

Dr. Savitha Reddy to Become New QCDS President, Seeks to Boost Membership

By Marc Katz

When Dr. Savitha Reddy becomes the new president of the Queens County Dental Society early next year she will bring to fruition a long line of



Dr. Savitha Reddy

accomplished family dental professionals, including her grandfather, father, several aunts and uncles, and cousins, as well as her brother, an oral surgeon. In addition, her husband, Chiran, who she met in dental school, shares a Floral Park office with her. The couple's son, Sunil, continuing the family dynasty, is currently doing his dental residency at Brookdale Hospital, Brooklyn. Their daughter, Neena, just received her veterinary degree.

"Dentistry has sort of been a family business for us," she said with a

smile recently, reflecting on her many family members in the dental profession. Chiran Reddy is about to become the QCDS president-elect, and will follow his wife at the president of the organization next year.

The Reddy dental office offers patients general dentistry, including restorative, endodontic pediatric, oral surgery, and prosthetics, among other services.

Dr. Reddy came to the United States in 1993 after graduating with a BDS degree from the India Rajah Muthiah Dental College and Hospital. In 1996, she earned her DMD degree from the University of Pennsylvania School of Dental Medicine. She also served as a clinical instructor in the Restorative Department, overseeing student diagnosis and treatment, at the University of Pennsylvania.

After opening their dental office in Queens in 1998 the Reddys both became active in QCDS, regularly participating in continuing education courses and serving on the Board of

Trustees for a number of years. Savitha has also served as the organization's vice president and secretary.

She has also been the first vice president of the Indian Dental Association. Dr. Reddy has performed community service at dental camps in rural areas to help diagnose oral cancer.

She said she would like to focus on increasing QCDS membership by reaching out to residents at area hospitals. "I'd like to see us invite them to come to our programs," she said. "We have to reach out to the schools and encourage them to become part of our community. Perhaps we can entice recent graduates with reduced dues in our organization. We should become the place where both residents and students can network."

She also said she, with the guidance of Executive Director Dr. Chad Gehani, would like to see the annual QCDS World's Fair of Dentistry continue to increase in size with outstanding speakers and still larger attendance.



Queens County Dental Society's Annual World's Fair of Dentistry once again drew record attendance. It was coordinated by, left to right, QCDS President Dr. Patrice Schroff, Executive Director Dr. Chad Gehani, and event chairs Dr. Mitchell Greenberg and Dr. Doron Kalman.

The World's Fair of Dentistry

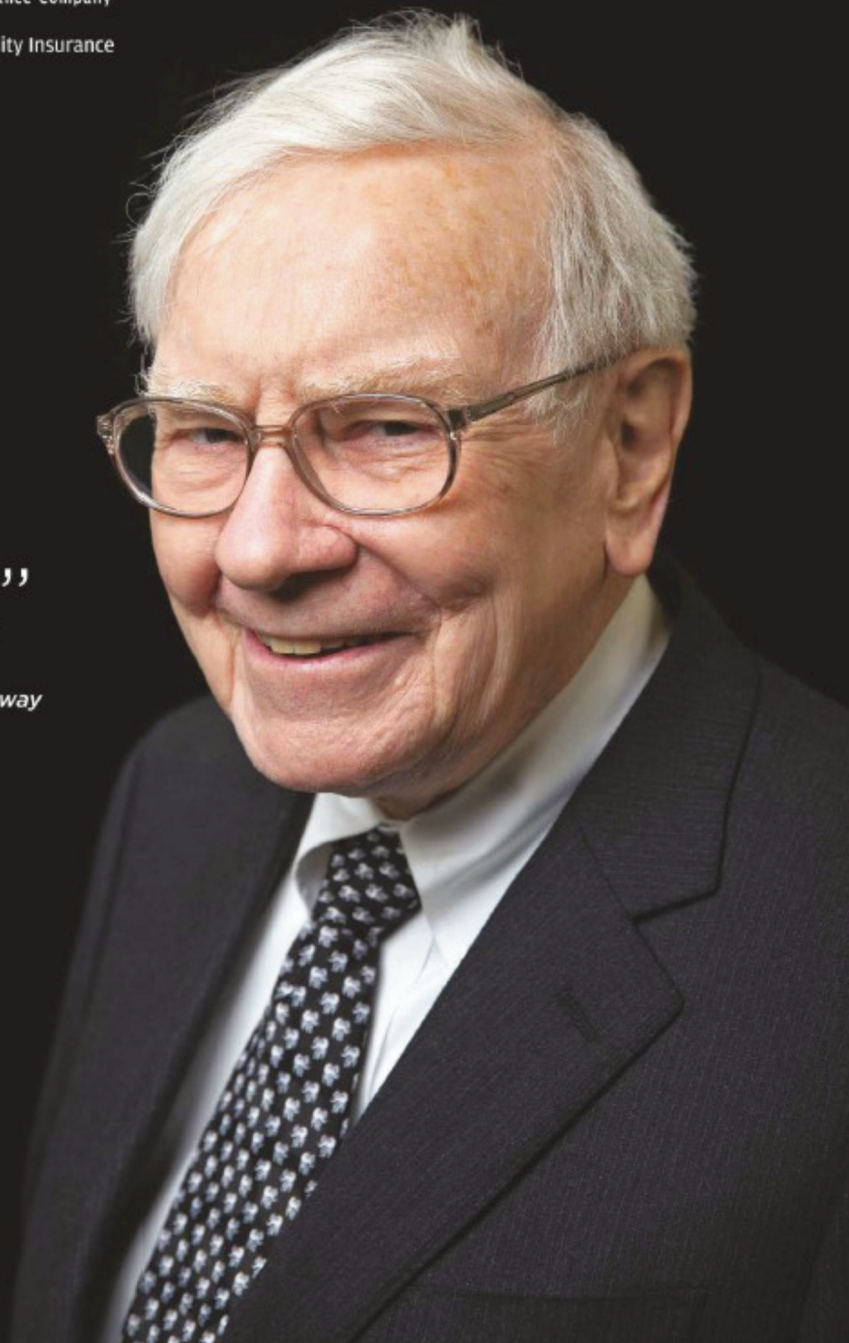
—Photo Scrapbook
page 8-9



The NYSDA-MLMIC Program for Dental Professional Liability Insurance

“MLMIC is a
gem of
a company.”

– Warren Buffett, *CEO, Berkshire Hathaway*



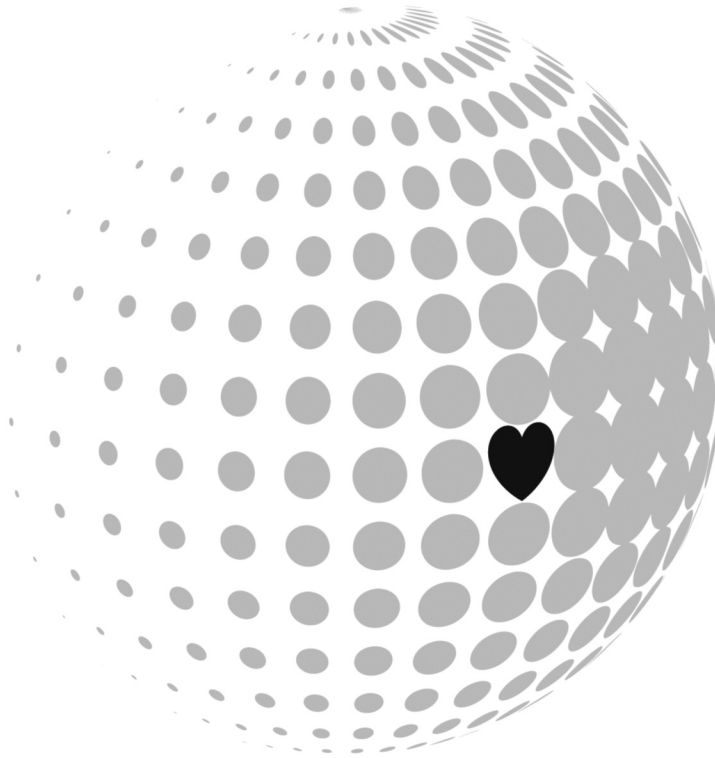
MLMIC is now part of Berkshire Hathaway.

For more than 25 years, MLMIC has been a leader in dental malpractice insurance. The NYSDA-MLMIC Program is New York's #1 dental professional liability insurance program. Now, as part of the Berkshire Hathaway family, we're securing the future for New York's dental professionals.

When it comes to dental malpractice insurance in New York, **nothing compares to MLMIC.**

Learn more at MLMIC.com or call (888) 392-0638.

Together, we are helping people live healthier lives.



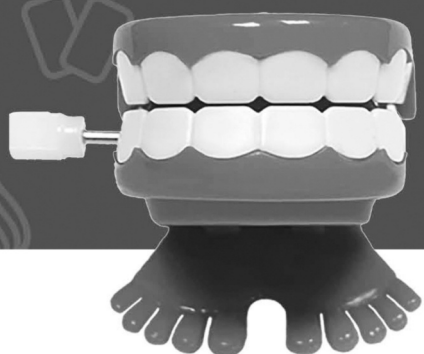
We at Henry Schein believe that our success is inextricably linked to the success of the professions and communities we serve. We have pursued the ideal of “doing well by doing good” since our founding in 1932, and it is exemplified by our global corporate social responsibility program, Henry Schein Cares. We seek to engage our business and

philanthropy partners in a “higher ambition” model of creating shared value through deep, trust-based relationships, driven by a sense of purpose and accountability. As a corporate citizen, we utilize these relationships to improve sustainability and expand access to health care for underserved and at-risk populations around the world.



LEARN MORE ABOUT OUR COMMITMENT TO “HELP HEALTH HAPPEN”
www.HenrySchein.com/HSCares

We put more teeth into our legal services



Let us put a smile on your face

We advise, assist and protect dentists with the intricacies of starting, running and transitioning their professional practices.

- **Buying, selling or expanding your practice** Eric J. Ploumis, DMD, Esq.
Benjamin P. Malerba, Esq.
- **Compliance** Joel M. Greenberg, Esq.
- **DSOs** Douglas E. Menikheim, Esq.
- **Hiring & employment** Sean N. Simensky, Esq.
- **Succession & estate planning** Dylan Mruczinski, Esq.
- **Tax, contract & other business issues**



DRIVEN TO DELIVER®

NEW YORK | NEW JERSEY | FLORIDA

rivkinradler.com

QCDS Bulletin

Executive Director

Chad Gehani

Administrative Assistant

Lucy Chabria

2024 Officers

Pratix Shroff, *President*
Savitha Reddy, *President-Elect*
Chiran Reddy, *Vice President*

Chad Gehani, *Secretary*
Mitchell Greenberg, *Treasurer*

Board of Trustees

B. Anvar	D. Kalman	A. Queen
B. Arbitman	S. Kesner	V. Shah
C. Berkman	K. Khakhar	V. Sharma
D. Bhagat	N. Lalani	D. Sidhu
M. Bhuyan	L. Lehman	R. Singla
J. Caruso	M. Mota-Martinez	B. Vallejo
A. Dogra	R. Olan	R. Yang
E. Huang	A. Persaud	

Past Presidents

Arthur Feigenbaum	Arelys Santana	Craig Tischler
Hanette Gomez	Prabhakar Koppikar	

NYSDA Trustee M. Greenberg

NYSDA Delegates

A. Feigenbaum	S. Reddy	Alternate Delegates:
H. Gomez	R. Shpuntoff	C. Gehani
V. Jhaveri	P. Shroff	R. Gehani
P. Koppikar		B. Vallejo

ADA Delegates

M. Greenberg	ADA Alternate Delegates:
S. Reddy	R. Gehani
	V. Jhaveri

Institute for Continuing Dental Education

Doron Kalman, <i>President</i>	Lawrence Lehman, <i>Vice President</i>
Robert Shpuntoff, <i>Secretary/Treasurer</i>	

ICDE Board

B. Anvar	A. Feigenbaum	A. Queen
D. Bhagat	J. Ledner	J. Schaf

The *Bulletin* is published six times a year, bimonthly. It is the official publication of the Queens County Dental Society. Neither the Society nor the *Bulletin* assumes responsibility for the points of view or opinions of its contributors.

Deadlines for manuscripts is six weeks prior to the date of publication. For example, the deadline for March/April issue is January 10th. All Submissions must be typed as a word document and emailed to QCDSBulletin@gmail.com.

For more information about advertising, contact the Business Manager at 86-90 188th Street Jamaica NY 11423 or call (718) 454-1020. Inclusion of an advertisement does not imply endorsement of any firm, goods, or services unless such endorsement is specifically stated.

Subscription is included in the annual membership dues of the Queens County Dental Society. The Subscription rate for non-members is \$30 per year, or \$5 per issue.

The QCDS Board of Trustees meets on the third Tuesday of each month (Except July and August) at QCDS Headquarters. For information about the Society, Call QCDS at (718) 454-1020.



Publication Member of the
American Association of Dental Editors

Queens County Dental Society

86-90 188 Street | Jamaica, NY 11423
718-454-1020 | fax: 718-454-1061

www.QCDSdental.org | email: queenscountydentalsociety1@gmail.com



From the President

pratixshroff@gmail.com

The World's Fair of Dentistry

By Dr. Pratix Shroff, D.D.S.

Greetings fellow colleagues. The World's Fair of Dentistry is one of the highlights of our yearly attempt to deliver quality continuing education programs to everyone. This year was no less impressive than past years.

I would like to take this opportunity to highlight what it takes to host such a large event. Organizing a successful dental convention requires careful planning, a thorough understanding of the target audience and attention to logistical details. Whether it is a small local gathering or a large international convention, these events serve as essential platforms for sharing knowledge, fostering networking opportunities and advancing the field of dentistry.

Many dental conventions aim to provide continuing education credits for professionals through workshops, seminars and presentations. They serve as platforms to share the latest research, technologies and trends in dental care. Some conventions focus on fostering networking opportunities, encouraging collaborations among dental professionals, industry leaders, and researchers. Dental conventions can also serve as trade shows where exhibitors from the dental industry present their latest products and technologies, allowing professionals to explore cutting-edge innovations. The World's Fair of Dentistry aims to do all three.

This year, many of the topics covered at the World's Fair resonated with current trends and interests in the dental field. For instance, discussion themes included "The Future of Oral Health" and "Advanced Technologies in Dentistry," which appealed to a wide audience of professionals eager to stay updated on the latest dental developments. The program content was carefully curated to offer value to attendees. State required courses, like Risk Management and Infection Control attracted many attendees.

It takes months of planning to obtain speakers who are experts in their field and can deliver lectures that the atten-

dees can relate to and actually use in their practice. It is not an easy task. We are lucky and honored to have Dr. Chad Gehani as our executive director. He has worked diligently to find quality speakers. Many of us do not realize the efforts that goes into doing this. But, this year I witnessed firsthand how difficult it can be to do this single handedly. Speakers addressed emerging technologies, clinical challenges and policy issues related to dental care. These topics attracted the attention of attendees and made for a very successful convention. The schedule of the convention was carefully planned to allow ample time for learning, breaks, mealtimes, and social time, where participants could interact informally. Terrace on the Park is easily accessible for both local participants and those who have to travel a distance.

One of the most important parts of organizing an event such as this is to obtain necessary financing to cover the cost of the venue, speakers, audio visual aids, meals, and much more. As your president, I experienced firsthand how difficult this task can be. Even the most well-organized convention would not be successful without a robust marketing and promotional strategy. This involves multiple channels and a clear communication plan to attract attendees, sponsors and exhibitors. Dr. Gehani, Lucy and I have worked hard to plan and make sure that everything goes as planned and there are no last-minute glitches.

I would like to thank all of the volunteers who helped out throughout the day at the registration desk, so that the attendees would not have to wait in long lines and insure that all of their questions were answered.

I would like to conclude by saying that this year's World's Fair of Dentistry attracted more than 350 attendees with most of the old and many new exhibitors. The end result was that the event was impactful, well-attended and memorable.



QCDS President Dr. Pratix Shroff welcomed attendees at the 2024 The World's Fair of Dentistry.

If you have not yet renewed your membership, now is the time!

You will no longer be receiving communications from the ADA, NYSDA, or QCDS unless you renew for 2024.

Please don't let your membership lapse!

Call the QCDS Executive Director at 718-454-1020 now!



Queens County Dental Society
86-90 188 Street | Jamaica, NY 11423

JACOBSON GOLDBERG & KULB, LLP

Attorneys and Counselors at Law

585 Stewart Avenue Garden City, New York 11530

516-314-9557

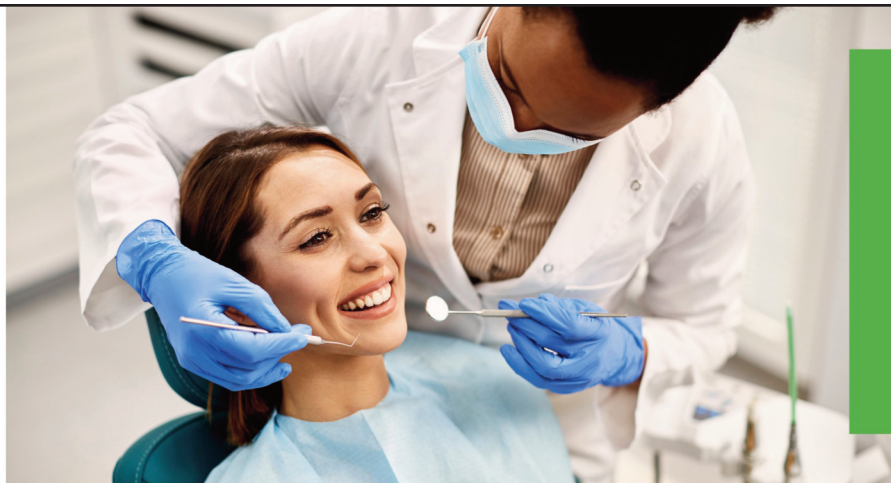
www.jgklaw.com

EMAIL: akulb@jngllp.com

Serving the Legal Needs of the Dental Profession for 60 years

- OFFICE OF PROFESSIONAL DISCIPLINE
- PURCHASE & SALE OF PRACTICES
- LICENSURE AND LICENSE RESTORATION
- BUSINESS AGREEMENTS
- MEDICARE ENROLLMENT & AUDITS
- THIRD PARTY AUDITS & TERMINATION
- STATE & FEDERAL CRIMINAL PROCEEDINGS
- REAL ESTATE MATTERS
- PARTNERSHIP, EMPLOYEE, INDEPENDENT CONTRACTOR AGREEMENTS

Amy T. Kulb Daniel M. Goldberg Jeffrey A. Granat Jill R. Kulb



**You're in the
caring business.**

**So is our local
financing team.**

Our dedicated healthcare specialists can help guide you through all the stages of your practice life cycle—from acquisitions, buy-ins and buy-outs to renovations, expansions, equipment, commercial real estate financing needs and beyond.

Dave Barry
Healthcare Financing Specialist

631-962-1277
david.barry@td.com
tdbank.com/healthcare



Contact our healthcare financing specialists today at
tdbank.com/healthcare



1All loans are subject to credit approval. Some credit restrictions may apply. Other terms and conditions may also apply.

Member FDIC, ©2023, TD Bank, N.A. and/or its affiliates. All rights reserved. The TD logo and other trademarks are owned by The Toronto-Dominion Bank and used under license.



Report Of The Nominating Committee

In accordance with QCDS Bylaws, the Committee met and considered all nominations that were received. The following Committee recommendations are made for 2025:

President: Savitha Reddy (per QCDS Bylaws, automatically assumes the office)

President Elect: Chiran Reddy

Vice-President: Tinnysha Chopra

Secretary: Chad Gehani

Treasurer: Mitchell Greenberg

ADA Delegates (Vote for 2)

Rekha Gehani Savitha Reddy

ADA Alternate Delegates (Vote for 2)

Mitchell Greenberg Chiran Reddy

NYSDA Delegates (Vote for 7)

Arthur Feigenbaum	Hanette Gomez	Savitha Reddy	Pratix Shroff
Rekha Gehani	Prabhakar Koppikar	Robert Shpuntoff	

NYSDA Alternate Delegates (Vote for 4)

Tinnysha Chopra	Chad Gehani	Viren Jhaveri	Chiran Reddy
-----------------	-------------	---------------	--------------

QCDS Board of Trustees (Vote for 25)

Bijan Anvar	Joseph Caruso	Stuart Kesner	Robert Olan	Daljeet Sidhu
Boris Arbitman	Ashok Dogra	Kaushik Khakhar	Amita Persaud	Raj Singla
Charlene Berkman	Eric Huang	Naushir Lalani	Alan Queen	Craig Tischler
Deepak Bhagat	Viren Jhaveri	Lawrence Lehman	Vinod Sharma	Beatrice Vallejo
Mohammad Bhuyan	Doron Kalman	Mercedes Mota-Martinez	Sudhakar Shetty	Richard Yang

ICDE

President: Doron Kalman

Vice-President: Lawrence Lehman

Sec./Treasurer: Robert Shpuntoff

Committee:

Bijan Anvar Arthur Feigenbaum
Deepak Bhagat

Stu Kestner
Alan Queen

Non Dentist Members:

Janeth Chavez Silvyann Kahana

In accordance with our Bylaws, any additional nominees for an elective office may only be made by written petition signed by twenty members in good standing and received by the Executive Director not later than ten days after the October 1st general membership meeting at which the report of the Nominating Committee is presented. No additional nominations, including nominations from the floor, shall be accepted for elective offices to be filled by a vote of the General Membership unless otherwise specifically provided in these Bylaws. Voting shall take place at the November 5th General Membership meeting.

Scenes from This Year's QCDS World's Fair of Dentistry



The World's Fair of Dentistry featured many exhibitors showcasing their products, including Mobile Dental Anesthesiology, left, along with Haleon.

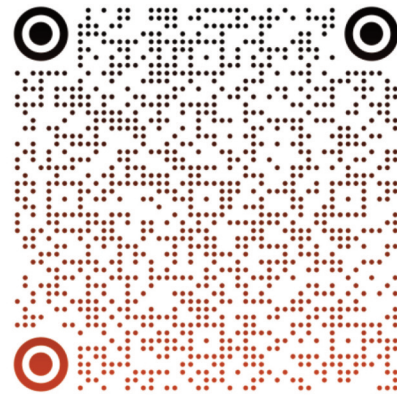


Presentations at the World's Fair of Dentistry were well attended, drawing record crowds.



Dr. Frederick Wetzel of MLMIC discussed risk management.

**Scan To Learn Why AEDs
Without High Quality CPR
Just Isn't Enough**



**How A Dentist Saved A Life: A Case Study
And Lessons Learned**

**Call or Text The
Emergency Experts:
631-849-4978**



Dr. Geetha Shetty, left, won a raffle prize presented by Michele Gabriel of DDS Match.

PRINTING SPECIALS FOR DENTAL PROFESSIONALS

10% DISCOUNT FOR QCDS MEMBERS

- | | |
|---------------------|-------------------|
| ■ Brochures | ■ Envelopes |
| ■ Business Cards | ■ Labels |
| ■ Prescription Pads | ■ Rubber Stamps |
| ■ Medical Forms | ■ Mailings |
| ■ Letterhead | ■ Design Services |

DELIVERY TO YOUR OFFICE DOOR!

KC GRAPHICS

25 Cutter Mill Plaza • Great Neck

516-466-2434

Social Media Hygiene for the Dental Practice

Healthcare communication continues to become more electronic, and while social media accounts tend to have a more casual communication style, healthcare providers must remain vigilant about the security of their platforms as well as the message they convey to their existing and potential patients. Social media is a powerful tool, but it is not without risks.

Social media hygiene is a set of practices and behaviors related to cleaning up and maintaining your digital presence in terms of both security and the message your social media applications deliver to existing and potential patients. In much the same way as we regularly wash our hands with soap and water, it is critical to follow those practices that will keep you and your virtual data secure and convey an appropriate message about your organization.

Performing proper social media hygiene is a two-step process, the first of which is “system hygiene”:

- Regularly update all electronic devices and applications as recommended.
- Use passwords that follow appropriate security protocols: Longer passwords are more secure: 16 or more characters is recommended. Passwords should include different characters: numbers, symbols and at least one capital letter. Avoid recycling passwords. Do not use the same password for all devices, apps and accounts. Do not allow staff to share passwords.
- Review the organization of files stored on your devices to determine whether you have the right information and applications on the right device. Define the files that are mobile, laptop,

and PC-appropriate.

- Optimize factory settings: Use default settings as appropriate. Know how to disable, lock or erase information in the event of device theft.
- Use multifactor authentication (MFA) to log into your social media accounts.
- When possible, employ device encryption.
- Lock down who can see your posts/information.

These steps are often cited as the best measures to employ for protection against cyberattacks. However, your cybersecurity must extend beyond your devices to include the information that is attached to you and your practice.

Reviewing the information on your social media platforms is the “profile hygiene” portion and second step of this process:

- Analyze your current social media profiles to determine if there is anything that must be immediately addressed or can wait for revisions or is no longer current.
- Clean up your digital past: Delete old photos and posts that are no longer relevant, delete old and/or neglected social media accounts, and obtain consent from patients for photo use.
- Ensure that the privacy settings on your platforms remain up to date.
- Review your blog and website to ensure that all information remains relevant and accurate and consider whether the message presented about your practice is as you intend. If links are embedded, test that they are still functional and appropriate to your message. Delete any stale or non-functioning links and, if appropriate, replace them with current information.
- Keep personal and professional social media accounts separate.
- “Friend” requests are to be avoided. Patients will be able to “Like” or “Follow” your page without you needing to “Friend” or “Follow” in return.
- Educate your staff about social media and use the same guidelines for keeping personal and work social media accounts separate. Refrain from discussing PHI and avoid “Friend” requests from patients. If a staff member manages the dental office’s professional page all posts are to be reviewed.
- Never discuss PHI on social media, publicly or privately. If a patient contacts you through a post, comment or direct message, direct them to contact you through your office phone, email or secure patient portal.
- Do not post anything that could be construed as misleading. The New York General Business Law, NY Gen Bus Law §350-A, says that whatever you are using in any type of advertising must be truthful and not misleading. Any statements you use in advertising or on social media, such as an accolade or success rate, are subject to the New York State General Business Law. Edited photos could also be in violation because someone could argue that the photos are not truly indicative of the work done. If a dentist is in violation of NY Gen Bus Law §350-A (2012), it may be considered professional misconduct.

Routinely performing social media hygiene can help protect your practice from security breaches, keep your social media sites informative and improve overall patient satisfaction.

This article was reprinted with permission from the MLMIC Insurance Company.

Insurance Planning for the Healthcare Professional “Taking You From Residency To Retirement”™



WHO WE ARE

Eric S. Studley & Associates, Inc. is a nationally based insurance brokerage firm specializing in the insurance and financial planning needs of dentists. Our business principles reflect those of our president and CEO, Dr. Eric S. Studley, who began his career as a dentist and remains your colleague.

At Eric S. Studley & Associates, Inc. we offer insurance services that will be needed throughout your career.

Should you choose our services, we looking forward to
Taking You From Residency To Retirement™.

WHAT WE OFFER

- Disability Insurance
- Personal and Student Loans
- Personal and Business Life Insurance
- Health Insurance, Life Insurance, Short- & Long-Term and State Disability

OUR REFERRAL SERVICES

- Malpractice Insurance
- Home and Office Insurance
- Workers' Compensation
- Financial Planning and Investments
- Retirement Planning

Customer Service at its highest level.
One phone call takes care of all your insurance needs!

**Call us today at 631-673-9496 or email us at
insurance@drericstudley.com to schedule an appointment!**

234 West Jericho Turnpike, 2nd Floor, Huntington Station, NY 11746
P: 631-673-9496 | F: 631-673-9497 | Insurance@DrEricStudley.com | www.DrEricStudley.com

What Image Does Your Practice Project?

We are specialists in public relations,
marketing, advertising & direct mail.

Call us for a no-obligation, confidential consultation.

Katz Communications

25 CUTTER MILL PLAZA • GREAT NECK

516.482-6551

DANZIGER & MARKHOFF LLP

Attorneys at Law

Representing dental practices in the areas of:

- Dental Practice Transitions
- Office Leasing
- Estate and Tax Planning
- Retirement Plan Design and Administration



Westchester:

1133 Westchester Ave • Suite N208 • White Plains • NY 10604

Long Island:

135 Pinelawn Road • Suite 245 South • Melville • NY 11747

Contact: Gary S. Sastow, Esq.

914-948-1556 • gsastow@dmlawyers.com

danzigermarkhoff.com

the Smilist

THE RIGHT PARTNER FOR YOUR PRACTICE

A values-based
company culture

A team of ethical
and professionals
care providers

Over 50 locations
in the northeast

Fast and easy
affiliation process

Affiliations with over 60 dentists

Discover Opportunities with The Smilist.

★
Cash for your practice

★
Freedom from administrative duties

★
Increased new patient volume

★
Experienced partners

★
Leadership roles & opportunities



Call Thomas Passalacqua,
Director of Business Development,
for a 15 minute consultation.

(516) 376-5504

thomasp@thesmilist.com

www.thesmilist.com/affiliate

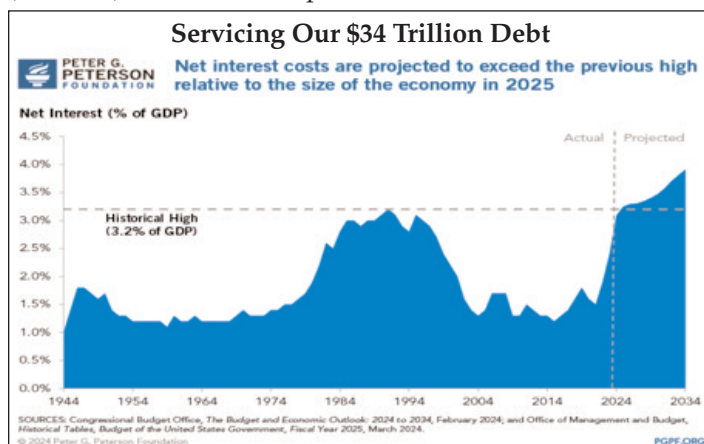
Getting the Inflation Genie Back in the Bottle

By Peter J. Klein, CFA®, CRPS®, CAP®, CSRIC®

We are all familiar with the concept that it is difficult to get the genie back in the bottle—once something is already afoot it is almost impossible to reverse.

If you told your spouse, “That outfit looks small on you,” it would be hard to unsay that, and more likely than not you will find yourself in the proverbial doghouse.

When we speak of economics, inflation is the element that is most difficult to walk back—to vanquish inflation an economy often needs tough medicine in the form of higher interest rates and a possible recession (the rare “soft-landing” notwithstanding). Much of the process depends upon the definition of inflation, or better yet the cause—be it generated by cyclical or secular factors. If the inflation in question is generated by cyclical forces, then interest rate increases should be able to do the trick. With higher rates and tighter monetary policy, the economy will slow down (and sometimes that slowdown is more pronounced; read: a recession), and that economic slowdown is likely to lower the rate of change of prices on goods (inflation). Mission accomplished! But, not so fast.



Side note: inflation is the rate of change from month-to-month or year-over-year. “Lower inflation,” as a headline might read, does not mean lower prices. It means that the prices rose less than they did the prior period, that the rate of change was lower. This is called disinflation. Deflation is the economic term that describes a lowering of prices (or, expressed quantitatively, as negative inflation figures).

So back to the genie getting back in the bottle—no easy task. Will it be possible for the monetary gurus at the Fed to balance the world’s largest, most intense and interconnected economy through the levers at their disposal for a soft landing, avoiding the pain of higher rates (inflation) while maintaining employment growth? And, by the way, they must do this while trying to avoid an “event” (be it market-related or possibly a major trade gone south, a geopolitical flare-up that disturbs already fragile supply chains, or a company caught with an upside-down balance sheet now exposed) that often accompanies such changes in the overall economic machinations. This is the nature of cyclical generated inflation and in this domain, the geeky PhD economists from grad school become “The Masters of the Universe.”

But, how about a secular-generated inflation era? Maybe the levers of the macro-economy so deftly deployed by said

“MOTUs” become numbed, rendered nearly ineffectual, to larger forces in the economy? Forces that cannot be ameliorated so “easily.”

At the current juncture, there are a couple of these “big picture forces” at play that are likely to have a substantive impact to inflation over the next several years:

- Deglobalization—Clearly geopolitics as of this decade have been sort of on the hot, perhaps even very hot (two wars!) side. It becomes more difficult to arbitrage labor costs and production costs between countries to gain efficiencies and protect profit margins (even at lower prices) when no one is talking nice to each other anymore.

- Decarbonization—The global effort to “bend the curve” and save the earth from heating up too much. This is a large trend that is impacting economies around the world—all noble reasons (who doesn’t want to save the planet?), but the bill will be an expensive one and likely a burden not shared equally. The demand for certain green metals that are crucial in the electrification process, such as copper, will outstrip supply if it hasn’t already, and hence prices will rise. Increasing supply is not as easy as turning on a switch. It will be roiled in regulations and permitting and powerful unions, all of which are inflationary.

Deficit spending and the \$36 trillion of national debt is also a secular force that can very well maintain the inflation wheel turning fast. Here is how that might play out: DC continues to spend, more deficits, and more national debt until perhaps the “Bond Vigilantes” awake from their near 30-year hibernation to ask/demand higher returns (read: higher interest rates) for what they see as a broken system and an increasingly poor fiscal situation. It was James Carville who suggested that he would like to be reincarnated as the bond market because you can intimidate everybody.

There are other big-picture or secular forces at play that could add to the threat of increasing inflation for a time to come. The above are my top three. My hope is that the above provided some context as it relates to the notion of inflation and the chance that future headlines are filled with more uncertainty.

Peter J. Klein is the chief investment officer and founder of ALINE Wealth, a group of investment professionals registered with Hightower Securities, LLC, member FINRA and SIPC, and with Hightower Advisors, LLC, a registered investment advisor with the SEC. Securities are offered through Hightower Securities, LLC; advisory services are offered through Hightower Advisors, LLC.

***If you have not yet renewed
your QCDS membership,
please do so as soon as possible.***

*Call the Executive Director at
718-454-1020*

CE COURSES

Pre-registration is required for all CE Courses except General Membership Meetings. Call 718-454-8344 to register.

January 12, 2025

8:00 a.m. live webinar

Topic: **Pulp Therapy and Restorative Dentistry in Pediatric Dentistry** **8 C.E. Credits**

This course will cover the latest pulp therapy and restorative techniques in primary and permanent teeth. The topic of pulp therapy will describe the indications and steps for tricalcium silicate pulpotomies, Cvek pulpotomies for dental trauma, indirect pulp caps with tricalcium silicates or GIC, and the Hall Technique. The restorative section will discuss the Slot prep, updated protocols for using SDF, and when and how to use SDF for the SMART Technique (Silver modified Atraumatic Restorative Technique). Exciting and new dental restorative materials, talk about the Slot prep, explanation of the preferred technique for bonding composites, and explanation of why GICs are the preferred restorative material will be presented. Also to be discussed will be how to give painless local anesthesia injections, decoronation for ankylosed permanent centrals, and pulp regeneration for abscessed young permanent centrals.

Objectives:

List and describe the indications for a Biodentine pulpotomy. List and describe the indications and contraindications for an indirect and direct pulp caps. Describe the steps for a Slot Prep using GIC. Describe the indications and the steps for Silver Diamine Fluoride and when to use the SMART Technique

Learning Goals:

Attendees will learn the Biodentine pulpotomy, how to do a GIC indirect pulp cap, how to do a Slot Prep, use new restorative materi-

als, and understanding the Hall technique and the advantages of SDF and the SMART technique.

Presenter:

Dr. Lance Kisby is a graduate of Tufts University School of Dental Medicine. He was chief of pediatric dentistry and assistant director of dentistry at Rhode Island Hospital in Providence. He then went on to spend 17 years in private practice in Massachusetts until accepting the position of chief of pediatric dentistry at St. Mary's Hospital in Waterbury, Connecticut. He is currently the staff pediatric dentist at the Lac du Flambeau Band of Lake Superior Chippewa Indians in Lac du Flambeau, Wisconsin. Dr. Kisby has over 45 years of clinical and teaching experience thus bringing new and exciting techniques and insights to those dentists and staff who treat children.

QCDS CLASSIFIEDS

Great Opportunity to Purchase or Rent a Dental office in Woodhaven, NY. Fully equipped three modern operatories including a scanner with 25+ years of fully established patients. Easily accessible by public transportation, located in a dynamic neighborhood. Please email any inquiries to: healthysmiles2015@gmail.com.

For Sale- Dental Office on the corner of Main Street and Jewel Avenue in Kew Garden Hills. Busy corner with 2 bus stops. 3 Ops, new CBCT Panoramic unit, digital x-rays, wireless scanner for digital impressions, soft tissue laser. Gross 1m. Real estate optional for lease or purchase. Call 516-220-1406 Email: jrjr211@gmail.com.

Retiring Active Practice Little Neck. Prime location for fast sale. Two Sirona x-rays, One Panorex, W&H Implant Motor, Piezo, Diode Laser, Dentsply RCT Motor, Implant Surgery Kits, Ortho Instruments, 5 mobile cabinets, Adec Marus Chairs. Parking lot. Serious offer will be accepted. Immediate start status. Please contact 718-2072341 or email: dukingham@aol.com.

Excellent Opportunity for Dentist/Investor. Multi-use building for sale in Queens with 1,200 sq. ft. Ten rooms, three operatorial dental office. Three-bedroom apartment, finished basement with kitchen and full bathroom, completely renovated. Positive cash flow. For inquiries please call or text 917-756-2935.

Prime Long Island Dental/Medical Office Space for Rent: Hempstead Turnpike, Franklin Square. High-traffic busy corner storefront. Very reasonable rent. Call for details: 516-713-1606.



CUSTOM UPHOLSTERY Inc.

3280 Sunrise Hwy Ste 59
Wantagh, NY 11793

**SPECIALIZING IN
DENTAL FURNITURE ALL
WORK COMPLETED AROUND
OFFICE HOURS**

**DENTIST'S CHAIRS
OFFICE FURNITURE
WAITING ROOMS
ETC...**



(516) 354-5650

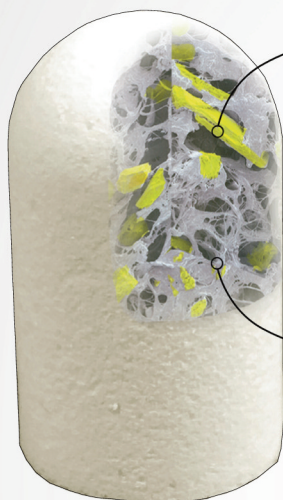
FREE ESTIMATES

**Place your QCDS Bulletin
Classified Ad Now!**

Call 718-454-1020

OSTEOGEN® PLUG

**ONE STEP BONE GRAFTING SOLUTION
FOR SOCKET PRESERVATION WITHOUT
THE NEED FOR A MEMBRANE**



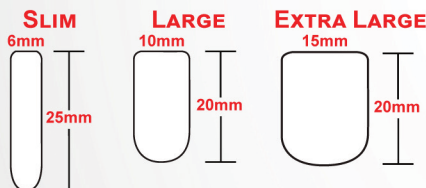
• **OSTEOGEN®
NON-CERAMIC
BIOACTIVE RESORBABLE
BONE GRAFTING
CRYSTALS**

• **TYPE I BOVINE
ACHILLES TENDON
COLLAGEN**

**BUY 5 BOXES
GET
1 FREE**

**CALL TODAY
OR SHOP
ONLINE
& USE CODE
OGX808**

Available in Three Sizes



At less than \$50 per piece, the Impladent Ltd OsteoGen® Bone Grafting Plug combines bone graft with a collagen plug to yield an easy and affordable way to clinically deliver bone graft for socket preservation and ridge maintenance, all without the need for a membrane!

1. Spivak, J Biomed. Mater Research, 1990; 2. Ricci, J Oral Maxillofacial Surgery, 1992; 3. Valen, J Oral Implantology, 2002.

Clinical Case Example

Clinical images courtesy of German Murias DDS, ABO/ID

Scan Here
For Product
References



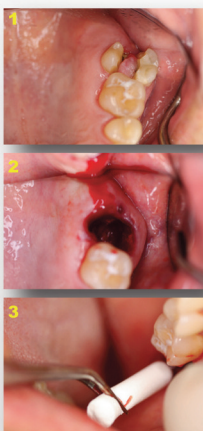
Scan Here
For Product
Videos



Tooth #15, set to be extracted.

Remove the entire pathologic periodontal ligament and flush socket twice. Use #6 carbide bur, make holes through the Lamina Dura to trabecular bone and establish Regional Acceleratory Phenomenon.

Insert Large or Slim sized OsteoGen® Bone Grafting Plugs and allow blood to absorb.



Two Slim OsteoGen® Plugs are in place. Suture over top of socket to contain Plug. Do not suture through Plug. No membrane is required.

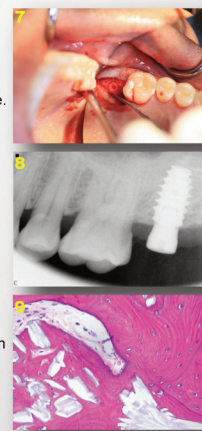
OsteoGen® is a low density bone graft and the OsteoGen® Plugs will show radiolucent on the day of placement.

As the OsteoGen® crystals are resorbed and replaced by host bone, the site will become radiopaque.



The collagen promotes keratinized soft tissue coverage while the OsteoGen® crystals resorb to form solid bone. In this image, a core sample was retrieved.

Implant is placed. Note the histology showing mature osteocytes in lamellar bone formation. Some of the larger OsteoGen® crystals and clusters are slowly resorbing. Bioactivity is demonstrated by the high bone to crystal contact, absent of any fibrous tissue encapsulation.



Contact 800-526-9343 or Shop Online at www.impladentltd.com