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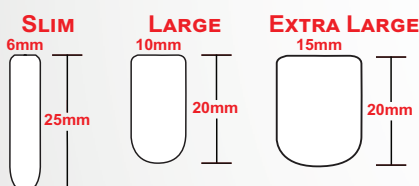
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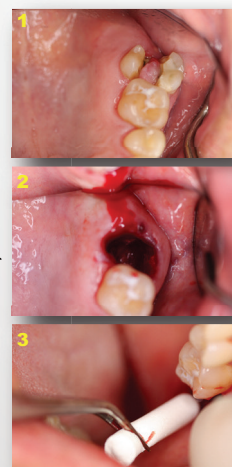
Clinical Case Example

Clinical images courtesy of German Murias DDS, ABO/ID

Tooth #15, set to be extracted.

Remove the entire pathologic periodontal ligament and flush socket twice. Use #6 carbide bur, make holes through the Lamina Dura to trabecular bone and establish Regional Acceleratory Phenomenon.

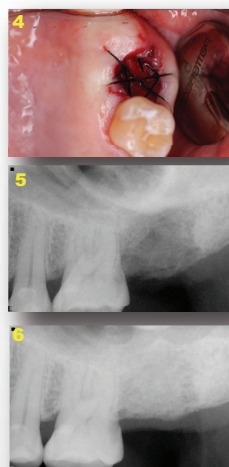
Insert Large or Slim sized OsteoGen® Bone Grafting Plugs and allow blood to absorb.



Two Slim OsteoGen® Plugs are in place. Suture over top of socket to contain Plug. Do not suture through Plug. No membrane is required.

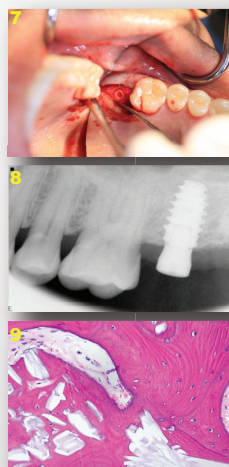
OsteoGen® is a low density bone graft and the OsteoGen® Plugs will show radiolucent on the day of placement.

As the OsteoGen® crystals are resorbed and replaced by host bone, the site will become radiopaque.



The collagen promotes keratinized soft tissue coverage while the OsteoGen® crystals resorb to form solid bone. In this image, a core sample was retrieved.

Implant is placed. Note the histology showing mature osteocytes in lamellar bone formation. Some of the larger OsteoGen® crystals and clusters are slowly resorbing. Bioactivity is demonstrated by the high bone to crystal contact, absent of any fibrous tissue encapsulation.



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Noted 'Clinicians Report' Publisher, Author Speaking at Next World's Fair of Dentistry

By Marc Katz

Internationally known dental professional Dr. Gordon Christensen has been secured as a keynote speaker at the next Queens County Dental Society World's Fair of Dentistry, scheduled for September 9-10, 2023.

Dr. Christensen will speak on "The Crown Revolution for the Past Decade," as well as restorations. The noted prosthodontist and dental consultant, with a practice in Provo, Utah, has presented over 45,000 hours of continuing education throughout the world, made hundreds of educational videos used throughout the world, and is published widely.



Dr. Gordon Christensen

Dr. Christensen, along with his wife, Rella, are co-founders of the non-profit Clinicians Report Foundation, an international continuing education organization. Since 1976, they have conducted research in all

areas of dentistry and published their findings to the profession in the well-known CRA newsletter, now called Clinicians Report.

Early in his career, Dr. Christensen helped initiate the University of Kentucky and University of Colorado Dental Schools and taught at the University of Washington. Currently, he is an adjunct professor at the University of Utah School of Dentistry.

QCDS Executive Director Dr. Chad Gehani said that a World's Fair early bird special featuring a discounted registration fee will open in March of 2023. "Make sure that you register early to get the discounted registration rates," he said. "Our

registration spots get filled very fast." Watch for further details about next year's World's Fair of Dentistry, to be announced soon.

From the President Wrapping Up a Successful Term, Thanks to You!

By Dr. Hanette Gomez



As I approach the end of my presidential term, I realize how fast this year has gone by. Being the president of the Queens County Dental Society involves many varied responsibilities. I knew I would face a number of challenges during this year, but my mind was made up to do my best and give QCDS my all.

I had set a personal goal to accomplish during my presidency: to significantly increase our membership. Now, I can proudly say that I have accomplished that goal. QCDS Executive Director Dr. Chad Gehani and his secretary, Lucy Chabria, have worked hard during the year, sending out email

blasts inviting all licensed dentists in Queens to our events with the goal of attracting new members to join us.

I believe increasing our membership is in the interest of all QCDS members and I know that if we all continue to work at this diligently, and all members make the effort to support our Membership Committee, together we will be able to achieve the goal of boosting our membership. We should certainly become more diversified and inclusive.

The American Dental Association is committed to diversity and inclusion, and are enhancing opportunities in this area across the nation. At QCDS, Dr. Gehani, the father of diversity in the dental profession and one of our own, started all of this and is one of the strongest proponents of diversity and

inclusion. We at QCDS are setting an example for other components to follow on this issue.

During the recent World Fair of Dentistry, Dr. Gehani organized a diversity and inclusion meeting attended by ADA President Dr. Cesar R. Sabates; ADA Executive Director Raymond Cohlma; and Congressman Adriano Espaillat, among other important leaders of the dental community, to discuss topics of concern to all of us about the cost of dental education, inclusion, and fairness in dental schools and dental societies.

We had many successful events during this year, including lectures and meetings throughout my presidency year. But the World Fair of Dentistry was the most incredulous and success-

—Continued on page 10



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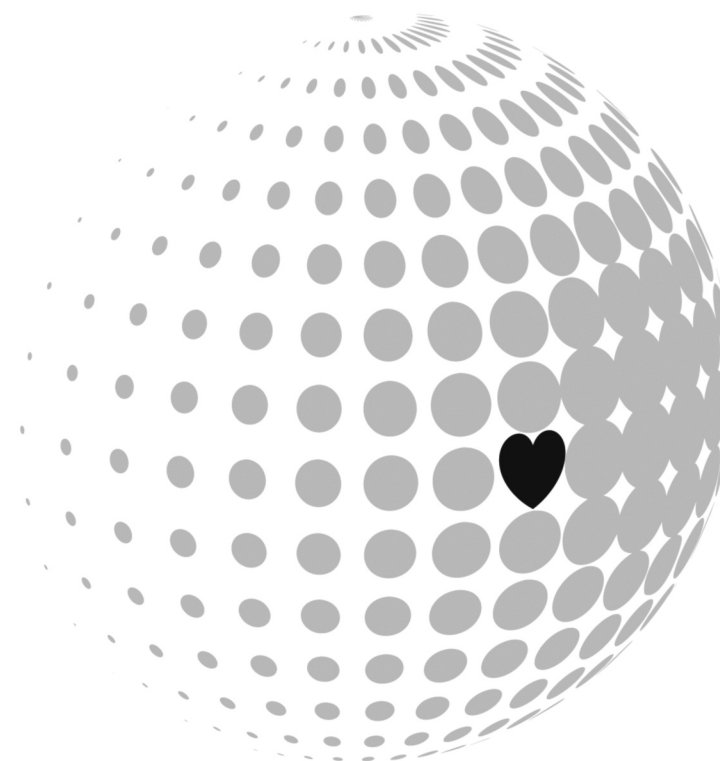
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ADA Report

Trends Impacting Dentistry Next Year

By Dr. Prabha Krishnan,

Over the past few years, the dental profession, together with the American Dental Association, has navigated economic uncertainty in the face of a global pandemic. The ADA Council on Communications advises on the management of the Association's reputation and communications strategies for Association priorities. Three years ago, the Council developed its inaugural research report to spot trends, based on data from dental professionals and consumers, which pose opportunities or risks to the tripartite. The compilation of this research, known as the Council on Communications Trend Report, can be used at all levels of the organization as part of strategic planning to support member value.

The 2022 Council on Communications Trend Report highlights issues that have intensified over the past year and new issues on the horizon. This year's report flagged three main trends of note.

Workforce shortage issues have exacerbated since the pandemic and are impacting the success of dental practices. Since January 2022, the ADA Health Policy Institute (HPI) has been tracking emerging issues impacting dentists' practices. One key issue that emerged, which prevents appointment schedules from reaching 100 percent, is trouble filling vacant staff positions. Hiring quality staff is the most common reported pain point, while availability, compensation and expectations are challenges for those using temporary staff. These pain points amount to added stress, loss of productivity and profitability, as well as overall workplace morale. Therefore, the ADA is working on multiple fronts to address these staffing issues. Visit Ada.org/dentalstaff to utilize these resources to support your needs.

Another trend impacting dentistry is that dental utilization and insurance issues continue to be a challenge for dentists and their patients, but for different reasons. Key findings from the report indicate that 42 percent of members are unaware that the ADA offers services and tools located at ada.org/dentalinsurance to support their questions and issues with dental insurers. Additionally, the ADA and state/local societies fall a distant third and fourth in support for members on this critical pain point. There is an opportunity for all three levels of the tripartite to provide more visible and tangible support for members seeking information.

For consumers surveyed on the topic of dental insurance, trust in their dentist emerged as the number one reason patients keep going to their dentist. However, when asked what they would do if their dentist was no longer in their

network, nearly 60 percent said they would look for another dentist. Strategies to provide patients with more information about dental benefits and other options (like in-office dental plans) may be ways to support patient retention, based on this finding.

This last trend, the importance of value and values, is one that affects every ADA dentist, past, present and future. All of us are stronger together with one unified and powerful voice for all dentists. In this time of economic uncertainty, members are taking a harder look at the value they receive from the ADA, and they're also looking for the ADA to support the values they think are important—improving oral health access for all and supporting diversity and inclusion at all three levels of the tripartite.

The ADA's new Value-Values research, included in the Trend Report, helped to identify the intersection between dentists' values and the value of ADA membership to uncover the intangible reasons for joining professional associations such as the ADA. Dentists reported they are not interested in seeing the ADA take a stand that divides the profession on social issues, yet they do expect the ADA to authentically deliver on its core values. These values include integrity, excellence, diversity, inclusion, evidence-based, and not only that, but dentists want to see the ADA demonstrate a commitment to improving the oral health of all patients, not just those with the ability to pay. They want the ADA to advocate for the underserved, and to help them deliver the best possible care for all of their patients.

Trends often forecast the opportunities and issues that lie ahead. As leaders of our dental community, I urge you to review the Council's full Trend Report at Ada.org/2022TrendReport for ways you can help our community find value from organized dentistry, as well as authentically live the core values we stand for as members of the New York State Dental Association and the American Dental Association.

...trust in their dentist emerged as the number one reason patients keep going to their dentist.

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Report of the QCDS Nominating Committee

In accordance with QCDS Bylaws, the Committee met and considered all nominations that were received. The following Committee recommendations are made for 2023:

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The Professional Steps for Dental Assistants: What Options Will Come Next

By Lisa Lyle, DATC

A question that is asked all the time is “Once I’ve worked as a dental assistant, how can I grow in my profession?”

To answer that question, the first consideration is to answer some basic questions about the personal qualities you have. The profession of dentistry requires that people who work in this field must be:



Lisa Lyle

taught), a dental assistant must seek out an educational program that will teach him or her the basics of dentistry. Relying on on-the-job training leaves the dental assistant with difficulties in their ability to fully understand their role, responsibilities and duties. Formal education and training are a must. Without formal training, it is difficult to advance or promote in the profession in any capacity. Also, considering that dental assisting is a hands-on profession, it is difficult to study dental assisting through an online program. Seek out a live program that fits your schedule and allows you to remain in your current position and will augment the working experience you already have.

What options are available for growth as a dental assistant?

- **Dental Office Front Desk:** If you are currently working in a dental office, the next promotional step could be to move to the front desk. The front desk position takes you away from active clinical patient treatment, which for many dental assistants is not desirable. However, the front desk position is usually considered to be a promotion and higher-paid position. Moving away from patient treatment to minimal patient contact and a paperwork position is something that must be considered before you make this move. Having worked as a chairside dental assistant will greatly help you function at the front desk because you know dental terminology, procedures and treatment, all necessary to know for the front desk position.
- **Clinical Dental Assistant Supervisor:** Large dental practices that employ many dental assistants may have a supervisor who is responsible for the functioning and performance of all the dental assistants. Working as a supervisor requires that

you can manage, train and monitor all the dental assistants who work in the practice. Supervisors are also responsible for supply and lab case management. It is also their job to motivate and control the morale of the dental assistants and keep everyone working within the “team spirit” of the practice. In the event of an employee absence or illness, a supervisor may have to fill in at chairside as needed.

- **Dental Laboratory Technician:** The dental lab technician works in the dental laboratory, fabricating dental appliances, prostheses and devices like crowns, bridges, dentures, etc. If you are someone who enjoys working with your hands, working with technology and have an artistic ability, you might consider this as the next step for growth. Dental labs are usually owned and operated by an independent business that services many dental practices. Some large dental practices have dental labs inside the practice and the lab is exclusive to that practice. In New York State, few schools offer a dental laboratory technician program. An alternative way to become a dental lab technician is through an apprenticeship program working in a dental laboratory. A good way to find out about opportunities in this trade is to speak to the owner of the dental lab that is used by the dentist you work for.

“

...a dental assistant must seek out an educational program that will teach him or her the basics of dentistry.

”

- **Dental Office Manager:** The dental office manager oversees all operations of a dental practice. The office manager manages all aspects and takes responsibility for the day-to-day operations away from the dentist-owner. Office managers ensure all local and state regulations comply; monitor the budget and finances of the practice; manage staff, including performance evaluations, promotions, recognition and much more. Most office managers obtain their experience through years of working in all aspects of a dental office. There is no specific course of study for this profession, however, a study in basic business and business management can be beneficial.

- **New York State Registered Dental Assistant:** New York dental assistants have the option to obtain a license as a Registered Dental Assistant. This option became available in the mid 1990s and is not mandatory to work as a dental assistant. It is only mandatory if you are performing duties listed at <http://www.op.nysed.gov/prof/dent/dentasst.htm> Paragraph 4. It is important to view that list to see if you are performing any of the specific duties that require the dental assistant to obtain the license. One question that continually has confusion is: “Does a dental assistant in New York need a specific license to take x-rays?” This is taken from the New York State Office of the Professions website:

Are additional education and certification needed for dental assistants to take x-rays?

Answer: No. Additional education and certification are not required. In accordance with section 3515(4)(c) of the Public

Health Law and section 89.45 of the Administrative Rules and Regulations for Public Health, a person acting as a dental assistant, licensed or unlicensed, may operate radiographic dental equipment, under the supervision of a licensed dentist, for the sole purpose of routine oral radiography in which the x-ray beam is limited to the patient's head.

What equipment may a dental assistant use to take x-rays?

Answer: Section 89.45 of the Administrative Rules and Regulations for Public Health state that a dental assistant may operate conventional radiographic dental equipment in which the diameter of the x-ray beam at the patient's face is limited to not more than 3 inches. He or she may also operate panoramic dental equipment of the laminographic extraoral tube and film type, provided that the use of this equipment is for the sole purpose of routine dental radiography.

Important notice to all individuals taking x-rays

Please note that effective March 12, 2007, Education Law requires any dentist or dental hygienist performing dental x-rays must not only shield the torso but must also shield the thyroid area of the patient unless in the dentist's professional judgment the use of a thyroid collar would be inappropriate under the circumstances, because of the nature of the patient, the type of x-ray being taken, or other factors.

Although the law does not specifically state that dental assistants must comply with this requirement, the Department advises that all individuals taking dental x-rays follow these precautions.

- **Dental Hygienist:** Very often dental assistants don't understand how to become a dental hygienist. The only way to become a hygienist is to attend a two-year college-level program for dental hygiene. Not all colleges have dental hygiene programs; there are just a few scattered throughout New York State. You will graduate with an Associate Degree and must take a mandatory New York State examination to obtain your mandatory dental hygiene license, and you must have that license before you can clean your first tooth. All dental hygiene programs have prerequisites that must be completed in full before your application is considered for acceptance. It may take one or two semesters to complete the prerequisite courses. Many dental hygiene programs “require” or “like” you to have worked as a dental assistant.

Having worked as a dental assistant exposes you to the dental environment and workplace. This experience demonstrates to the college that you are interested in dentistry and have a good likelihood of completing and graduating from their program. It shows them you are ready to take that next huge step to become a hygienist and you have made that important decision to further your career.

Working as a dental assistant while you are preparing for dental hygiene school will help you learn and understand more about dentistry and allow you to earn an income while you're taking your prerequisites. While you are in hygiene school you may be able to work part time as a dental assistant.

It is not uncommon to have many students come into the

DATC dental assisting program with dental hygiene as their goal. This happens all the time, and we welcome those students who have dental hygiene as a career goal. Remember, advancement in the profession starts with the personal qualities listed at the beginning of this article. Many of the DATC graduates have gone on to greater things. Those that have advanced have done so because they took opportunities and challenges that came their way. We always encourage and look for students to become the very best that they can be in the dental profession.

About the Dental Auxiliary Training Center, DATC: The Dental Auxiliary Training Center's (DATC) founder, Lisa Lyle, has been teaching dental assistants since 1977. Ms. Lyle has an AAS Degree in Dental Assistant Technology and a BS in Vocational Technical Education, with a major in Dental Assisting Education. She recognized the need for trained dental assistants and joined forces with New York State District Dental Societies to create local adult evening programs for dental assistants. The objective of DATC is to encourage the advancement of dental assistants and provide training locally in classes held at the District Dental Society Headquarters Buildings. DATC has been and continues to work with the Second District, Ninth District, Nassau, Queens and Suffolk County Dental Societies.

DATC welcome inquiries from dental assistants at 914-564-3774, DATC Mobile or visit www.datcny.com They would be happy to discuss career and advancement goals.

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Wrapping Up A Successful Term

Continued from page 1

ful meeting that we have ever conducted at QCDS. I would like to thank all the dentists who attended and supported us.

This is my last Bulletin article as your president. It has been an honor to serve you, our profession and our community during the past year. I am very happy knowing that I am leaving our membership in the best of hands. Our executive director and secretary are both tireless and outstanding workers. I could not have succeeded without them. I must extend special thanks to Dr. Gehani for his support and guidance. I would also like to thank all of my fellow officers and Board members for their trust and support.

I want to congratulate our incoming president, Dr. Arthur Feigenbaum, and his new line of officers.

I wish you all a happy holiday.

Be sure to check the QCDS website for the latest Society events and news:
www.qcde.org

If you have not yet renewed your membership, please do so as soon as possible.

You will no longer be receiving communications from the ADA, NYSDA, or QCDS unless you renew for 2021.

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Dental Office for Rent! East Meadow single tenant free standing building on Bellmore Ave. Great street visibility. One large room ready for 3 chair open bay or converted into 2 private ops. Single private operatory, reception, waiting room, bathroom, private office, central lab, second separate lab sterilization room, central air, may sell building to the tenant in the future. It includes an attached apartment which generates substantial income. Come and take a look. Contact (516) 428-2377 or email: mkay647@aol.com.

Orthodontist Needed: Fridays 2 p.m.-7 p.m. Busy and modern Glendale/Ridgewood Queens dental office. Compensation 50% collection minus 50% lab fees. Previous orthodontist averaged \$1,500-\$2,500 per day for 5-hour workday. PPO/private patients only. No Medicaid, no HMO. Text or call Linda at (917) 282-7083.

Job Opportunity! Quality Smile Dental Care is located in the heart of Flushing, Queens. Our office is busy and efficient, with lots of growth opportunities. We are currently seeking a part time or full time general dentist to join our growing team. Candidates need to be proficient in English, but Chinese will be a plus. Our ideal candidate is proficient in all aspects of general dentistry, including but not limited to crowns, bridge, extraction, root canal, Invisalign, etc. Must have 1-2 years+ experience. We strive to communicate well between our staff and patients to deliver excellent results and patient satisfaction. Please email: mlniche3228@gmail.com.

Practice for Sale! Great location in Maspeth, Queens. Long established practice for sale. Dentist retiring. Grossing 187k two days a week. Will consider practice purchase with contents, or purchase of patient records and good will only. email: skidoc1955@gmail.com.

Great Opportunity! Established family dental practice in south-east Queens seeks a part-time general dentist to work Wednesdays and Thursdays from 9 a.m. to 5 p.m. and Saturdays from 9 a.m. to 4 p.m. We have two exam rooms and accept major insurance plans. No Medicaid or Medicare. Candidates must have at least two year's experience and New York State license and have completed a PGY 1 or PGY 2 program. Must be comfortable with performing root canals and extractions. Compensation will be discussed at the interview. If you have good skills and are personable you might be a good fit. Must show proof of malpractice insurance and provide two professional references. Salary negotiable. Send resume to: ronaldgarrettds@gmail.com.

Super Sale! Office closing, great opportunity! Dental supplies, small equipment and Furniture for sale. Handpieces, instruments, etc. Everything must go! N.E. Bronx (close to Whitestone Bridge). Call (718) 829-4646 or leave message or email csaloshin@aol.com. Great Job Opportunity! Dentist and dental assistant needed for a small dental practice located in Brentwood, working some of the following days: Mon., Wed., Thur., and Sunday. Must work Sunday. Spanish fluency is very important. Dental Hygienists needed one day a week. Some experience required. For more information, please call us at (631) 273-6315 or email: cnoydg@aol.com.

Practice for Sale! west-central Queens County general practices, \$700,000 collection, over 40% net in four operatory storefront office on main street of residential neighborhood. Digital practice management and x-rays. Real estate available. Call Scott Firestone, DDS at 516-459-9258 or email: scott.firestone@henryschein.com.

General Dental Practice for Sale! Great location in Forest Hills near subway and Queens Blvd. FFS and PPO's no Medicaid or capitation. Recently remodeled, DEXIS, Dentrrix, 3 Operatories. New computers, first floor with doorman, long lease, Gross 450+. Asking 250. Great Opportunity! Call (516) 458-8735 or email: snodent@aol.com


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TAX TIPS FOR DENTISTS

The IRS shut down their electronic filing for personal income tax returns and corporate income tax returns on November 20, 2021. It will not open again until about February 1, 2022. This means if you are filing a personal return or corporate return in the interim, you must file on paper and mail the returns in.

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