Serve your patients better by preventing tooth wear and potential legal activity. Up to one-third of patients should have an occlusal splint to treat bruxism/clenching, TMD, or other occlusal conditions. Occlusal splints are an excellent, staff-oriented, reversible way to augment occlusal therapy. Gordon discusses the key elements of occlusion related to splints, presents the advantages and disadvantages of various splints and the theories for each splint type. Also included is a step-by-step demonstration of a full-arch maxillary splint from working cast to the final seating. Gordon offers practice administration suggestions about occlusal therapy and recommendations to encourage staff involvement and third-party payment. See how you and your staff can easily make splints and incorporate splint therapy into your practice today!

- Topics covered:
- Preventive vs Therapeutic Uses
 - Other Treatments for Occlusal Conditions
 - When to Use Occlusal Splints
 - Wearing an Occlusal Splint
 - Bruxism and Clenching
 - TMD Therapy
 - Pre-Rehabilitation
 - Post-Rehabilitation
 - Orthodontic Reasons
 - Periodontal Reasons
 - Types of Occlusal Splints
 - Practice Administration and Insurance Coverage for Occlusal Splints
 - Construction of Splints - Laboratory or In Office?
 - Impressions and Working Casts
 - Seating Laboratory-Made Occlusal Splin
 - Completed Laboratory-Made Occlusal Splint
 - Occlusal Splints Made By Clinical Staff
 - Materials and Equipment Needed

Instructor: Dr. Al Gulum
Tuition: QCDS members: Free
Non-QCDS members (one time): \$100
Non-QCDS members (VSC annual pass): \$350

Pre-registration is required. Call 718-454-8344 to register. A \$15 late fee will be assigned to those who pay and/or register on the day of the event. A light breakfast is included.

Friday, November 49:00 a.m.

CPR - Certification 4 C.E. Credits
Topic: Basic Cardiac Life Support
Basic Cardiac Life Support Certification will cover 1 and 2 rescuer CPR, Heimlich maneuver, child CPR, and AED. The ability to recognize the signals of a heart attack and provide stabilization of the victim at the scene of a cardiac arrest is a priceless commodity. Life over death may someday become a reality to someone you know or care for. Be prepared to help save a life.
Instructor: Have Dummy Will Travel BLS Instructor
Tuition: ADA member/staff: \$105 Non-ADA member: \$260

Pre-registration is required. Call 718-454-8344 to register. Class begins promptly at 9:00 a.m. A \$15 late fee will be assigned to those who pay and/or register on the day of the event.

Tuesday, November 67:00 p.m.

General Membership Meeting 2 C.E. Credits
7:00 P.M. – “My Face Hurts, Help! Treating the Orofacial Pain Patient”
TMJ and orofacial pain may seem extremely difficult to treat, but it doesn't have to be. This lecture will introduce clinicians to the world of orofacial pain and discuss conditions as well as review the anatomy of the TMJ and disc. The lecture will also discuss classification of the TMJ disorders and provide clinicians with methods to diagnose these conditions. Attendee will become more familiar with diagnosing orofacial pain related conditions and become familiar with performing an orofacial pain related examination.
Speaker: Dr. Lauren Levi
Free admission to all members. Non-QCDS members by invitation only. Dinner is included.

Sunday, December 29:00 p.m.

Infection Control 4 C.E. Credits
In the past this course has had an overwhelmingly positive response from clinicians and their staff who earnestly want to stay informed of the latest infection control recommendations, and does so through the eyes and thoughts of a speaker/clinician who understands the nature and demand of the everyday dental practice. Bring your entire staff and satisfy OSHA’s annual staff training requirements. Learn what's new in infection control techniques and what is needed to comply with appropriate infection control guidelines. Course qualifies for relicensure.
Instructor: Safety Compliance Services
Tuition: ADA member/staff: \$95 Non-ADA member: \$260

A \$15 late fee will be assigned to those who pay and/or register on the day of the event. Pre-registration is required. Call 718-454-8344 to register. Class begins promptly at 9:00 a.m.

Dietary Concerns

QCDS wishes to accommodate the dietary needs of attendees at meetings and programs. Anyone requiring kosher or other specialized foods should notify the QCDS office at the time of registration.

STUDY CLUBS

Dr. Fialkoff Study Club

CONTACT DR. FIALKOFF 718-229-3838
Oct 10 7:00 -10:00 p.m.
Topic: “Real Life Dentistry: Simple And Complex Clinical Cases From Start To Finish”
Speaker: Dr. Marvin Fier
Location: 47-10 Bell Blvd., Bayside
Nov 7 7:00 -10:00 p.m.
Topic: “HIPPA Compliance Course”
Speaker: Dr. Bijan Anvar and NYSDA
Location: 47-10 Bell Blvd., Bayside

Visit QCDS
online at
www.qcdis.org

Eric J. Ploumis, D.M.D., J.D.
Attorney at Law

Why not use a lawyer who is also a dentist?

Comprehensive Legal Services for Dental Professionals

- * Purchase and sale of practices
- * Employment and independent contractor agreements
- * Office leases
- * Partnership agreements and dissolutions
- * Corporate and LLC formation
- * Real estate transactions
- * Office of Professional Discipline representation
- * Patient dismissal issues
- * Collections issues

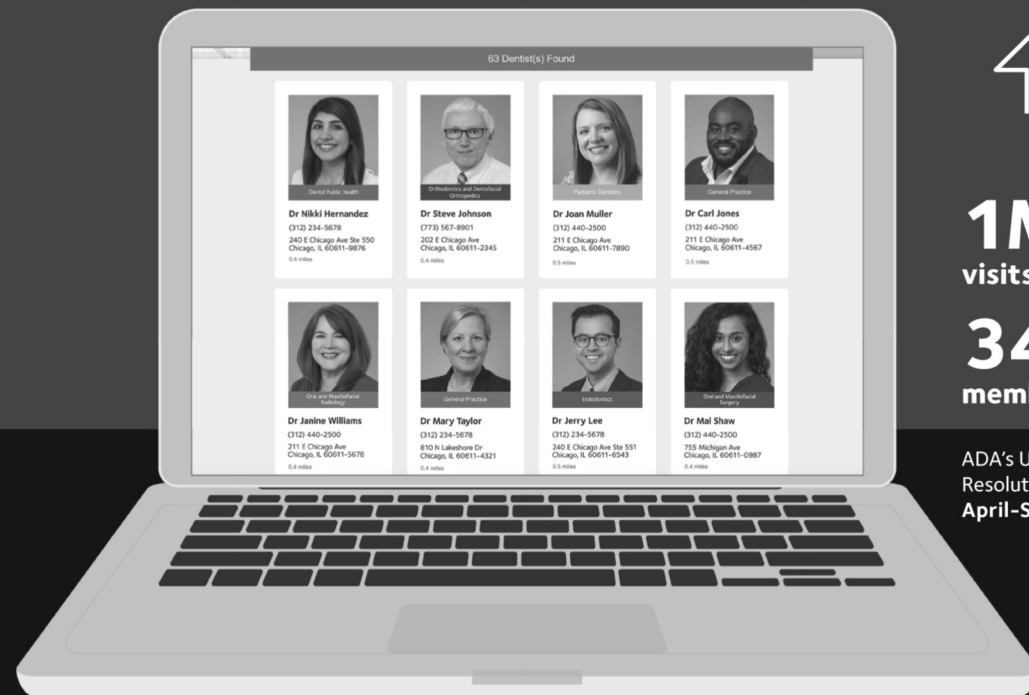
Manhattan
453 Second Avenue
New York, NY 10010
212-685-4320

Brooklyn
322 Stockholm Street
Brooklyn, NY 11237
347-221-1084

www.DentalPracticeLawyers.com

Put your best face forward

The new Find-A-Dentist is live — and it's a hit with patients.



1MM
visits to Find-a-Dentist
348K
member profile views

ADA's Utilization Campaign
Resolution 67H-2016 Results to Date
April-September 2017



Update your profile in 5 minutes or less!



Patients can see your location, office hours & more



Photo profiles get 11x more clicks



More complete profiles appear higher in search results.



Don't have time? Ask a staff member to do it for you.

3 year
\$18 million campaign
19.6 million U.S. adults

ADA's Find-a-Dentist® campaign is designed to help bring in new patients.

ADA®

Learn more about the ADA campaign to help build your practice.
Visit ADA.org/UpdateNow to check your profile and add your photo.

DANZIGER & MARKHOFF LLP
Attorneys at Law

Representing dental practices in the areas of:

Dental Practice Transitions
Office Leasing
Estate and Tax Planning
Retirement Plan Design & Administration

Long Island:

135 Pinelawn Rd, Suite 245 South, Melville, NY 11747

Westchester:

1133 Westchester Ave, Suite N208, White Plains, NY 10604

Contact: Gregory R. Tapfar, Esq. 914.948.1556
gtapfar@dmlawyers.com

danzigermarkhoff.com



Bank of America

Practice Solutions



SMART FINANCING / BETTER CONNECTED

Get a loan up to \$5 million, and give your practice every advantage

No matter where you are in the course of your career, choosing the right guidance is just as important as choosing the right financing. At Bank of America Practice Solutions, we've been helping dental professionals achieve their goals for more than 20 years.

Our all-inclusive financing* can be designed to cover all of your needs — from office design and equipment installation to training, supplies and even working capital. We offer the following types of loans:

- Practice startup
- Debt consolidation†
- Commercial real estate‡
- Practice acquisition
- Office improvement
- Equipment upgrade

With the Business Advantage Relationship Rewards program, you may qualify for a discount on a new loan, as well as additional benefits and rewards. To learn more about the program, visit bankofamerica.com/relationshiprewards.

To learn more, contact me today.

Robert Malandrucolo
1.646.939.3124
Robert.Malandrucolo@bankofamerica.com
<http://sbbankers.bankofamerica.com/robert-malandrucolo>

LIFE / BETTER CONNECTED®



Proudly Endorsed by:
New York State
Dental Association

*All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. The term, amount, interest rate and repayment schedule for your loan, and any product features, including interest rate locks, may vary depending on your creditworthiness and on the type, amount and collateral for your loan. Bank of America may prohibit use of an account to pay off or pay down another Bank of America account. Repayment structure, prepayment options and early payoff are all subject to product availability and credit approval. Other restrictions may apply.
†For owner-occupied commercial real estate, 3% owner occupancy required.
‡Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.
Bank of America, the Bank of America logo and LIFE / BETTER CONNECTED are registered trademarks of Bank of America Corporation. Sponsorship of endorser's products and services is not an expressed opinion or approval by the Bank. Bank of America Practice Solutions is a division of Bank of America, N.A.
©2018 Bank of America Corporation | ARBPYQ08 | FI-02-18-0316 B | PS-101-FI | 03/2018



CUSTOM UPHOLSTERY Inc.

3280 Sunrise Hwy Ste 59
Wantagh, NY 11793

**SPECIALIZING IN
DENTAL FURNITURE ALL
WORK COMPLETED AROUND
OFFICE HOURS**



**DENTIST'S CHAIRS
OFFICE FURNITURE
WAITING ROOMS
ETC...**

(516) 354-5650

FREE ESTIMATES

TAX TIPS FOR DENTISTS

The due date for form 1065 U.S. Partnership Income Tax will be the 15th day of the third month following the close of the partnership's tax year. Previously, partnerships were due by the 15th day of the fourth month. The due date for form 1120 U.S. Corporation Income Tax Return is changed to the 15th day of the fourth month following the close of the tax year. The deadline was the 15th day of the third month.

Both of the above changes are applicable to returns for years beginning after 12/31/2015

Stuart A. Sinclair CPA

1120 Old Country Road • Plainview, NY 11803

Phone (516) 935-2086 Fax (516) 935-1787

website: DenTaxSolutions.com

e-mail: StuSinclair@yahoo.com

QCDS CLASSIFIEDS

THINKING OF RETIRING? Established GP Dentist with 20+ years experience seeks practice in Eastern Queens/Western Nassau for satellite/sec-ond office. I will take good care of your patients. Call 718-404-7364 or Email Queensdentist@aol.com

PRACTICE FOR SALE: Attention all dentist—we have a multi-specialty dental practice for sale in the Bronx. Pleasant surroundings. Serious direct buyer only. Please leave a text at 917-405-4038.

SOUTHERN QUEENS ORTHODONTIC PRACTICE FOR SALE: Long established part-time orthodontic practice plus income producing invest-ment property. 3-year average gross \$300K from practice. Beautiful resi-dential area. Owner retiring. One-of-a-kind opportunity in unique situation. Contact: djdjortho@gmail.com

DENTAL OPERATORIES AND OFFICE SPACE available for lease with affordable rates, 3 operatory, 1,000 sq. ft., everything digital, beautiful space, Queens (Flushing) centrally located, walk to 7 train by Main Street, 2 park-ing spaces. Also, all equipment is for sale. If interested, email BrightRay-Dental@gmail.com or call 718-808-2889 or 646-964-8665

PRACTICE FOR SALE: Attention dentists in Northeastern Queens: If you are nearing the end of your lease, end of your career, or seeking an exit strat-egy, I believe that there is a way that those of us in this situation can preserve our legacy on our own terms in a way that works best for each individual. Please reply to toothman68@aol.com or call/text 516-456-5418 so we can chat or arrange to grab a bite.

SPACE AVAILABLE: General dentist, preferably with a following to share space in my Oakland Gardens 11364 three operatory office. Possible future transition into my practice if that interests you. If you place implants, then you can place them here for my patients. Can be an older practioner phas-ing out, or a younger doctor starting a practice. 516-456-5418 or tooth-man68@aol.com

DENTAL SPACE AVAILABLE: 3-4 operatories, shared waiting room with 37-year old podiatry practice. Busy corner in Valley Stream off of Southern State Parkway. Call 516-825-5552.

Committed To Teaching and Learning The Latest Guidelines Developed From Evidence-Based Research . . .



... Whatever It Takes
We Are The Medical Emergency Experts
Serving Dentists For Over 25 Years

Have Dummy Will Travel, Inc.
595 Route 25A, Suite 13
Miller Place, NY 11764
(631)-849-4978
www.havedummy.com



Looking for a Highly Qualified Chairside Dental Assistant?

NYU-trained dental assistants are competent in understanding OSHA regulations and have been trained in the appropriate clinical and basic sciences, an electronic health record, digital and film radiology, and communications and patient management skills — and are available for immediate placement.

To receive resumés and set up an interview for a no-charge placement, please contact Angie Leon, NYU Dental Assisting Certificate Program coordinator, at al6@nyu.edu.



PRINTING SPECIALS FOR DENTAL PROFESSIONALS

10% DISCOUNT FOR QCDS MEMBERS

- Brochures
- Business Cards
- Prescription Pads
- Medical Forms
- Letterhead
- Envelopes
- Labels
- Rubber Stamps
- Mailings
- Design Services

DELIVERY TO YOUR OFFICE DOOR!

KC GRAPHICS
25 Cutter Mill Plaza • Great Neck
516-466-2434

MLMIC AGREES TO JOIN BERKSHIRE HATHAWAY FAMILY OF COMPANIES

“MLMIC is a gem of a company that has protected New York’s physicians, mid-level providers, hospitals and dentists like no other for over 40 years. We welcome the chance to add them to the Berkshire Hathaway family and enhance their capacity to serve these and other policyholders for many years to come.”

Warren Buffett, CEO, Berkshire Hathaway

For more information, visit MLMIC.com/faq.

