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# QCDS Bulletin

PUBLISHED BY AND FOR THE DENTISTS OF QUEENS COUNTY

Volume 51 Number 5

September/October 2009

## Women Dentists Conference on November 8

QCDS, in partnership with the New York State Dental Foundation, is proud to be hosting a women dentists conference on November 8 at the New York University College of Dentistry. This innovative program is believed to be the first such event hosted by a component dental society. The conference consists of a five credit continuing education program open to ALL dentists, followed by a panel discussion. We are honored to have Dr. Kathleen Roth, ADA past president, as our chief guest and moderator.



Dr. Kathleen Roth

She will be joined by Dr. Barbara Steinberg, who will discuss "Eating Disorders in Women," Dr. Susan Calderbank, who will speak on osteoporosis, and Dr. Joan Phelan, whose topic will be "Sugar and Spice and Everything Not So Nice: A Review of Oral Diseases That Are More Prevalent In Women."

The program will be held at the NYU College of Dentistry, Saklad Auditorium, 24th Street and First Avenue, New York. The \$70 program fee includes lunch. Pre-registration is required, and can be made by calling QCDS at 718-454-8344.

Dr. Roth has served in many leadership positions before concluding her term as ADA president in October of 2007, including a four-year term as ADA trustee for the Ninth District.

She is a past president of the Wisconsin Dental Association, member of the ADA Council on Membership and Communications and held various Board assignments with the ADA and Wisconsin Dental Association. She has testified before Congress on behalf of dentistry and was a speaker at an international dental congress in New Delhi, India. Her many honors include being a Fellow of the International College of Dentists and the American College of Dentists, as well as a member of the Pierre Fauchard Academy.

Dr. Steinberg's presentation will address the psychological, medical and dental issues associated with eating disorders. Attendees will be able to identify oral conditions associated with eating disorders and become familiar with dental management of the eating disordered patient.

Dr. Steinberg received her DDS from the University of Maryland School of Dentistry and completed a residency at the Medical College of Pennsylvania. She is a clinical professor of surgery at Drexel University College of Medicine, as well as an adjunct associate professor of oral medicine at the University of Pennsylvania School of Dental Medicine. She specializes in the treatment of medically compromised patients. As a nationally and internationally invited lecturer in the area of dental treatment of the medically compromised patient and women's health, she has authored numerous articles and contributed to major textbooks on these subjects.

—Continued on page 14

## ADA's Institute for Diversity in Leadership Training Selects QCDS President Dr. Prabha Krishnan

By Viren Jhaveri, DDS

QCDS President Dr. Prabha Krishnan has been selected to participate in the prestigious ADA Institute for Diversity in Leadership Training Program. She was selected from a large pool of well-qualified ADA and non-ADA member applicants from across the country, making her an official member of the Institute's Class of 2010.

Dr. Krishnan is a Diplomate of the American Board of Periodontology, with a private practice in Rego Park. She has served on the QCDS Board of Trustees for the past nine years and has been the chair of the QCDS Council on Membership for the past six years. Dr. Krishnan frequently volunteers at

QCDS events, including oral health screenings and health fairs. She is a Fellow of the International College of Dentists and Fellow of the Pierre Fauchard Academy.

The ADA Institute for Diversity in Leadership is a three-part personal leadership-training program designed to enhance the leadership skills of dentists who belong to racial, ethnic and/or gender backgrounds that have been traditionally underrepresented in leadership roles.

The goal of the Institute is to provide dentists with the leadership skills necessary to help them make a positive impact in their communities, organizations and the dental profession.



QCDS President Dr. Prabha Krishnan

Dr. Krishnan said she hopes that the skills learned through participation in this program will enable her to better serve organized dentistry and look forward to the challenges before her.

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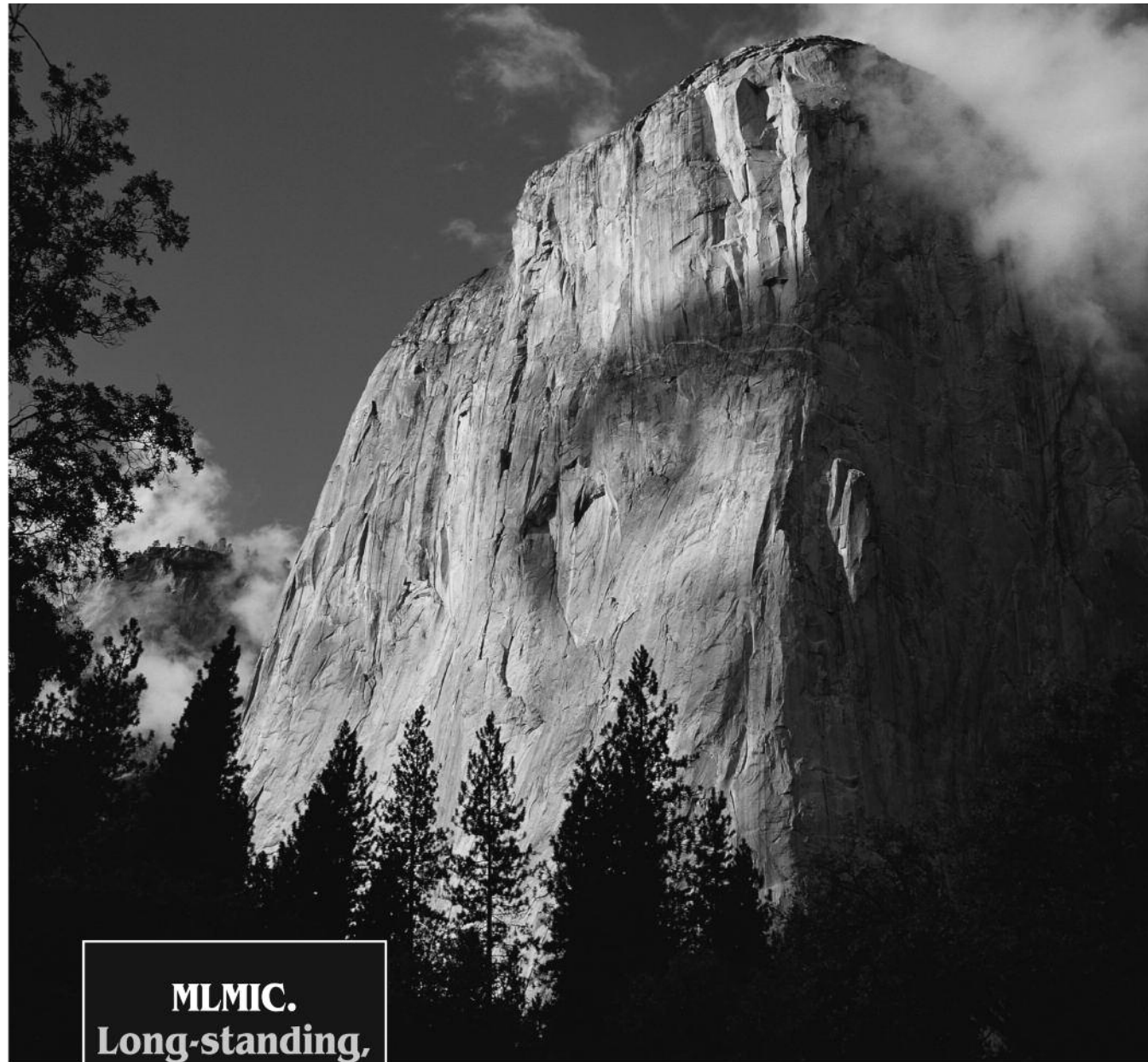
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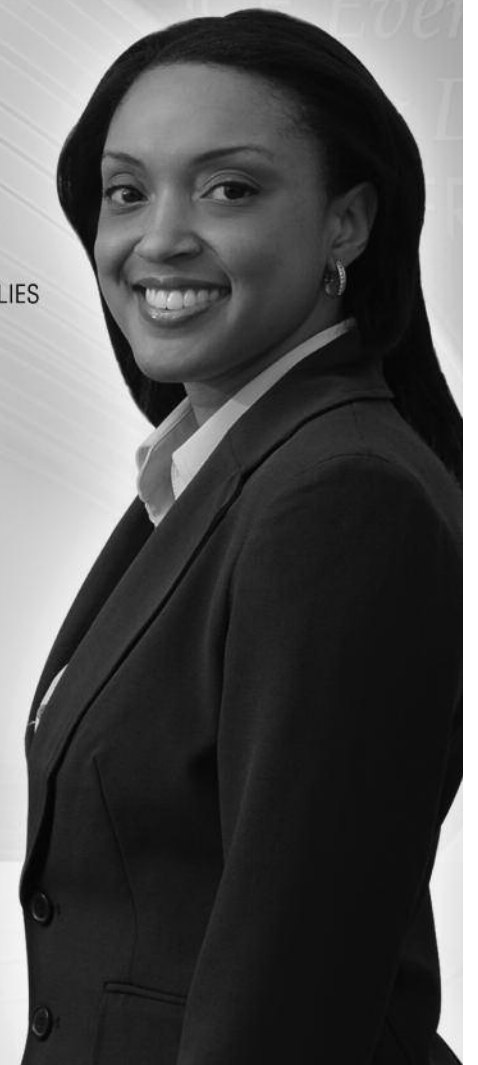
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# How I Spent My Summer Vacation

By *Ira M. Schwartz, DDS*

The economic recession that we find ourselves in has impacted all dental practices. Not only are patients postponing dental care, but those who have had treatment are finding it difficult to pay off their accounts.

As if this were not bad enough, many dentists who have been working hard for years and putting money away for retirement have watched these accounts dwindle, resulting in a less than secure sense of well-being for their futures. Although the stock market has rebounded in recent months, it is still a far cry from its historic highs and it may be a long time before the average investor recoups his losses.

When my monthly statements arrive in the mail, I am hesitant to open them. It's not likely to contain much good news—but only serve to remind me how my "safe and conservative" investments were not as safe as I thought. Even my home, which brokers kept calling me about a few years ago to tell me how much I could get for it if I were interested in selling, is worth a lot less these days as the real estate market has tanked along with the stock market. This, in turn, has caused me to focus on my investment strategies, beginning with my education, my investment in my orthodontic practice, my expansion of my practice, etc.

Although everyone seems to be in the same boat, it still rankles that so much of our hard work and effort has

gone down the drain. It causes us to become philosophical and contemplative and to reflect on which investments (in terms of time, effort and money) have brought us the greatest rewards. For most dentists, the picture is quite clear. Most of us have been well rewarded in our practices, and our investments in our education and physical plants have brought us rewards that would be unattainable most anywhere else.

So how can I put all this information together in a way that will benefit me? The answer is clear. If you need to update or move your physical plant or to modernize your equipment, now is the perfect time. With the slowdown in our practices created by the economic downturn, we now have time to focus on this type of project. With taxes going up for most of us because of the government's economic strategy (i.e. unprecedented spending) and the favorable tax laws that allow us to expense the entire costs of new equipment and furniture in the same year in which it was spent (certain limitations may apply), this will result in not only lowering our current tax liability, but may impact our tax obligations (i.e. quarterly estimated taxes) for the following year. I think this makes sense. I am planning a large-scale project to modernize my x-ray and computer systems this year. I'm nervous about the project but confident that it will ultimately reward me handsomely- better than the markets have ever done for me.

**IMPORTANT NOTICE**

## QCDS Membership Meeting Changed to October 13th

The QCDS October General Membership Meeting has been changed from October 6 to October 13. Please note this change on your calendar. There will be no meeting on October 6.

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Deadlines for manuscripts is six weeks prior to the date of publication. For example, the deadline for March/April issue is January 10th. All Submissions must be typed as a word document and emailed to QCDSBulletin@gmail.com.

For more information about advertising, contact the Business Manager at 86-90 188th Street Jamaica NY 11423 or call (718) 454-8344. Inclusion of an advertisement does not imply endorsement of any firm, goods, or services unless such endorsement is specifically stated.

Subscription is included in the annual membership dues of the Queens County Dental Society. The Subscription rate for non-members is \$30 per year, or \$5 per issue.

The QCDS Board of Trustees meets on the third Tuesday of each month (Except July and August) at QCDS Headquarters. For information about the Society, Call QCDS at (718) 454-8344.

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# What We Stand For

By *Prabha Krishnan, DDS*

It seems like I just got out onto the field and it is already the bottom of the ninth! But with your encouragement and support, I have made it to third base. I want to thank each and every one of our members, for being a loyal team player and supporting the local dental component society where they practice.

I am happy to report that the state of the Queens County Dental Society is one of growth and excitement. Even in this dark economy, I am proud to say that the sun is still shining on QCDS. We have had two successful mega continuing education courses this year. We were also fortunate to have the dean of Columbia University, Dr. Ira Lamster, and the dean of New York University College of Dentistry, Dr. Charles Bertolami, attend our general membership meetings this year and enlighten us with their informative presentations and are looking forward to the visit of the dean of Stony Brook University, Dr. Ray Williams, this October. Although we have accomplished a lot, I know we can do more for our members and the community.

On November 8, QCDS will be hosting a Women Dentists Conference. Dr. Kathleen Roth, past president of the American Dental Association, will be presiding at this event. This is the first time that a local dental component is hosting a women's dental conference with a continuing education course that is open to all dentists, followed by a panel discussion for women on leadership. I thank you in advance for all of your support for this event, too. Please attend this conference and spread the word to all your colleagues from the tri-state area.

Many dental practices are made up of solo practitioners, and some may feel isolated and alone. Please be assured that you are not alone. Any questions or concerns that are important to you are important to all dentists. Pending legislation that may affect your practice will affect all dentists. QCDS is here to help. It is a member driven, staff supported organization.

The members of the New York State Dental Association have approved a historic rewriting of the Association's constitution and bylaws to allow for creation of a Board of Trustees and House of Delegates. The new governance bodies will replace the Association's current and much smaller Executive Committee and Board of Governors. It is expected that the new structure will lead to broader and more equitable representation in the Association's decision-making process. The newly adopted NYSDA governance allows our society to have eight NYSDA Delegates. Our entire leadership, including the committee chairs and council members, are dedicated volunteers who attend meetings at QCDS and NYSDA. Many of

them travel to ADA, Chicago and Washington, D.C., so they can keep informed about national issues. These dentists will make themselves available to you. We all are only a phone call or e-mail away. Our recently launched new website with improved navigation is also a good source of communication.

Membership in tripartite provides us with networking opportunities. We need to take care of ourselves, but we must look out for each other. The dental society provides us an opportunity for discussion and interaction. As members of the society, we should all be able to turn to each other when difficulties are encountered and together we can overcome any obstacles.

Peer review is one of the main benefits of organized dentistry. As a profession, dentistry has a responsibility to the public to provide a quality assurance mechanism. Peer review provides a timely, free and definitive resolution to patient complaints about treatment. The process is fair, impartial and confidential. Peer review decisions are based on an evaluation by a committee of impartial professional peers. It benefits both the public and the profession.

As you may be aware, your leadership at QCDS and NYSDA has put in hours of hard work so that we can practice comfortably, with confidence that we will have a fair evaluation by one of our peers, should a problem ever occur.

To quote the famous Albert Einstein, "Only a life lived in the service to others is worth living." We, as dentists, have the opportunity to make a difference in the lives of our patients and in our communities by giving back. In our practices, we come in close personal contact with our patients. We alleviate their pain and strive to improve their health. We also listen to their problems. We are mentors to young people, role models, teachers in hospitals, dental schools and volunteers at health fairs, schools and senior centers. QCDS exists to serve our members by assuming the role of human resources administrator, advocate for individual practitioners and a provider of continuing education. QCDS provides a vast variety of services: outreach to the community which we all serve through education, children's dental health month, community health fairs, oral cancer screenings and the Queens Quits Partnership with the American Cancer Society put our organization at the forefront of proper health.

QCDS continues to upgrade many processes that we believe will continue to provide outstanding services to our members. Our goal is to make you better practitioners and leading advocates of oral health. Good products, greater service and a member friendly environment are our guides as to how to run QCDS.

“...we must  
look out for  
each other.”

## Backflow Prevention Device Update

I hope you all had an enjoyable summer and have had a chance to relax a little. I am also hoping that the economic problems we are facing now have not given you too much aggravation and anxiety. A large part of summer is water, and clean water is always best. We are also always looking for ways to save money and avoid violation and fines. This leads me to the reason for writing this note. DEP has recently changed their policy and will further change their policy on enforcing the backflow prevention program with violations and fines.

More specifically, if you receive a letter stating that you have a certain time to comply with the filing of plans and installation of the Backflow Device and you don't comply, you will receive a violation notice to appear at ECB court, with a maximum fine of \$1,000. This will shortly change to be a straight fine without an option to appear at a hearing. They will further implement fines for not testing devices and overhauling every five years. I found this out the hard way when one of my clients recently received a notice from DEP for not submitting plans in a timely manner. They used to let architects submit plans when they had completed them and if there were any concerns, they would notify us in writing to tell us to hurry up. Now they just send the owners a violation notice, and in the future will be

sending the owners a fine without notice.

If any of you have ever sat for half a day at the ECB court waiting to be heard by a judge, you know that it is not a picnic, plus paying hundreds of dollars for fines is also not fun. Would you like to know how you can avoid this problem and have no headaches when it comes to backflow compliance? Take this letter very seriously and hire professionals who have a history and experience in designing and installing the devices quickly and inexpensively. If you are already in the process of compliance, make sure you watch and direct your professionals very closely because in the end, the violation and fine will be your responsibility, not theirs. If you have any further questions about this or any other architectural issues, please call my office at 718-805-2797 and we will be glad to assist you.

— William Gati, AIA  
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From The Executive Director

# Meeting Requirements

By William Bayer

I receive many phone inquiries regarding courses that are "mandated" and the member is unsure of how often or when such courses must be taken. I also have spoken to many members who have trouble paying their dues in a single payment. Hopefully the following will clarify many of your questions.

NYSDA offers a five-installment payment plan to stagger your dues payment, which may be of interest. You need to enroll in this program for next year by September 30. Further information is available on the NYSDA web site for those who wish to explore this option.

Beginning July 1, 2008, the number of hours needed to reregister increased from 45 hours per three-year registration to 60 hours per three years. The requirement will be prorated for each month beginning July 1, 2008 until the end of the licensee's registration period. All subsequent triennial registration periods beginning on or after July 1, 2008 will require the completion of 60 hours of continuing education. The State Education Department offers a CE calculator on their website at [www.op.nysed.gov/dentcechap183.htm](http://www.op.nysed.gov/dentcechap183.htm) which will provide you with the specific number of prorated CE hours you will need, depending on your registration renewal date. A maximum of 18 hours can be self instructional.

**Infection Control:** All dentists must complete course work or training appropriate to their practice regarding infection control and barrier precautions, including engineering and work controls to prevent the transmission of human immunodeficiency virus (HIV) and the hepatitis b virus (HBV) in the course of professional practice, every four years according to Section 6505-b of the Education Law. You must attest to having completed this requirement to the State Education Department on your first licensure/registration application and at every subsequent registration.

**Child Abuse:** The course must be completed once during your career and is usually taken as part of your dental school curriculum if you attended a dental school in New York.

**Continuing Education in Ethics and Jurisprudence:** During the next registration period beginning on or after January 1, 2008, each dentist who is required to complete continuing education must, on a one-time basis, complete a three-hour course in New York State jurisprudence and ethics approved by the State Education Department. By now, most of you have completed this program which is a once in a life time requirement and should be completed by January 2011.

**CPR:** As of January 1, 2009, all dentists must receive and maintain certification in cardiopulmonary resuscitation (CPR). If a dentist is physically unable to perform CPR, he or she may request an exemption by submitting an application for exemption. The request must be accompanied by a statement from the professional treating the disability and a signed assurance naming another individual or individuals who will maintain CPR certification and be present in the of-

office while the exempt dentist is seeing patients.

The State Education Department web site at [www.op.nysed.gov](http://www.op.nysed.gov) can be searched for most information regarding any questions you might have related to dental regulation, including the online license renewal program.

Although Risk Management is not a mandated course, many malpractice carriers offer significant premium reductions for those who complete an approved Risk Management program. Check with your carrier to verify that they accept the course for premium reduction. The discount is usually applicable for three years and offers a relatively painless method to save money on your malpractice premiums. This program is similar to the Defensive Driving program, which offers similar savings on your automobile insurance premiums. In these economic times, one would be foolish not to take advantage of these discounts which are obtained by simply attending a course offering for a few hours. Our next Risk Management course is September 11 and requires pre-registration.

As a member benefit, an electronic transcript of your CE courses is maintained on the NYSDA website, which can only be accessed through their secure portal. Members have access to an up to date registry of all CE activity during the last six years and NYSDA will issue an "official transcript" acceptable to the State Education Department in the event your CE is audited. While CE courses taken under QCDS auspices are automatically transmitted by QCDS staff to the registry on your behalf, it is your responsibility to supply NYSDA with course information for posting on your record if courses are taken elsewhere. It is a good idea to check the site [www.nysdental.org](http://www.nysdental.org) periodically to verify that your CE postings are accurate. Note that annual CE transcripts are no longer being mailed to you.

While on the topic of CE offerings, congratulations are in order to our members who completed CE milestones at the end of 2008. A complete listing of CE awards beginning at 100 hours is found elsewhere in this Bulletin. Special recognition is due to Dr. Risa Samuels, who has completed 1,500 hours. Close on her heels are Drs. Jay Ledner, Ira Schwartz and Howard Winter, all of whom have completed 1,000 hours. We encourage all of our members to participate in our CE programs, which are offered at little or no cost. We welcome suggestions for program topics, too.

We are fortunate to have had a number of notable speakers at our 2009 membership meetings, including Drs. Charles Bertolami and Ira Lamster, the deans of the dental schools at NYU and Columbia University, respectively. Continuing with this good fortune, Dr. Ray Williams, the dean of dental medicine at Stony Brook and an expert on periodontal disease, will be speaking at our October 13th membership meeting. We hope a large number of our members will be on hand to welcome Dr. Williams, who has come to Stony Brook after a long

and distinguished career at the University of North Carolina at Chapel Hill School of Dentistry, where he has been on the faculty since 1994. Our thanks to these three leaders in the field of dental education who have made time in their busy schedules to appear at our meetings and share their thoughts on a variety of topics with us. We are fortunate indeed!

I am also pleased to report that Martin Schnee of Big Apple Radiation Safety has affiliated with QCDS in conducting required x-ray inspections to our members. As many of you know, New York City privatized the inspection function several years ago to Certified Radiation Equipment Safety Officers (CRESO). The inspection is required every five years and must be performed by a CRESO while the registration of the x-ray unit registration is on a two year cycle. Mr. Schnee is the former chief of the Radiation Equipment Division for the Department of Health, with over 34 years of experience with the New York City Bureau of Radiological Health. I have already received positive feedback from members who have used his services and believe he is a valuable resource for our members. He can be reached at 718-373-6348 and his ad can be found elsewhere in this issue.

I understand NYSDA has concluded the search for the executive director position and Dr. Mark Feldman, former ADA President, is the selection. Dr. Feldman's leadership experience will be a great asset to NYSDA and I extend our congratulations to Dr. Feldman, who I expect will be no stranger to QCDS events.

I ask your cooperation in providing an e-mail address if you are called by a QCDS staff member. In order to communicate with you more effectively and more economically, we

are updating our e-mail list to assure all members receive timely notifications of upcoming events or matters of importance. By cooperating, you help us help you. In addition, the development of our website continues and on-line registration for CE courses is now available. I encourage you to try this feature which generates a confirmation to you via e-mail. If you encounter problems, please contact the QCDS staff for assistance. Comments or suggestions are welcome regarding any aspect of the web site.

On a somber note, I received information that Dr. Saul Greenberg, a QCDS past president, recently passed away and we extend condolences to his family. Dr. Vincent Genna, long-time QCDS member, also passed away, on June 24.

NOTE: The Federal Trade Commission has again delayed the implementation of the "Red Flags Rule" which is aimed at preventing identity theft, until November 1 in an effort to clarify its applicability to businesses such as dental offices. Further information is available at the FTC website, [www.ftc.gov/red-flagsrule](http://www.ftc.gov/red-flagsrule) as well as on the ADA and NYSDA websites.

I also ask that you support those sponsors who support QCDS. The financial support provided by sponsors enables us to provide the varied CE programs as well as to subsidize the overall operation of the Society and keep our local dues to a reasonable amount. AXA Financial and Harish Chugh have been major sponsors at QCDS this year and for those in need of financial related services, I ask that you contact Harish to see if he can be of benefit to you.

*Please note that the October General Membership Meeting is on Tuesday, October 13.*

# Belmont Annual Oral Cancer Screening



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## QCDS Continuing Education Awards

QCDS congratulates our members who have completed the CE hours noted as of December 31, 2008. NYSDA award certificates have been mailed to each member. A special recognition is extended to Dr. Risa Samuels, who has completed 1,500 hours. It is our intention to provide CE programs that enhance the clinical proficiency of our members and we welcome suggestions for programs of interest to you.

### 1,500 HOURS

Risa Samuels

### 1,000 HOURS

Jay Ledner Ira Schwartz Howard Winter

### 500 HOURS

Steven Adlow  
Harold Biller  
Neil Cohen

Eddy Ferreira  
Barton Fingerman  
Shoshana Honikman

Andrew Jacobson  
Gustave Lasoff  
Adam Lighter

Frank Pappas  
Ronald Sherman  
William Soohoo

Christos Tsiatis  
Steven Wasserman

### 300 HOURS

Albert Baharestani  
Stanley Bartkow  
Donald Bean  
Daniel Caniano

Trupti Desai  
Andrew Gershon  
Mario Go  
Miladys Hernandez  
Robert Hollander

Jolanta Holzmans  
Silvestro Iommazzo  
Caterina Iosifescu  
Stanley Kasow  
Jeffrey Katz

Alan Kazlow  
James Kouzoukian  
Arthur Kubikian  
Michael Leung  
Carol Schmitz

M Nasser Sharifi-  
Nistanak  
Lawrence Sommer  
Richard Turner

### 100 HOURS

Hassan Alamzad  
Boris Arbitman  
Naeema Bhuiya  
Jonathan Biderman  
Peter Chin  
Dmitry Davy

Chiranjib Dutta  
John Fantasia  
Jennifer Flores  
Kristina Gabrilyants  
Milan Gandhi  
Jamshed Gharda

Lee Gold  
Eric Huang  
Rosemary Kher  
John Kong  
Kamrooz Korori  
Joanna Kowalewski

Preetha Kuruvilla  
Win Le  
Sur Lee  
Robin Leventhal  
Cezar Mitrut  
Leonard Morse

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# Calling CRESO

By Martin Schnee, Big Apple Radiation Safety

By this time, every dentist should be aware that the New York City Department of Health is no longer performing dental x-ray inspections. This duty has been passed on to a group called CRESO, Certified Radiation Equipment Safety Officers, New York State Health Department certified physicists. The City still reserves the right to do a follow up or reinspection at its discretion.

The process is that the Office of Radiological Health notifies you by mail when your five-year cycle inspection is due and also supplies you with a list of CRESO inspectors. You will choose and pay CRESO for the inspection, not the City. The City allows you several months beyond your due date to have the inspection performed. Be cautious when hiring a CRESO inspector, in that prices may vary and, more importantly, finding someone with the experience to improve the quality of your images while being familiar with the regulations. Most staffs I inspect have a bevy of questions about radiation and are eager to listen and learn.

An important item to note, before you set up a date for inspection, is to verify that your registration is valid. What is meant by valid? Is the facility registered to the correct owner? Is the address correct? Has the expiration date been reached? Registrations are not transferable by name or address. Registrations are for a two-year period. Every facility containing operable (unit operates even if not being used) x-ray equipment shall be registered and inspected.

If you are opening a new office or taking over someone's

practice, regulations require that you register your new facility 30 days prior to operation. Former Health Commissioner Dr. Thomas Frieden, introduced a requirement that, in a new dental office, x-ray equipment may not be registered or used on patients until first inspected by a CRESO inspector and the New York City Department of Health has reviewed the inspection report and receives a \$100 fee.

Note that the Federal papers filed by the installer of x-ray equipment do not constitute a request for a New York City registration or substitute for a CRESO inspection.

One registration certificate is sufficient to cover all the x-ray equipment in a dental office. If you add additional equipment or upgrade, you do not need to make any additional registration modifications. The City will also allow you to wait for your cycle inspection to have any new equipment inspected.

Remember that registrations are to be conspicuously posted for the public, not hidden in your desk drawer. Judges will not accept an excuse that you did not receive the renewal by mail or that you sent it in but don't know what happened. Renewal applications should be received six to eight weeks prior to expiration. Call 212-487-4060, 80 with your CAMIS ID number for renewal problems or questions. Call 212-676-1552 for new registration questions.

To verify your inspection date, call either number and give your CAMIS number to the clerk. Then ask them to look up your last date of inspection. Just add five years to the date.

If you have any questions concerning this topic, call my cell number 718-986-4996. My email address is Scientist004@aol.com. My web page is NYCRESO.com

# The Importance of Financial Planning in an Uncertain Economy

By Harish Chugh

Too many people make their investment decisions based on what every one else is doing. They follow the crowd into the hottest sectors of the market, only to suffer the consequences when those sectors take a dive.

There is a way to safeguard your financial future without worrying too much about where the market is heading. It's called planning and you do it all the time: you plan for a vacation; you plan for a wedding; you plan when you put a new addition on your home.

Yet, too often the most important plan is neglected—your plan for your financial future. A plan is simply a roadmap that shows where you are now, where you're going, and how best to get there. By putting your investment decisions into a larger perspective, a financial plan helps you avoid the trap of investing based on what other people are doing—instead of what is best for you.

To create a comprehensive plan, many people seek the help of a qualified financial professional. This person has the knowledge and experience to help guide your key decisions about your financial future.

The planning process begins with a lot of questions. The purpose of these questions is to determine your goals, investment objectives, risk tolerance and dreams for the future, and to try to anticipate future events and contingencies so that they can be incorporated into your overall financial blueprint.

The next step is constructing your financial profile. This consists of an accurate picture of your current financial status, including your net worth, current income, potential income, debts, taxes, insurance and other financial considerations.

Step three combines step one and two by creating a guideline that shows how you can get from where you are now to where you potentially want to be. This is where the guidance of your financial professional is especially useful. He or she will help you determine how much you need to save and suggest ways to help you meet your financial obligations. Your financial professional will also help you select the right mix of assets (short-term investments, bonds, stocks and other vehicles) that may help you meet your future goals while controlling risk.

## QCDS VOLUNTEERS NEEDED

FOR DENTAL SCREENING NOV. 6

QCDS will conduct a screening program at PS 29 in College Point on Friday, November 6.

If QCDS members can spare any time—even two hours—please call Bill Bayer at QCDS headquarters, 718-454-8344, for further information.

*The success of these programs rests with the generosity of QCDS volunteers who give back to the community.*

By implementing the plan, you free yourself from making ad hoc decisions about investments. You won't be chasing market fads because you'll know exactly what investments are right for you. That doesn't mean you can't "play the market." But it does mean that you will know exactly how much of your investment assets you can afford to put at higher risk without jeopardizing the achievement of your goals.

The final step is to monitor and review your progress over time. Your goals or situation may change, and you will need to adjust and refine your plan to reflect these changes. By sticking to the plan, monitoring progress, and making changes as needed, you'll have the best chance of achieving what you set out to accomplish.

This material is not intended as tax or legal advice. You should consult with your personal financial, tax or legal advisor regarding your specific situation before implementing any estate or business strategy.

*Harish Chugh offers securities and investment advisory services through AXA Advisors, LLC (member FINRA, SIPC) 1111 Marcus Avenue, Suite 100, Lake Success, NY 11042 and offers annuity and insurance products through an insurance brokerage affiliate, AXA Network, LLC and its subsidiaries. He can be reached at 516-358-3832.*

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# Women Dentists Conference on November 8

—Continued from page 1

“Is your Office Bisphosphonate Ready?” will be a topic addressed by Dr. Calderbank. She has lectured extensively on “Oral Complication of Cancer Therapies.”

Dr. Calderbank, a 1977 graduate of the University of Pittsburgh, is currently in private practice in Greenville, Pennsylvania. In addition to being a staff dentist at the University of Pittsburgh Medical Center Horizon Campus, she is an associate professor at the University of Pittsburgh School of Dental Medicine. She served on the Pennsylvania State Dental Board for 12 years. Dr. Calderbank holds fellowships in the Pierre Fauchard Academy, the International College of Dentists and the American College of Dentists. In 2003, she received the Pennsylvania Dental Association’s Public Service Award in recognition of her commitment to raising awareness of the oral complication of cancer therapies.

Dr. Phelan is the chair of the Department of Oral and Maxillofacial Pathology, Radiology and Medicine at New York University College of Dentistry, where she is also the director of the Oral Diagnostic Pathology Laboratory.

She received her DDS degree from the School of Dental Medicine at Stony Brook University and is a diplomate of the American Board of Oral and Maxillofacial Pathology. Her research has focused on oral changes associated with HIV infection. Her publications include an oral pathology textbook for dental hygienists, 40 journal articles and several book chapters. Dr. Phelan has co-chaired the Evidence Based Practice Steering Committee at NYUCD since 2006.

### Panel Discussion Features Professional Women Dentists

The Continuing Education program will be followed by a panel discussion titled “Woman Dentist, Developing Strength as a Leader.” A distinguished panel of professional women will share their experiences on their paths to success and provide tips on becoming a successful leader in many aspects of life, including the home, community and their dental practice. The panel discussion, moderated by Dr. Roth, will include QCDS President Dr. Prabha Krishnan, New York State Dental Foundation Executive Director Laura Beth Leon and New York State Board of Dentistry member Dr. Rekha Gehani, American Dental Association Executive Director Dr. Kathleen O’Loughlin and Association Odontologica Dominicana President Dr. Amarillis Jacobo.

Dr. Krishnan is the current president of the Queens County Dental Society and a Diplomate, American Board of Periodontology. She has had a private practice limited to Periodontology in Rego Park for the last 17 years. She is a Fellow, International College of Dentists and the Pierre Fauchard Academy and a member of the class of 2010 of the prestigious ADA Institute for Diversity in Leadership.

## QCDS Program Features Many Professional Women in Dentistry



Dr. Kathleen O’Loughlin



Dr. Barbara Steinberg



Dr. Susan E. Calderbank



Dr. Joan A. Phelan



Laura Beth Leon



Dr. Rekha C. Gehani



Dr. Prabha Krishnan



Dr. Amarillis Jacobo

Ms. Leon has served for the past nine years as the executive director of the New York State Dental Foundation, an organization which seeks to improve the oral health of vulnerable New Yorkers. During that time, she has also served as assistant executive director of the New York State Dental Association, a membership organization to which nearly 80 percent of all dentists in the state belong. She began working for NYSDA in 1990 and, until assuming the directorship of the Foundation, was intricately involved in policy development, legislation and regulation, education and media development.

Dr. Rekha Gehani is a practicing orthodontist who has successfully completed more than 10,000 orthodontic cases in her private practice, as well an associate clinical professor of orthodontics. She is a member of the New York State Board of Dentistry and served as the Board’s former chair. She is a Diplomate of the American Board of Orthodontics and was a recipient of the Queens County Dental Society’s Emil Lentchner Distinguished Service Award, the highest award presented by the Society.

Dr. O’Loughlin was appointed as ADA executive director/chief operating officer in June after an exhaustive 11-month search. She has spent 20 years in private dental practice and public health dentistry plus 10 years of experience in dental education and research and a decade of holding key leadership roles in management, strategic planning and business operations. She is the first female executive director of the ADA and the first female president of a Tufts Dental School class and its first female valedictorian. Her many accomplishments include membership in the Pierre Fauchard Academy, member of the Tufts University Board of Trustees and numerous leadership positions in private industry and organized dentistry.

Dr. Jacobo migrated to the United States from the Dominican Republic at the age of 13 and went on to graduate at the top of her class from the New York University School of Dentistry. She strongly believes in providing services to

low income patients and conducts her practices in Harlem and the Bronx as a means of serving the community. She is co-founder of Movimiento Presencia y Raices, a political, social and cultural group that addresses the well being of Dominicans who have settled outside of the Dominican Republic.

“The objective of the panel discussion

is to recognize the importance of the leadership role of women in building a thriving practice, while maintaining a personal life, strong professional affiliations and effective working relationships,” Dr. Krishnan said. “After hearing this panel, participants will have the confidence to lead a more result-oriented, peak performing dental team.”

## 2009 WOMEN DENTISTS CONFERENCE

Hosted by

QUEENS COUNTY DENTAL SOCIETY and THE NEW YORK STATE DENTAL FOUNDATION

Presided by

**Dr. Kathleen Roth**

(Past President, American Dental Association)

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Followed by a Panel Discussion on “Woman Dentist, Developing Strength as a Leader”

Sunday, November 8th, 2009

Registration 8:00 A.M.  
(Program begins 8:30)

NYU College of Dentistry,  
Saklad Auditorium

(Located at 24th Street & 1st Ave., NYC.  
FEE: \$70.00, includes lunch)

### Speakers

**Dr. Barbara Steinberg:**

**Dr. Susan Calderbank:**

**Dr. Joan Phelan:**

### Topics:

*Eating Disorders & Dental Management*

*Is Your Office Bisphosphonate Ready?*

*Sugar & Spice & Everything Not So Nice.*

*A review of oral diseases which are more prevalent in women*

### PRE-REGISTRATION IS REQUIRED

Call 718-454-8344 for reservations

or fax with credit card info to 718-454-8818

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Visa  MC Exp. Date: \_\_\_\_\_ CVV # \_\_\_\_\_

Call QCDS AT 718-454-8344 to Register



## CE Courses Fall 2009

Pre-registration is required for all continuing education, except General Membership Meetings

### Dietary Concerns

Please note that QCDS wishes to accommodate the dietary needs of attendees at our meetings and programs. It is requested that anyone requiring kosher or other specialized foods notify the QCDS office at the time of your registration so that proper plans can be made.

**Friday, September 11 9 a.m.**

#### Risk Management 4 C.E. Credits

**Topic:** Do you know how long you are obligated to store patient records?

What information needs to be included in a medical history? How do you legally terminate a professional relationship with a patient? Answers to these and many other legal questions are provided in "Risk Management."

Course qualifies for malpractice policy discount.

**Instructor:** Dr. Kenneth Treitel

**Tuition:** ADA member: \$135 Non-ADA member: \$260

**Sunday, September 20 9 a.m.**

#### CPR Certification & Recertification 4 C.E. Credits

**Topic:** Basic Cardiac Life Support

Certification/Recertification will cover 1 and 2 rescuer CPR, Heimlich Maneuver, child CPR and AED

The ability to recognize the signals of a heart attack and provide stabilization of the victim at the scene of a cardiac arrest is a priceless commodity. Life or death may some day become a reality to someone you know or care for. Be prepared to help save a life.

If your CPR certification is two years old or less and you want to re-certify, you must submit a copy of your BLS card, or you will need to take the complete certification course again.

**Instructor:** Robin Zalewski, BLS Instructor

**Tuition:** ADA member: \$105 ADA member staff: \$105  
Non-ADA member: \$260

**Friday, October 9 9 a.m.**

#### Video Study Club 2 C.E. Credits

**Topic:** Making Decisions about Successful Use of Implants  
Great for both surgical and restorative aspects! How much bone is needed in specific situations? When is a sinus lift needed? How close can an implant be to the inferior alveolar canal? Which implants have better potential to serve in poor bone? What portions of the mouth have the most success with implants? What physical or environment conditions are conducive to implant failure? How does age influence implants? When should grafting be suggested? Which patients should not have implants? Gordon Christensen answers all of the above questions any many more. Enhance your ability to offer surgical and prosthodontic implant services to your patients!

**Instructor:** Dr. A Al. Gulum

**Tuesday, October 13 7 p.m.**

#### General Membership Meeting 2 C.E. Credits

**7 p.m. Topic:** Keys to Practice Transition Success Throughout your Dental Career. Sponsored by Bank of America Practice Solutions

Each phase of dentistry, from starting out to preparing to retire, presents its own challenges and opportunities. This presentation will provide you with the practice transition options you have along the way, and provide case studies of how other dentists have successfully handled their own situations. Drawing upon more than 25 years of experience representing both buyers and sellers of dental practices in the greater New York area, Countrywide Practice Brokerage President Martin Mattler will offer key points and specific strategies in this informative presentation. Since founding the company in 1981, Mr. Mattler has brokered the sale of hundreds of dental practices in New York, New Jersey and Connecticut. Countrywide Practice Brokerage is endorsed by QCDS.

**Speaker:** Martin Mattler, President, Countrywide Practice Brokerage

#### 8 p.m. Topic: Oral Disease as a Risk for Systemic Disease

Early in the 20 century, dentists and physicians believed that oral infection-oral sepsis was responsible for causing or contributing to most of the diseases that occurred in humans. But by mid-century, it was apparent that oral infection-oral sepsis could not explain all of mankind's diseases and interest in the relationship between oral disease and systemic disease waned. Then, in 1989, with a series of intriguing reports from Finland, it again became apparent that oral infections such as periodontal disease may indeed be a contributor to some systemic diseases. Modern epidemiological methodology employing large data sets suggest that there is a significant link between chronic periodontitis in adults and cardiovascular disease, diabetes, pulmonary disease and pre-term low birth weight infants. We are beginning to understand the biologic plausibility of such a relationship and intervention trials being conducted provide initial evidence that treating periodontitis may reduce the risk for some systemic conditions. Clearly, an expanded role for dental professionals in assuring a person's oral health-total health is emerging.

**Instructor:** Ray C. Williams, Dean of Stony Brook University School of Dental Medicine

**Sunday, October 18 9 a.m.**

**Topic:** Dental Implant Treatment Planning and Restorative Considerations

**Instructor:** Dr. James Vito

**Tuition:** ADA member: \$35 Non ADA member: \$ 75

**Sunday, October 25 9 a.m.**

#### Protecting Your Personal and Professional Financial Well-Being 4C.E Credits

**Topic:** This seminar will explain how dental professionals can save money on qualified retirement plans, design their estate plan to minimize or even eliminate estate taxes, and protect themselves in a purchase or sale of a dental practice.

**Retirement Plan Design: How to Maximize the Dental Practice Owner's Contributions and Minimize Staff Cost** (Andrew E. Roth, Esq.)

The downturn in the economy has prompted many dental practice owners to search for ways to reduce expenses while maintaining both their personal and their practice's financial well-being. This presentation discusses ways in which dental practice owners can design and revise retirement plans in order to increase owner contributions and reduce staff cost.

**Estate Planning for Dentists** (Michael Markhoff, Esq.)

This session will cover how to design your estate plan in order to minimize (or even eliminate) estate taxes through the use of "credit shelter trusts." It will also discuss the use of life insurance in estate planning and how to avoid estate tax on the death benefit and how to protect yourself and your children from creditors.

**The ABCs of Buying and Selling a Dental Practice** (Gregory R. Tapfar, Esq.)

This topic will provide an overview of partnership buy-in issues, as well as issues involved in the sale of an entire dental practice. It will include the pitfalls that dentists frequently encounter and how to avoid such pitfalls

Danziger & Markhoff LLP is a law firm in White Plains that has been representing dental practice owners in the New York metropolitan area for over 45 years. Mr. Roth, Mr. Markhoff and Mr. Tapfar are partners in the firm and have lectured extensively to dental associations, dental study groups and dental schools in the tri-state area.

**Tuition:** ADA member: \$35 Non ADA member: \$ 65

**The following courses are scheduled for November. Please refer to the QCDS website (www.qcds.org) for further course information on the CE calendar link.**

**Nov 3: General Membership Meeting**

**Nov 6: Infection Control**

**Nov 8: Women Dentists Conference**

**Nov 13: Video Study Club**

**Nov 15: Digital Impressions**

**Nov 20: CPR**

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## Study Clubs September/October

### Steinway Study Club

CONTACT DR. KIRSCHNER (718) 634-2123

**Sept 15** 6:30-9:00 p.m.

**Topic:** Chemical Dependency

**Speakers:** Joseph Cannavo, MD, Director, Chemical Dependency Program at Flushing Hospital and Karen Melito and Don Paterson, counselors at Flushing Hospital

**Location:** Mezzo Mezzo Restaurant, 31-29 Ditmars Blvd., Astoria

**Oct 20** 6:30-9:00 p.m.

**Topic:** Bisphosphonates Explained

**Speaker:** Dr John Grbic, professor Periodontal, Columbus University School of Dental Medicine

**Location:** Mezzo Mezzo Restaurant, 31-29 Ditmars Blvd., Astoria

### Glen Head Study Club

CONTACT DR. GLICKER (516) 775-7080

**Oct 7** 7:30-10:30 p.m.

**Topic:** Use of PRGF in Minor Oral Surgery

**Speaker:** Dr. Michael Katzap

**Location:** IL Bacco Restaurant, 253-08 10th Northern Blvd., Little Neck

**Nov 4** 7:30-10:30 p.m.

**Topic:** ABC's of Selling a Practice

**Speaker:** Martin Mattler

**Location:** IL Bacco Restaurant, 253-08 10th Northern Blvd., Little Neck

### Dr. Fialkoff Study Club

CONTACT DR. FIALKOFF (718) 229-3838

**Sept 16** 7:00-9:00 p.m.

**Topic:** Occlusal Appliances in TMD and TMJ Treatment- A Laboratory Perspective

**Speaker:** Bill Baum CDT/MDT

**Location:** Laterna Restaurant, 47-20 Bell Blvd., Bayside

**Oct 21** 7:00-9:00 p.m.

**Topic:** Pediatric Dentistry – Standard of Care

**Speaker:** Dr. Barry Jacobson, DDS

**Location:** Laterna Restaurant, 47-20 Bell Blvd., Bayside

### New York Hospital Queens Dept of Dentistry

CONTACT MS. VEZZA (718) 670-2301

**Sept 21** 7:15-9:15 p.m.

**Topic:** Bisphosphonate Therapy and its Impact of Dentistry

**Speaker:** Stanley Kerpel, DDS

**Location:** NYHQ- Cardiac Health Center, 174-03 Horace Harding Exp., Flushing

**Oct 26** 7:15-9:15 p.m.

**Topic:** Update in Infectious Diseases

**Speaker:** Sorana Segal-Maurer

**Location:** NYHQ- Cardiac Health Center, 174-03 Horace Harding Exp., Flushing

## New Life Members

QCDS congratulates members who have achieved another milestone in their careers in organized dentistry. NYSDA has advised QCDS that the following members have met the requirements for 2010 Life Membership and will be receiving their ADA pins as well as NYSDA certificates recognizing this accomplishment. QCDS is grateful for their many years of participation within the tripartite. They serve as fine examples for younger members.

|                  |                 |
|------------------|-----------------|
| Michael Baron    | Joel Kronberg   |
| Charles Cacioppo | Armando Larraga |
| Barton Fingerman | Hui Byung Park  |
| Cyril Gillman    | Dennis Piana    |
| G. Kalyanaraman  | Neal Rubin      |
| Jonathan Kameros | Philip Spector  |
| Ilsoo Kang       | William Wolff   |

## Looking for Employment

Student graduates of the recently completed spring 2009 dental assisting class, held at QCDS, are very interested in starting their careers as a dental assistant.

Dental Auxiliary Training Center (DATC) students are mature adults who have a strong desire to work in the field. They have taken this class as a way of preparing for a new opportunity in the dental assisting profession. DATC graduates are excellent candidates for employment who need the opportunity to take what they have learned from the classroom and transition the knowledge and skills into the work place.

If you need to employ a new dental assistant and would like more information about DATC graduates, call Lisa Lyle at 1-888-595-3282. There is never a fee for placement and Ms. Lyle works hard to find you the right prospective employee.

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## Victory With Office Based Surgery Regulations

NYSDA and the new NYSSOMS are sharing a victory in their cooperative effort of having DDS/MDs limit their practice to dentistry. They are now exempt from a law to take effect this week that would have required them to expend resources on meeting office-based surgery accreditation requirements.

This victory is due to the cooperative work of NYSDA and the New York State Society of Oral and Maxillofacial Surgeons. The groups were successful in persuading the New York State Department of Health to restate its interpretation of the 2007 New York State Office-Based Surgery Law to definitely conclude that dual-licensed dentists are exempt from this law when they limit their practice to dentistry.

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Sunday, November 8, 2009

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## TAX TIPS FOR DENTISTS

**T**he IRS has suspended the mandatory withdrawal rules from pension plans and IRAs for 2009. You will not have to add the skipped payment to your 2010 withdrawal. Your 2010 withdrawal will be based on your age and December 31, 2009 balance. Inherited IRAs and pensions get the same break. If you turn 70.5 years of age in 2009, you needn't take any pension withdrawal.

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## What Works When It Comes to Employing An Associate in Your Dental Practice

By Martin and Risë Mattler  
Countrywide Practice Brokerage

Hiring an associate to work in your practice can be a win-win for everyone. For the owner, an associate can fulfill a number of important roles. And for the associate, it can provide the kind of experience that helps to build confidence, a long-term career path, or just a source of additional income.

There are a number of reasons why practice owners choose to have an associate:

- To help grow a busy practice;
- To offer patients additional procedures or services that the owner does not have the time or wish to perform;
- To allow the owner to reduce work hours without sacrificing income;
- To enable the owner to open a second location by having the associate provide full-time coverage; and
- To prepare for transition/retirement.

Dentists practicing in Queens County are generally in a good hiring position, as the area attracts younger dentists as a place to live and practice. With several dental schools in the New York area and a shortage of practice ownership opportunities, many newly graduated dentists are seeking part and full-time associates' positions.

### From the Owner's Perspective

An owner considering an associate should first understand his motivation for hiring an associate and seek to hire the type of professional whose ambition and philosophies of patient care are consistent with his own.

When meeting with potential associates, be clear about the position and its future potential. The two of you should discuss the following in detail:

- Expectations on dental production and quality of work;
- Hours, remuneration and benefits, and
- Office management responsibilities.

If you are seeking an associate who can eventually become a partner, we suggest that these arrangements be discussed prior to the start of the associateship. A written agreement is the best way to ensure that both of you are on the same page with respect to key aspects of this relationship.

The agreement should spell out:

- The length of the associateship phase;
- Financial arrangements to buy in;
- Respective duties of each dentist;
- A reasonable non-compete agreement, and
- Timing of key transition events.

### From the New Practitioner's Perspective

Many dentists just starting out are looking for a few years of employment before establishing their own practice or finding a position that better suits their long-term needs.

It's always a good idea to gain experience in a few different types of practices, whether it's fee for service versus

insurance driven or cosmetic versus drill and fill. It's also beneficial to work with patients representing a range of income levels, from blue collar to middle and upper middle class. This is the best way for new practitioners to start figuring out the type of practice that will ultimately be the best fit for their personality and treatment style.

Young dentists who are looking for a long-term relationship with a buy-in opportunity should state that expectation upfront. If there have been previous associates in the practice, it's a good idea to ask the owner why the other associates left. If the owner is offering a buy-in opportunity, we recommend getting the key aspects spelled out in writing so there are no surprises for either doctor.

Engaging a transition specialist with expertise in structuring associate buy-ins can also go a long way towards facilitating this type of transaction. That professional should do a practice valuation, advise on all key points of the agreement, and have the skills to negotiate a successful transition for both parties.

*Martin and Risë Mattler are the principals of Countrywide Practice Brokerage, the endorsed practice broker of the Queens County Dental Society. They can be reached at 800-222-7848 or visit their website at [www.ddsbrokers.com](http://www.ddsbrokers.com)*

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# Choosing a Payment Processing Company To Make Your Practice More Profitable

By Steven Cron, Managing Director, Benchmark Payment Networks

Operating a profitable dental practice has become more and more challenging in today's economic environment. Each year the percentage of patients choosing to pay by credit cards and debit cards has increased dramatically. Credit card processing fees have become a significant cost of doing business. With the ever-changing world of electronic payment processing, the need for a leading edge, reliable transaction processor becomes increasingly important to a business' long-term success.

What makes a payment processing company right for your business?

- Industry knowledge: A payment processing company that is knowledgeable in your field of business who can chart a path that will provide you the best payment solution at a cost you can afford.

- Efficient processing: A payment processor that will insure you are taking payments in the most efficient way, have the proper equipment and network to process payment as rapidly as possible and provide the updated security profile to insure compliance with all banking and credit card networks.

- Regulation compliance: A payment processing company

that can work with the constantly changing rules and regulations by Visa, MasterCard, American Express and Discover, in helping keep your processing costs down.

- Consultative approach: A payment processing company that takes a consultative approach and looks out for your practices best interest.

- Customer support and service: A payment processing company that provides personalized customer support, service and security.

- On-line reporting: Enables you to manage your finances as needed.

- Transparency in pricing: No hidden costs. What you are quoted should be what you pay.

Today businesses of all sizes need to accept credit cards and debit card for two major reasons:

- Increased sales- Credit cards provide patients with expanded credit limits and compelling rewards for their use.

- Increased cash flow- Most practices can not afford to finance their customers' purchases; accepting credit cards provides your business access to your funds within two business days, which is typically faster than paper checks.

Mr. Cron will be at the October 13 QCDS Membership Meeting and will be available to discuss individual business needs with the aim of reducing payment processing costs.



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# Proposed Changes to QCDS Bylaws

The membership of NYSDA approved the conversion of the NYSDA governance structure from a Board of Governors and Executive Committee to a House of Delegates and a Board of Trustees model. Accordingly, the current NYSDA Bylaws remain in effect through the November 2009 Board of Governor's Annual Meeting. The new Bylaws approved by the NYSDA membership on May 26, 2009 will take effect immediately upon conclusion of this Governor's meeting. The proposed changes to the current Bylaws reflect changes that are consistent with the NYSDA Bylaws becoming effective in November. These changes require a membership vote that is scheduled for November 3 General Membership meeting.

## ARTICLE II · BOARD OF TRUSTEES

SECTION 1. COMPOSITION: The Board of Trustees shall consist of the following members:

- A. The six (6) elective officers, i.e., President, President-elect, ...
- B. ...
- C. ...
- D. Members of the Board of ~~Governors~~ Trustees of the New York State Dental Association, from this Society

## ARTICLE III · ADMINISTRATIVE COMMITTEE

The Administrative Committee shall be composed of the President, President-elect, Vice President, Secretary, Treasurer and Historian of this Society, the Editors(s), the five (5) Immediate Past Presidents, the ~~Governors~~ Trustees of the New York State Dental Association, the Delegates to the American Dental Association House of Delegates and the Executive Director. They shall meet at the call of the President or on demand of any five (5) members of the committee. The Administrative Committee shall serve in an advisory capacity and shall, following deliberations at any meeting thereof, make recommendations on such matters, as it may deem necessary, to the Board of Trustees. The Administrative Committee is empowered to transact business of an emergency nature, whenever a regular or special meeting of the Board of Trustees is not scheduled. Such action shall be reported at the next meeting of the Board of Trustees and shall be subject to review by the Board

## ARTICLE IV ( OFFICERS AND REPRESENTATIVES

SECTION 1. ELECTIVE OFFICERS (Elected by the general membership): ...

SECTION 2. EDITOR(S): ...

SECTION 3. ELECTIVE REPRESENTATIVES: In accordance with the provisions of the *Bylaws* of the New York State Dental Association the following shall be elected by the membership, at the same time and place, and in the same manner as elective officers of this Society:

~~The Governors to the Board of Governors of the New York State Dental Association for a two year term, the term of each to expire alternately.~~

**A. The Member of the Board of Trustees of the New York State Dental Association for a single four (4) year term, with the exception of the Trustee to take office in 2010, who shall serve a one-year term and may be re-elected to serve a full four-year term as provided in the NYSDA Bylaws.**

**B. Delegates and Alternate Delegates to the House of Delegates of the New York State Dental Association in numbers as specified by NYSDA. The six elective officers of the Queens County Dental Society shall serve *ex officio* as Alternate Delegates to the NYSDA House of Delegates. No member of this society may serve as both the NYSDA Delegate and Alternate Delegate concurrently. If a QCDS officer is serving as a NYSDA Delegate, then that Alternate Delegate position shall be filled from the General Membership. If fewer than six Alternate Delegates are required, the highest ranking officers of this society shall serve *ex officio* to fill the required number of Alternate Delegate positions. Any remaining number of Alternate Delegates required shall be elected from the General Membership of the Queens County Dental Society as provided in these Bylaws.**

**B. C.** Nominees for Delegate(s) and Alternate Delegate(s) to the House of Delegates of the American Dental Association in numbers and tenure as specified by the New York State Dental Association. The nominees for first (1<sup>st</sup>) and second (2<sup>nd</sup>) Alternate Delegates shall be the President-elect and the Vice President respectively.

SECTION 4. NOMINEES TO THE NEW YORK STATE DENTAL ASSOCIATION:

In conformance with the *Bylaws* of the New York State Dental Association, a nominee to the New York State Dental Association to serve as a member of the Council on Nominations for a period of one (1) year shall be elected by the Board of Trustees at the January meeting of the calendar year. The nominee for the office of Vice President of the New York State Dental Association shall be elected by the Queens County Dental Society Board of Trustees at the regularly scheduled March meeting. In the event that there is more than one (1) candidate, the election shall be carried out in accordance with the rules outlined in Article VII, Section 2B of the *Bylaws*.

SECTION 5. TENURE OF OFFICE: The officers and members serving in elective or appointive positions, shall serve for a term of one (1) year, except as otherwise provided in the *Bylaws*, or as otherwise specified by the New York State Dental Association or the American Dental Association. ~~Queens County Dental Society members of the Board of Governors of the New York State Dental Association; or delegates to the House of Delegates of the American Dental Association may not serve in the same capacity for more than six (6) consecutive years. One (1) member may serve concurrently as a member of the Board of Governors of the New York State Dental Association and as a delegate to the House of Delegates of the American Dental Association.~~

**A. The Member of the Board of Trustees of the New York State Dental Association for a single four (4) year term, with the exception of the Trustee to take office in 2010, who shall serve a one-year term and may be re-elected to serve a full four-year term as provided in the NYSDA Bylaws.**

**B. Delegates to the House of Delegates of the New York State Dental Association shall serve for a term of office of one (1) year, and may not serve in the same capacity for more than six (6) consecutive years. Alternate Delegates not serving in the position *ex officio* shall be elected for a term of office of one (1) year terms, coinciding with their terms in each QCDS office.**

**C. No member may serve as both a NYSDA Trustee and NYSDA Delegate or Alternate Delegate concurrently. No member may serve as both a NYSDA Delegate and Alternate Delegate concurrently.**

**D. Delegates to the House of Delegates of the American Dental Association shall serve for a term of office of one (1) year and may not serve in the same capacity for more than six (6) consecutive years.**

SECTION 6. ELIGIBILITY: ...

SECTION 7. INSTALLATION: ...

## ARTICLE VII ( NOMINATIONS & VOTING

SECTION 1. NOMINATIONS FOR ELECTIVE OFFICE: Nominations for elective office in this Society shall be presented at the October stated general membership meeting of this Society. The Nominating Committee report shall be presented in full. Additional nominees for an elective office of the Society may be made by written petition signed by twenty (20) members in good standing, and received by the Executive Director not later than five pm on the day ten (10) days after the date of the October stated general membership meeting at which the report of the Nominating Committee is presented. Only Active, Retired and Life members in good standing are eligible to participate in or receive nomination in accordance with the provisions of these *Bylaws*.

SECTION 2. ELECTIONS:

A. ELECTIONS BY THE GENERAL MEMBERSHIP. In electing the Elective Officers of the Society, the ~~Governors~~ Trustee, Delegates and Alternate Delegates to the New York State Dental Association, and the nominees for Delegate(s) and Alternate Delegate(s) to the American Dental Association's House of Delegates, ballots shall have been prepared prior to the November stated membership meeting at which voting for office shall be held. ...

## ARTICLE XIV ( FINANCES

SECTION 1. GENERAL FUNDS: ...

~~SECTION 2. RELIEF FUND: A special fund to be termed the Queens County Dental Society Relief Fund shall be formed according to the terms of the Indenture of Trust for the Queens County Dental Society Relief Fund. Such funds shall be deposited in banks authorized to receive such funds, or invested in securities at the direction of the Board of Trustees. The Relief Committee of the Queens County Dental Society shall supervise the deposits and disbursements in this fund; sign vouchers for withdrawals, but shall not have the power to sign checks. The President, Treasurer or Executive Director of the Society shall sign all checks subject to vouchers. The Auditor shall present an annual financial report of the Queens County Dental Society Relief Fund and shall file annual statements with the appropriate government agencies.~~

SECTION 4. 2 AUDITS: Audits shall be made by a Certified Public Accountant selected by the Board of Trustees. The fiscal year shall be from January 1<sup>st</sup> to December 31<sup>st</sup> inclusive. An annual financial report prepared by the ~~Auditor~~ Certified Public Accountant shall be presented at a Board of Trustees meeting not later than March of the succeeding year.

# Obituary

## SAUL N. GREENBERG, DDS

Saul N. Greenberg, the son of a dentist, was born in Brooklyn, New York, on June 20, 1923. After graduating from New York University College of Dentistry in 1947, he pursued post-graduate training in Orthodontics at Columbia University. Subsequent to serving as an officer in the U.S. Army, he became a prominent American Boarded Orthodontist in Flushing. He was a professor of his craft at both New York University and Columbia University Schools of Dentistry. He distinguished himself in this capacity by being a mentor for an array of students from all parts of the world. He was highly respected by his peers, who sought his expertise. In addition, he organized the Orthodontic Program at Flushing Hospital and was a charter member of the Queens County Dental Society. Aside from authoring the unique text, "So You Want to Be a Dentist," he published numerous articles in distinguished professional journals. In recognition of his valued contributions to the profession, he was elected president of QCDS in the early 1980s. Sadly, he succumbed to the ravages of Parkinson's disease on July 20. He will be remembered as a kind, concerned, compassionate and loyal human being.

—Alvin I. Orlian, D.D.S.

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