





Volume 53 Number 5

## **Indian Dental Association Honors Dr. Gehani**

The mood was festive and celebratorv on June 25th, when the Indian Dental Association hosted a black-tie gala in honor of Dr. Chad P. Gehani, the newly elected president of the New York State Dental Association (NYSDA).

The Roosevelt Hotel in New York City provided the venue for the 300 friends, colleagues and supporters of Dr. Gehani in attendance, representing nearly every corner of organized dentistry including NYSDA, component Societies, American Dental Association (ADA), Arab American Dental Association, Bangladesh Dental Association of North America, Chinese American Dental Association, Dominican Dental Association, Hispanic Dental Association, Korean Dental Association, National Dental Association, Puerto Rico Dental Association and Spanish American Medical and Dental Society.

Both television and print media afforded wide publicity for the event. New York State Senator Jose Peralta was the first speaker and presented a proclamation to Dr. Gehani citing a long list of services that Dr. Gehani has provided to the public, the dental profession and new and future dentists of the state of New York.

He noted in his proclamation that Dr. Gehani has been a tireless supporter of diversity within the dental profession and has mentored hundreds of students around the world to share, learn, collaborate and increase the global dental community as a whole. In dental circles he is diversity."

A fellow New York dentist and current president of the ADA, Dr. William Calnon, paid rich tribute to Dr. Gehani's passion for being persistent in pursuing what is right. Dr. Calnon reminded everyone that he first met the dental profession.



Dr. Gehani in 1999 at the ADA's an- trained dentists. In addition, ADA nual session where Dr. Gehani pas- Trustee Dr. Stephen Gounardes and sionately addressed the House of his wife, Diane, congratulated Dr. Delegates regarding the "freedom of Gehani on this special evening. movement" issue relative to foreign -Continued on page 14

## **Emil Lentchner Award Being Presented** To Dr. Burton Wasserman at Installation



Dr. Burton S. Wasserman has been selected by the Queens County Dental Society Board of Trustees as the 2011 recipient of the Emil Lentchner Distinguished Dr. Burton Wasserman Service Award. It will known respectfully as "the father of be formally presented at the QCDS 2012 Officers Installation and Dinner Dance, being held on January 7 at Terrace on the Park. The Lentchner Award is the highest honor bestowed by QCDS to a member in recognition of outstanding character and service to the Society and

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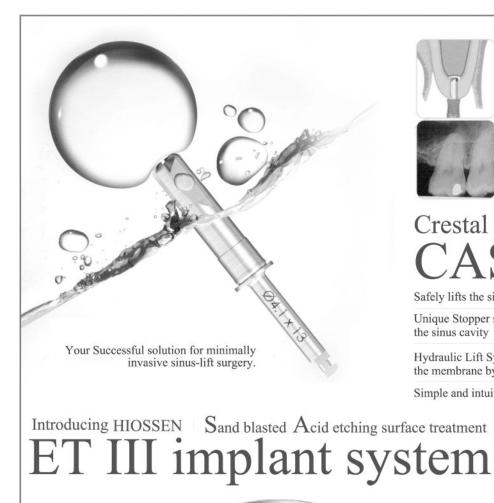
September/October 2011

State Senator Jose Peralta presents a proclamation to Dr. Chad Gehani, as Dr. Rekha Gehani and Henry Schein V. P., Steve Kess look on.

Dr. Wasserman is the founding chairman and GPR director of dental medicine at New York Hospital Queens, the chairman of dental medicine at Wyckoff Heights Medical Center and chairman of Network Dental Services of the New York Presbyterian Healthcare System.

He is a clinical professor of dentistry at Columbia University College of Dental Medicine, clinical professor of surgery at Weill Medical College of Cornell University and assistant professor of community dentistry at Stony Brook School of Dental Medicine and associate professor at the New York University College of Dentistry.

-Continued on page 5



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#### Letter to the Editor:

#### **Fialkoff Queens Study Club Planning** Humanitarian Trip to Havanna, Cuba

#### To The Editor:

We are in the beginning stages at the moment of this writing and are ready to accept applicants from those dentists who would like to participate in this trip

#### **Details on the Project/Trip:**

The humanitarian project will be a one-two week trip to Havana, Cuba. All dentists and dental assistants who apply to this trip will be delivering dental work, advice and treatment to the Cuban community pro-bono. We plan to book the trip in February or March of 2012.

All participants will travel together, leave together, and stay in the same hotels, all planned by the coordinator of this trip in advance. A schedule will be given to all participating practitioners before the trip. The chartered plane will be booked and planned by the coordinator of this trip, as well.

Fees for hotel, food, general expenses, flight, etc. will be provided by donations from health care companies, attending dentists and staff, and other supporting companies.

There are no other fees to participate in this trip. If any national fees, taxes, etc. are enforced, we will alert those who have signed up.

We are finalizing which hospital and organizations we will be working with and for those who sign up, we will provide updates as we receive and finalize them.

We will need donated supplies to bring to the country including all types of dental supplies, medicine, etc. We will not be bringing equipment, however, to the country, as this will prove too large to carry aboard an aircraft. If you are able to donate supplies or are able to volunteer your time to solicit the donations of supplies from a dental supply company, please let me know immediately by email to: bernardfialkoffdds@gmail.com.

If you are interested in participating

in this humanitarian project, please email your full name and curriculum vitae immediately. All questions should be directed to this email address as well.

Thank you very much for your interest in this project!

Sincerely, Meghan Fialkoff Director of the Cuba Humanitarian Project for the Fialkoff Queens Dental Study Club

#### **Dues Installment Program**

NYSDA offers full active dues members the opportunity to enroll in an electronic direct debit of their tripartite dues payment, to be spread over five months beginning in November. There are no fees, charges or interest payments associated with this program. However, there is an October 1 deadline to enroll. NYSDA does a direct mailing to members regarding this program and it is essential that enrollment be made prior to the deadline in order to participate.

#### **Keep Up-To-Date With QCDS** Programs

The printed and mailed version of the QCDS Bulletin is sometimes received after the beginning of the month. The QCDS office has received some calls from members who have missed meetings or programs as a result of receiving the Bulletin late. Please check out the QCDS website www.qcds.org for an up-to-date calendar of events of upcoming programs. This is particularly important regarding General Membership Meetings, which are held on the first Tuesday of each month. Also, an electronic version of the Bulletin is typically available on the website ten days before you receive the same printed copy in the mail.

## QCDS Bullefin

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The Bulletin is published six times a year, bimonthly. It is the official publication of the Queens County Dental Society. Neither the Society nor the Bulletin assumes responsibility for the points of view or opinions of its contributions

Deadlines for manuscripts is six weeks prior to the date of publication. For example, the deadline for March/April issue is January 10th. All Submissions must be typed as a word docment and emailed to QCDSBulletin@gmail.com.

For more information about advertising, contact the Busi ness Manager at 86-90 188th Street Jamaica NY 11423 or call (718) 454-8344. Inclusion of an advertisement does not imply endorsement of any firm, goods, or services unless such en dorsement is specifically stated.

Subscription is included in the annual membership dues of the Queens County Dental Society. The Subscription rate for on-members is \$30 per year, or \$5 per issue

The QCDS Board of Trustees meets on the third Tuesday of each month (Except July and August) at QCDS Headquarters. For information about the Society, Call QCDS at (718) 454-8344.



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## From the President

## **Recharging Our Batteries** By Mercedes Mota-Martinez, D.D.S.

I hope you are all well, along with your family and friends, after enjoying a hot summer with this warm weather we have had. More than anything, it was an excellent occasion to take some time off from work and the responsibilities it entails to have a nice vacation. Now that our batteries are recharged we can all return to our practices full of positive energy to better serve our patients. Also, now it's a good time to review some topics and new regulations that have been implemented.

As all of you already know, in May 2011, the Department of Health (DOH) announced the implementation for its new fee-for-service dental fee schedules. The New York State Dental Association (NYSDA), after much discussion and advo-

I'd also like to thank all of our volunteers who have cacy with the DOH, succeeded in having the proposed fee helped us on numerable occasions with the Colgate Van Oral reduction reduced. Screenings in the public schools. They were a huge success NYSDA has continued their effort to safeguard the interand we, at QCDS, look forward to working with all of you ests of underserved patients by opposing any reductions in again as we wait for the fall season to start. But, sadly, we Medicaid payments to dentists. Any reductions of these paystill need more hands as September gets closer and our kids ments can only negatively affect thousands of low-income return to school. families who have limited access to oral health care. In my past column, I mentioned that we will develop a

Also, on June 8, 2011, Governor Cuomo signed legislation mentoring program to encourage young students to mainrequiring all New York State dental offices to have Autotain good oral health and also start thinking of a career for mated External Defibrillators (AEDs) or other defibrillators their future. The implementation of this new program will on-site no later than next January 1. New York Dentists are alencourage kids who are entering junior high and high school ready required to be trained to use this equipment. This to become interested in dentistry. We are planning to give equipment greatly enhances our profession, allowing us to some presentations in different high schools in Queens bemaximize the care we provide to our patients. Undoubtedly, ginning with Benjamin N. Cardozo High School in Bayside at cardiac arrest is not something that routinely happens in our the end of October. practices, but being prepared to deal with that situation Please lend a hand and become a volunteer. Sign up for could surely make a difference between life and death. the mentoring program. Become part of the program that

As per NYSDA, dentists who are not in compliance with will teach young people who visit our offices to become fathe new requirement after January 1 will be subject to discimiliar with the dental profession. Let's make a difference by plinary action against his/her dental license by the New York encouraging our younger generations to become dentists. It State Education Department's Office of Professional Discipline is a challenging goal, but nevertheless, a worthy cause. (OPD). For your convenience, a company that offers AEDs at Once again, I wish you all the best as we re-start our pracdiscounted prices for our members will be at our General tices after a long hot summer. God bless you!

## **Emil Lentchner Award Being Presented To Dr. Wasserman**

*—Continued from page 1* 

Dr. Wasserman has served as president and chairman of the board of the American Association of Hospital Dentists. Dr. Wasserman developed the GPR section of the National Resident Matching Plan and also created the first GPR fair in the country.

Since 1982, he has been a GPR site evaluator for the Commission of Dental Accreditation. Dr Wasserman has authored

grant awards.

He has received the following national awards, including Dr L. Chasko (AAHD), Dr. I. Gruber (Greater NY Dental Meeting), Dr. S. Rosenstein (Columbia University), Dr. S. Kamen (Special Care Dentistry), and Dr. I. Caputo (Wyckoff Heights Medical Center),

In April 2009, Dr. Wasserman served as guest editor of the Dental Clinics

Membership Meeting in October. Also NYSDA endorses a company which can be contacted through their website.

In other news, I'd like to take this opportunity to congratulate our beloved and respected Dr. Chad Gehani on his selection as the new president of the NYSDA during the annual House of Delegates meeting in Albany this past June. Dr. Gehani has always been a great mentor to all of us, as well as a great leader. I am confident that he will do an excellent job during his term. We must all strive to strengthen our commitment to organized dentistry and help Dr. Gehani succeed during his presidency.

and received more than \$4 million in

of North America textbook, entitled "The Special Needs Patient." In October 2010, he was honored as "The Physician of the Year" by Wyckoff Heights Medical Center, Brooklyn.

"Dr. Wasserman's distinguished career and accomplishments are well deserving of this recognition," said OCDS President Dr. Mercedes Moto-Martinez. "We hope that you will join with us in honoring Dr. Wasserman on this special occasion.'



#### From The Executive Director

execdirgcds@aol.com.

## **Check QCDS CE Offerings**

By William Bayer

Now that the summer heat is hopefully a distant memory, programs at QCDS begin to heat up!

Our Continuing Education programs can be viewed elsewhere in this issue or by visiting the QCDS web site, www.qcds.org for full program details. Please note that most programs require pre-registration so that proper planning can be made. We ask that you register as early as possible for these programs so that we can ensure sufficient attendance to hold the program.

Please don't overlook our Risk Management course being offered September 23, which offers the opportunity for a discount on your malpractice policy.

By now you have hopefully seen the June/July issue of the New York State Dental Journal highlighting the NYSDA president, our own Chad Gehani and his wife, Rekha, on the cover. There is an accompanying article in the Journal as well as a question and answer section, which sets forth Dr. Gehani's positions on many areas of interest.

Lentchner Award, Diversity Program

Congratulations are in order to Dr. Burton Wasserman, who has been named the recipient of the Emil Lentchner Distinguished Service Award. It will be presented at our gala installation program being held at the Terrace on the Park on January 7 in conjunction with Dr. Beatrice Vallejo assuming the presidency of QCDS. Please show your support of your volunteer leaders by planning to attend this event.

We also congratulate Dr. Bijan Anvar for his selection into the ADA Institute for Diversity Program, whose curriculum is focused on improving the leadership skills of participants.

#### **OCDS** Checkbook Members

While attending the ADA Management Conference, I heard a fellow executive director reference "checkbook members," which he explained as members who pay their dues but have absolutely no interaction with the component or its programs. While I see many familiar faces at our membership meetings and continuing education programs, I am certain there are many of our members who I have never met and who never attend these programs. We appreciate the fact that you support organized dentistry, but we would also like to invite you to become more active at QCDS. If you have not attended a program, please consider attending one of the upcoming programs or general membership meetings.

**Dues Installment Plan** For those interested in the dues installment program

offered by NYSDA, please be certain to file the appropriate forms before the NYSDA deadline. This allows you to spread your 2012 dues payment over a number of months, with automatic deductions rather than having to pay in one lump sum. Further information is available from NYSDA.

Speaking of deadlines, the AED legislation recently passed mandates that your office has a defibrillator no later than January 1. Don't wait until the last minute, as the various regulatory entities that visit your office might be targeting your compliance with this law shortly after the January 1 deadline. Our next CPR program offered on September 9 will include the correct use of an AED, as well as other important life saving measures.

#### **Support Our Friends**

If in need of goods or services for personal or professional use, please consider our advertisers and program sponsors, many of who offer discounted rates for QCDS members. Support those who support us!

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## **Dr. Anvar Planning New Dentist Confernce**

8

Chad Gehani in his presidential acceptance speech at the recent NYSDA Annual Meeting, Dr. Bijan Anvar has taken the initiative to organize a New Dentists Conference with the focus on addressing issues facing new dentists and to encourage their participation in leadership positions.

Dr. Gehani noted that the future of organized dentistry is in the hands of these new dentists as our future leaders and commended Dr. Anvar for taking the bull by the horns in planning this innovative program. He called upon the profession to increase the role of new dentists as future leaders within organized dentistry.

"Building on the success of the collaboration started more than a decade ago when the focus was diversity in dental practice, available for those who would like to ask questions. A portion of Henry Schein continues to collaborate with QCDS on the 2011 New Dentist Conference," said Stanley Bergman, chairman and CEO of Henry Schein.

In a component first, QCDS will be holding a New Dentists Conference at Terrace on The Park on Sunday, November 6, aimed at helping residents and recent graduates become more successful, while avoiding the pitfalls of starting and building a practice. The event is made possible through the generosity of Henry Schein, Bank of America, MLMIC and others. Starting with nental breakfast, lunch and reception is \$30. Contact QCDS at 718a continental breakfast and registration, attendees will then be 454-8344 to register. Pre-registration is mandatory. There are a treated to courses that will include dental treatment emergencies and how to avoid getting in over your head; practice purchasing, partnering and associateship; strategies to build a successful team; and socializing.

In accepting the challenge posed by NYSDA President Dr. and effective practice marketing and networking. Each speaker will leave approximately ten minutes for questions, and will also be available throughout the day for personal discussion. Lunch will also be provided to attendees. After lunch, there will be an interactive panel discussion covering all aspects of dental practice, including questions and answers with a who's who of panelists, followed by a reception.

> At sign-in, attendees will have the opportunity to anonymously pose questions. These will be collected during the lunch hour and covered by the panel discussion.

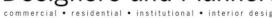
> NYSDA President Chad Gehani, NYSDA Executive Director Mark Feldman, ADA Trustee Steven Gounardes and other specialists and GP's are scheduled to attend. Microphones will also be this time will also be spent discussing failures, what caused them, how to avoid them and what to do if you get in over your head. This is a must for those who wish to learn from others' mistakes!

> The conference will end with a beer and wine cocktail reception, where attendees will be able to network, socialize and interact with panelists, sponsors and others interested in helping them be more successful.

> The cost for the entire event (6 CE), which includes a contilimited number of seats available, so reserve your space soon for what promises to be an informative day of learning, networking



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## **QCDS** Participates in Annual ADA Conference

QCDS was invited to participate in the 62nd Annual ADA Management Conference whose theme of "Convene, Connect, Collaborate" was aimed at sharing experiences with component and constituent executives to improve areas we all share in common.

Executive Director William Bayer represented QCDS as a panelist in a workshop entitled "Diversity and Inclusion," in recognition of QCDS's well deserved reputation as a leader in this area. Mr. Bayer shared panelist duties with Dr. Robert Boose, executive director of the Massachusetts Dental Society and Kathleen Cooper. executive director of the Santa Clara County (California) Dental Society. The workshop focused on special diversity outreach events and developing an inter-culturally aware dental society, with time for discussion and idea sharing.

Workshop participants were provided with details of the QCDS Women's Dental Conference, which is now a model for other components, as well as the QCDS Diversity Leadership Breakfast.

In addition, the diversity of QCDS leadership, both in the officers as well as Board of Trustees, was duly noted.

The conference not only provided ample networking opportunities, but also showcased QCDS to colleagues across the country as being in the forefront of this important issue.



ADA Management Conference panelists: QCDS Executive Director William Bayer, Kathleen Cooper and Dr. Robert Boose.

"The face of dentistry has changed dramatically over the past 20 years and QCDS is now an ethnically diverse group of both male and female dentists who can rightfully claim to be the most diverse component in the State and certainly one of the most diverse components in the country," Mr. Bayer told the workshop participants.



## **Reconciling Your Retirement Plan Accounts**

#### By Ira Langer, Esq., Danziger & Markhoff LLP

Successful retirement plan administration requires annual reconciliation of the plan's cash flow and asset holdings. A plan trustee who fails to have this review performed exposes the plan-and himself or herself-to potential problems.

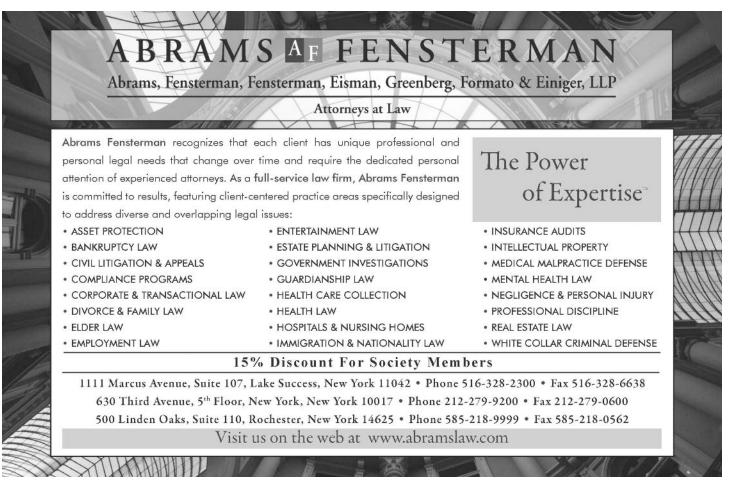
"Reconciliation" is nothing more than a sophisticated approach to "balancing the plan's checkbook." All cash transactions during the year should be tracked. The goal is to confirm that the plan's year-end cash balance is, in fact, the sum total of all transactions during the year.

This process requires reviewing all contributions to and distributions from the plan, purchases and sales of assets, interest and dividends received, and all other receipts or disbursements of funds by or from the plan. If any errors were made, the trustee can implement corrective action.

#### **Tax Penalties**

An example: assume that there is a one-person defined contribution plan and that the maximum annual permissible contribution for 2011 is \$49,000. At the beginning of the year, the employer deposits the maximum permitted contribution into the plan's account. In December of that year, the employer forgets that the plan contribution was already deposited, and writes a second check for a \$49,000 contribution into the plan.

In the absence of a "cash-to-cash" reconciliation, the second contribution of \$49,000 would remain in the plan. In the event of an IRS audit, the IRS agent would discover the overcontribution (the IRS does believe in "cash-to-cash" recon-



ciliations) and could assess penalty excise taxes. **Plan Disqualification** 

In other situations, the absence of a plan reconciliation could result in something far worse-potential plan disqualification. For example, participant retires with a benefit entitlement of \$1,000,000 of which \$50,000 represents the Minimum Required Distribution ("MRD"). The plan administrator instructs the fund custodian to issue two checks, one for the MRD and one for the balance of the benefit payment. Instead of subtracting the MRD from the second check, the custodian issues two checks, one for \$50,000 and the second for the full \$1,000,000.

Absent a year-end reconciliation, the extra \$50,000 payment might not be uncovered. In an eventual IRS audit, the distribution of amounts to which the participant was not entitled could lead to an IRS assertion of plan disqualification.

It is imperative that an annual reconciliation of plan assets be performed. Plan sponsors should confirm that this important step in their plan administration is not being overlooked, since the consequences of failing to perform an annual reconciliation can be severe.

Ira Langer, Esq., is a partner at the White Plains, law firm of Danziger & Markhoff LLP. This firm is a business and tax-oriented law firm that has been representing dental practice owners in the New York metropolitan area for over 50 years. Mr. Langer may be reached at 914-948-1556 or at ilanger@dmlawyers.com.

## **Does Your Office Comply With Defibrillators?**

quiring defibrillators in your office by January 1. The fol- that are not addressed in the FAQ, contact NYSDA offices lowing information was posted on the NYSDA Website, at 1-800-255-2100 or send an email to info@nysdental.org. which also includes a series of "Frequently Asked Questions" which can be viewed on the NYSDA web site. If you have further questions after viewing the NYSDA informa- program with AED Professionals to help members comtion, call OCDS at 718-454-8344.

#### **AED Bill Signed Into Law**

public health and safety of New Yorkers statewide.

State will be required to have Automated External Defibril- fessionals can advise you as to which AED is best suited lators (AED's) on-site. Dentists in New York are already re- for your needs and at the lowest long term cost. quired to be trained to use these devices. AEDs save lives and now over 10,000 dental offices across the State will have them available.

NYSDA's support of AEDs in dental offices is a result of the indisputable evidence that they greatly improve outcomes for people experiencing cardiac arrest.

While dental offices are not a site where cardiac arrest is likely to occur, as many people frequent dental offices, the availability of an AED provides additional protection for those in a dental office who may experience an unanticipated cardiac event, regardless of the cause.

The importance of early defibrillation cannot be over-emphasized:

- The prognosis of pre-hospital cardiac arrest due to ventricular fibrillation is dependent on the first few minutes following the arrest.
- The availability and use of AEDs has resulted in a marked increase in the effectiveness of prehospital CPR in saving lives.
- It is estimated that an individual's chances for survival decreases by 10% for each minute that defibrillation is delayed.
- Early defibrillation has been shown to be more effective than CPR alone.
- The national average for survival after sudden cardiac arrest is 5-6 percent without immediate defibrillation.
- In metropolitan areas, the survival rates are actually lower, 1-2 percent, leading many communities to equip first responders with AEDs.
- Public Access Defibrillation programs have
- raised survival rates up to 60 percent.

This bill was sponsored by Senator Martin J. Golden and Assemblyman Herman D. Farrell, Jr. and supported by groups from around the state, including the American Red Cross, the American Heart Association and the Regional Emergency Medical Services Council of the Hudson and Mohawk Valleys.

New AED Law and How it Will Affect You NYSDA has created a "Frequently Asked Questions" sheet that will answer many questions about the new AED law and how it will affect you. The FAQ sheet will be up-

By now, you are probably aware of the legislation re- dated as new questions come in. If you have questions

#### NYSDA Announces Endorsed AED Vendor

NYSDA has arranged a discounted AED purchasing ply with the new AED law in the most cost-effective manner. AED Professionals has units starting at \$850 and they On Wednesday, June 8, Governor Cuomo signed an im- can provide the forms and documentation needed to claim portant piece of legislation into law that will improve the a \$500 tax credit from New York State when you file the NY CT-250 form. There are many models of AEDs with Beginning January 1, 2012, all dental offices in New York varying features on the market, and the staff at AED Pro-

- Special NYSDA member benefits include:
  - special NYSDA member pricing,
  - dedicated Website,
  - free lifetime reminder program letting you
  - know when to replace the battery or pads,
  - free shipping, and
  - "Rescue Ready" unit comes assembled and ready to use

NYSDA is not receiving any royalties; the purpose of this endorsement is to provide savings to NYSDA members. Contact AED Professionals at 888-541-2337 to learn more.

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Eric Ploumis, D.M.D., J.D. Gary Baumwoll, Esq.

## Indian Dental Association Honors Dr. Gehani as New York State Dental Association President

#### *—Continued from page 1*

The evening was filled with a long list of speakers on hand to pay tribute to Dr. Gehani, including Mr. Robert Johns, executive director of The National Dental Association; Stanley Bergman, CEO and president of Henry Schein, who spoke of Dr. Gehani's collaboration with the dental industry and his efforts to do what is in the best interests of the dental profession.

Dr. Anthony Volpe, vice president of Colgate Palmolive, a longtime supporter of Dr. Gehani, assured continued support from Colgate and commended Dr. Gehani for his mentoring activities with so many people and his ability to work with them.

While many of the guests were from the greater New York area, some traveled thousands of miles to attend the event. One person, Dr. Snadesh Mayekar, a famous dentist from Bollywoood (India's Hollywood), who gives smiles to many Indian movie stars, traveled from his homeland to tell how Dr. Gehani

had mentored him.

Dr. Mahamod Kasim, president of The Academy of General Dentistry of New York State, paid rich tribute to Dr. Gehani's contributions to the art and science of dentistry and told how Dr. Gehani had networked with him and many groups to preserve adult dental Medicaid services for the citizens of New York. Dr. Kasim applauded Dr. Gehani for his lifelong charitable endeavors and global involvement in improving dental services, particularly in Bangladesh.

Dr. Viren Jhaveri, president of the Indian Dental Association (USA), described Dr. Gehani as a great teacher in India who was instrumental in inspiring him to come to the United States.

Many former dental students of Dr. Gehani came to pay their respects to him and join the evening of fun and celebration.

In his remarks, Dr. Gehani acknowledged the love and re-—Continued on page 16



Dr. Chad Gehani and his family, Dr. Neal C. Gehani and his wife, Dr. Tejus Balle, Dr. Gehani and his wife, Dr. Rekha C. Gehani, Dr. Kiren C. Gehani and her husband, Dr.Biraj Patel.



ADA Trustee Dr. Steven Gounardes and wife, Dianne, with ADA President Elect Dr. William Calnon.



Drs. Rekha C. Gehani, Chad P. Gehani, Robert Lipner and Deborah P. Weisfuse



National Dental Association Executive Director. Robert S. Johns,. New York State Dental Association Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Chad P. Gehani, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Yeh, past president of the Chinese American Dental Association, Dr. Ben Ye



Drs.Chad Gehani, Mitchell Greenberg, Frederick Wetzel and Viren Jhaveri



Henry Schein Company supporters

Drs. Eric Huang, Adam Lighter and Richard Yang

## **Dr. Anvar to Participates in Diversity Program**



Institute for Diversity Program, which is designed to enhance the leadership skills of dentists who belong

Dr. Bijan Anvar

to racial, ethnic or gender backgrounds that have traditionally under represented in leadership roles.

Dr. Anvar is the third QCDS member to have been selected to participate in this prestigious program in the last four years. He follows in the footsteps of Drs. Viren Jhaveri and Prabha Krishnan, who have completed the program.

Dr. Anvar is the co-founder of the Persian Dental Association and has been an active member of several OCDS committees. He is scheduled to become QCDS president in 2014, as he progresses up the officers' ladder.

Reflecting on his selection, Dr. Anvar said: "I am honored to have been accepted into the ADA's Institute for Diversity in

QCDS Secretary Leadership Program. It is my pleasure, as well as my duty, to serve OCDS as well as Dr. Bijan Anvar has NYSDA and the ADA to the best of my been accepted into the ability, and I am excited at the prospect of being able to better serve them, as well as my community."

> The program covers areas including leadership, decision-making, vision, goals, marketing, communications, dispute resolution and other skills that are useful to an effective leader.

QCDS Executive Director William Congratulations, Dr. Anvar!"

#### Indian Dental Association Honors Dr. Gehani

#### *—Continued from page 14*

spect that he and his family have received from several thousand dentists and their families over the years. He went on to affirm his commitment to support a Medicaid carve out in New York State, as well as his commitment to breaking down barriers to oral care. Another theme of Dr. Gehani's remarks focused on investing in the future of dentistry by mentoring and empowering new dentists and helping

them grow with leadership positions. He also expressed concern about insufficient representation of minorities in the dental profession and asked for help in encouraging minority students to consider dentistry as a profession.

Bayer said: "Effective leadership is key to

the success of any organization and we

will certainly benefit from the leadership

skills Dr. Anvar will be learning through

ADA on behalf of OCDS, noting that

"each year brings a large pool of appli-

cants to the Institute Program and we

have been quite fortunate to have a third

OCDS member chosen for the Program.

Mr. Bayer also extended thanks to the

his program participation."

He summarized his core values as promoting access to care, collaborations, unity and inclusiveness, as well as his belief the tripartite should be the public's foremost source of dental information.



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WALL- SIGN (ALONE)

WALL- MOUNT (ALONE)

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ADULT AED PADS (SPARE)

PEDIATRIC AED PADS (SPARE)

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\* Applied at end of tax year. Have Dummy Will Travel, Inc. will provide tax forms when requested

> Have Dummy Will Travel, Inc. PO BOX 218 · SELDEN, NY 11784-0218 Tel.: 631-698-4039 · Fax: 631-846-3265 · e-Mail: Robin@havedummy.com

## **TAX TIPS FOR DENTISTS**

ome dentists have not changed the F.I.C.A. tax withholding on their employees for 2011. The employee portion dropped to 4.2% from 6.2%. The medicare rate remains at 1.45% for both the employer and employee. The employer share of the F.I.C.A. remains at 6.2%. The combined rate is now 13.3% rather than 15.3%.

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Deluxe Package shown Basic Package does not include Pediatric (Infant/Child) AED Pads pictured far left in photo

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Today is another day of suffering for thousands of people who are disabled, elderly or medically at-risk with seriously neglected dental disease.

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Harry had a heart attack. lost his job and exhausted his unemployment benefits. His family is trying to help cover his living expenses, but no money is available for dental care. Today, Harry has a healthy smile thanks to New York dentists, Dr. Steve Kalt, of Hicksville, and Dr. James Dolin, a Massapequa Park oral surgeon, both volunteers for Donated Dental Services (DDS).

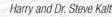
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Easy for dentists. Lifesaving for patients. Try one case ....

To volunteer, visit www.dentallifeline.org. or call (212) 598-9000 NYC and Long Island

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# **New Dentist Conference**

Join us for a full day of networking and experience training, and bring copies of your C.V.!

52-11 111th Street; Flushing Meadows Park, NY 11368

Collaboration is the theme for this innovative event brought to you by Queens County Dental Society! This is NOT an ordinary CE day. You will not hear how much money the speaker makes or charges. You WILL learn how to grow your practice. You WILL hear about the mistakes others made and how they got through it and how they avoid making them. You WILL learn what to do if you get in over your head. You WILL learn the benefits AND pitfalls of associateship and partnership....Speakers and sponsors will be on hand to speak to you privately with any questions you may have! Learn from the experience of others!



Noon-12:50: Lunch

Bring your C.V.

A new dentist table will be on site for those seeking full or part time employment or a partnership or associate.

In attendance will be Dr. Chad Gehani, NYSDA President; Dr. Steven Gounardes, ADA Trustee; Dr. Mark Feldman, NYSDA Executive Director; and many other well known dentists who can help and advise you.



Cost for the 6CE event and reception is \$30 Pre-Registration is required and seats are limited Please contact QCDS at: (718)454-8344







#### November 6, 2011 at: Terrace On The Park

8:00-8:50am:Sign-in, Continental Breakfast, and Networking

9:00-11:50am: Presentations include topics for both the dentist and office managers: Tips for Practice Growth in this Challenging Economic Environment; Proven Techniques to Increase Patient Flow; Strategies to Increase Production & Profitability; Proven Techniques to Improve Referrals; Benefits and Pitfalls of Associateships & Partnerships Purchasing, Financing and Setting Up a Practice; Handling of regulatory inquiries from Medicaid, OPD. etc.

1:00-3:00pm: Panel Discussion and questions from participants.

3:00-4:00pm: Cocktail Reception and Networking

Bring your questions and our panel will provide information and solutions!



# Report Of The Nominating Committee

In accordance with QCDS Bylaws, the Nominating Committee met and considered all nominations that were received. The following Committee recommendations are made for 2012:

President: Beatriz Vallejo (per QCDS Bylaws, the current President Elect automatically ascends to the office)

President Elect: Doron Kalman

Vice-President: Bijan Anvar

Secretary: Sudhakar Shetty

**Treasurer: Ronald Garrett** 

Historian: Eric Huang

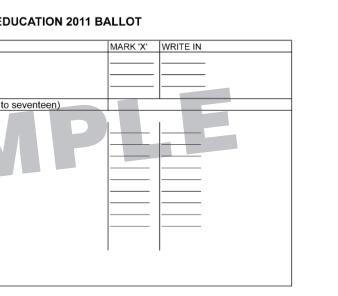
Der	Viren Jhaveri 2 on Kalman*	Alternate Delegates	Prabha Krishnan	0
Dore	on Kaiman <sup>*</sup>	Bijan Anvar* *(ex-officio)	Stephen	Quarcoo
	QC	CDS Board of Trustees	3	
Paul Addeo Hemali Ajmera Shazia Akhtar Charlene Berkman Deepak Bhagat Mohammad Bhuyan	Jonelle Cox Arthur Feigenbaum Milan Gandhi Hanette Gomez Alan Greenberg	Perry Iacovetti Stuart Kesner Prabhakar Koppikan Lawrence Lehman Adam Lighter Robert Olan	Stephen Quard Alan Queen Risa Samuels Arelys Santana Ira Schwartz	Ronald Sherman Daljeet Sidhu
NYSDA Delegates Alternate Delegates				
V. Jhaveri P. Krishnan B Wasserman M Greenberg	J. Ledner R. Gehani B. Anvar R. Shpuntoff		A Queen B. Vallejo * E. Huang * D. Kalman *	S. Shetty* R. Garrett* S. Kesner S. Quarcoo
		ICDE	*(ex-c	fficio)
President: Jos	eph Caruso Vice Presi		Secretary/Treasure	r: Richard Yang
B. Anva W. Baye C. Berkr	r A. Dogra	M. Greenberg J. I	Ledner R. S	hetty hpuntoff ïschler

In accordance with QCDS Bylaws, any additional nominations for an elective office may only be made by written petition signed by 20 members in good standing and received by the executive director not later than ten days after the October 4th General Membership Meeting, at which the report of the Nominating Committee is presented. No additional nominations, including nominations from the floor, shall be accepted for elective offices to be filled by a vote of the general membership unless otherwise specifically provided in these Bylaws. Voting shall take place at the November 1st General Membership Meeting.

DFFICE	CANDIDATE		MARK 'X'	VRITE IN
President	Beatriz Vallejo			utomatically Ascends
President-elect	Doron Kalman			2
/ice- Presidnt	Bijan Anvar			
Secretary	Sudhakar Shetty			
Freasurer	Ronald Garrett			
Historian	Eric Huang			
Delegates to the ADA 201	2 (vote for up to Three)			
/iren Jhaveri				
Rekha Gehani				
Prabha Krishnan				
NYSDA DELEGATES ( vo				
3. Anvar	P. Krishna	n	_	
R. Gehani	J. Ledner			
I. Greenberg	R.Shpunto			
/.Jhaveri	B.Wasserr	nan		
Poord of Trusteen One up	ear Term ( Vote for up to 30)		I.	
P.Addeo	H. Gomez	A. Queen		
I. Ajmera	A. Greenberg	R.Samuels		
S. Akhtar	P.lacovetti	A.Santana		
C. Berkman	S. Kesner	I. Schwartz		
D. Bhagat	P.Koppikar	V. Shah		
M. Bhuyan	L.Lehman	R. Sherman		
	A. Lighter	D. Sidhu		
A.Feigenbaum	R. Olan	L. Takhalova		
A. Gandhi	S. Quarcoo	C.Tischler		
	0. 444.000	R. Yang		
WRITE IN				

#### INSTITUTE FOR CONTINUING DENTAL EDUCATION 2011 BALLOT

OFFICE	CANDIDATE
President	Joseph Caruso
Vice- President	Stuart Kesner
Secretary / Treas	Richard Yang
Members of the Dental Boar	rd of Directors (vote for up to
B. Anvar W. Bayer C. Berkman D. Bhagat A. Dogra R. Garrett C. Gehani M. Greenberg E. Huang	D. Kalman P. Krishnan J. Ledner A. Queen S. Shetty R. Shpuntoff C. Tischler



#### **Queens County Dental Society & Triodent Present**

# Current Concepts in Minimally Invasive Dentistry with Dr. Ron Kaminer

Sunday, September 11, 2011 Date: 9:00 A.M.-4:00 P.M. 6 CE Credits Time: Location: QCDS 8690 188th Street, Jamaica, NY

All Dental specialties are changing in the direction of being more minimally invasive. These minimally invasive techniques can immediately impact anyone's practice leading to improved quality of care and higher profits.

#### Some of the topics to be covered include:

- Cariology Finally a true understanding of Dental disease
- Predictable early caries diagnosis
- The best restorative materials for minimally invasive preparations
- Ideal matrix band for perfect contacts
- Oral Cancer detection, How and Why?
- How to predictably eliminate white spots
- Minimally Invasive Periodontics (maximizing hygiene production)
- Dental Lasers(separating truth from Hype)
- · Current concepts in tooth whitening
- · Communication skills to maximize case acceptance

and much much more.....

#### Continental breakfast and lunch included

Pre-registration is required. Also note a registration fee of \$50.00. To register go to www.Qcds.Org or phone 718-454-8344



www.triodent.com

Dr Ron Kaminer is a 1990 graduate from SUNY at Buffalo School of Dental Medicine. He maintains two practices, one in Hewlett, NY and one in Oceanside, NY. Dr Kaminer is an international expert in the field of Dental lasers and has lectured on Lasers and minimally invasive Dentistry nationally and internationally. He is Director of the Masters of Laser training program in New York, and is a clinical consultant and lecturer for numerous companies, including, SDI, GC America, AMD Lasers, Camsight, Nu Calm and Smile Reminder, Dr. Kaminer maintains a teaching appointment at Peninsula General Hospital in Far Rockaway, NY.

He is also a clinical instructor with the International College of Laser Education. He has authored numerous articles on Dental lasers and minimally invasive Dentistry and is on the editorial board of dental product shopper. He is a member of the Academy of Laser Dentistry, Academy of General Dentistry, International College of Facial Esthetics, and American Dental Association. He lives in Hewlett, NY with his wife Jackie and three children. Josh. Erika and Matt.

#### **CE Courses September - October**

Pre-registration is require

#### OCDS is an AD

ADA CERP is a service tion to assist dental pro providers of continuing does not approve or er structors, nor does it im boards of dentistry. Con provider may be directed at *DA.org/goto/cerp* 

#### Friday, Sept 9

Sunday, Sept 11

#### CPR - Certification & R Topic: "Basic Cardiac Li

Certification will cover neuver, child CPR and A nals of a heart attack and the scene of a cardiac arre death may some day bec or care for.

Class begins promptly at

Registration at 8:30 a.m.

Instructor: Erik Zalewsk

Tuition: ADA member/

red for all continuing education courses, ex	ccept General Membership Meetings	
DA CERP Provider	Friday, Sept 23	9:00 a.m.
e of the American Dental Associa- ofessionals in identifying quality ng dental education. ADA CERP endorse individual courses or in- nply acceptance of credit hours by oncerns or complaints about a CE ed to the provider or to ADA CERP	<b>Topic:</b> Risk Management Areas discussed will include professi keeping, patient history, informed cons records, patient relations, confidential more. Objective is to provide licensee wi and regulations as well as methods to av conflicts. Course qualifies for malpracti fered by most insurance companies. <b>Instructor:</b> Dr. Kenneth Treitel	sent, patient access to lity, peer review and ith knowledge of laws void or resolve patient
0.00	Tuition: ADA member/staff: \$135 Non	-ADA member: \$260
9:00 a.m.	Tuesday, Oct 4	6:15 p.m.
Recertification4 C.E. Creditsife Support"1 and 2 rescuer CPR, Heimlich Ma-AED. The ability to recognize the sig-d provide stabilization of the victim atrest is a priceless commodity. Life over	<b>General Membership Meeting</b> <b>7:00 P.M.:</b> Altfest Personal Wealth Man <b>Topic:</b> PLANNING FOR YOUR RETIR Planning to create a financially independent	EMENT
ecome a reality to someone you know at 9:00 a.m. ki, BLS Instructor	also meeting goals to provide for others. provide a framework for dentists to un will be able to retire, how much they spend and where the key risks and opp	The session will help nderstand when they will be able to safely
/staff: \$105 Non-ADA member: \$260	<b>Speaker:</b> Paul Palazzo, CFP®, COA, Ma fest Personal Wealth Management	anaging Director, Alt-
9:00 a.m.		1 1 1 1 1
<b>finimally 6 C.E. Credits</b> re changing in the direction of being ive. These minimally invasive tech- y impact anyone's practice leading to	In addition to leading a team of advis with all of their financial planning and i Palazzo heads financial planning oper sonal Wealth Management and sits on and Investment Committees. He speci financial planning analysis.	nvestment needs, Mr. rations at Altfest Per- the firm's Leadership
e and higher profits. Some of the top- e: rue understanding of dental disease es diagnosis naterials for minimally s perfect contacts , how and why? liminate white spots eriodontics-	<b>8:00 P.M.:</b> See the Future and Plan for Se Each phase of dentistry, from starting o retire, presents its own challenges and op will cover the career options you have a ing case studies of how other dentists h dled their own situations. You'll learr successful transition strategies for the net <b>Instructor:</b> Martin Mattler	but to getting ready to pportunities. This talk long the way, provid- lave successfully han- n about a number of
production)	Sunday, Oct 30	9:00 a.m.
ing truth from hype) ooth whitening		4 C.E. Credits
s to maximize case acceptance ncluded niner \$50 Non-ADA member: \$90 <b>9:00 a.m.</b>	<b>Topic:</b> "Infection Control" In the past this course has had an over response from those clinicians and the want to stay informed of the latest infor- mendations and does so through the ey- speaker/clinician who understands the of the everyday dental practice. Bring	ir staff who earnestly ection control recom- yes and thoughts of a enature and demands your entire staff and
<b>Is-On-Workshop 3 C.E. Credits</b> osthetic application of wide diameter	satisfy OSHA's annual staff training r qualifies for relicensure. <b>Instructor:</b> Safety Compliance Services	-
Friedman	Tuition: ADA member/staff: \$85 Non-	ADA member: \$260

#### **Current Concepts in Mi Invasive Dentistry**

All Dental specialties are more minimally invasiv niques can immediately improved quality of care ics to be covered include

- Cariology finally a tru
- Predictable early caries
- The best restorative ma
- invasive preparations
- Ideal matrix band for p
- Oral cancer detection,
- How to predictably eli • Minimally invasive pe
- (maximizing hygiene p
- Dental lasers (separati
- Current concepts in too
- Communication skills
- and much more

Continental breakfast inc

Instructor: Dr. Ron Kam

Tuition: ADA member:

#### Sunday, Sept 18

**Rescue Implants Hands Topic:** Surgical and pros implants.

Instructor: Dr. Robert Friedman

Tuition: ADA member: \$35 Non-ADA member: \$55

23

#### CE Courses September - October —continued from page 27

Pre-registration is required for all continuing education courses, except General Membership Meetings

Tuesday, Nov 1	6:15 p.m.
General Membership Meeting	2 C.E. Credits

Voting for All QCDS/ICDE Elective Positions

**7:00 P.M.:** "Special Needs Dental Care-Treatment for the most challenging patients"

Identifying which patients qualify for Special Needs care is critical for the clinician to treat in a competent and timely manner. Understanding the variables that will impact the level of success that one can achieve with a patient encounter is essential when desiring to maximize the dental health of populations that may not be willing to cooperate with their own care. These patients are in practices on a daily basis. **Instructor:** Edward L. Perlow, D.D.S., P.C

#### 8:00 P.M.: METLIFE PRESENTATION

Frank Scalese is the managing director of North Coast Financial Group, an office of MetLife. He has grown his firm from number 98 to number 2 in the company in under five years by creating blue ocean strategies that focus on differentiation. Prepare to take your career or business to new heights with his inspiration and ideas.

Instructor: Frank Scalese

#### 8:15 P.M.: IMPLANT DESIGN FOR THE 21st CENTURY

Dentists, whether they're restorative dentists or surgeons, will be involved with implants and implant companies their entire careers and will continually be shown new designs, surfaces and techniques. It's imperative they have an understanding of the biology and biomechanics of implants so that they know what is significant and what is just hype. **Instructor:** Dr. Paul Fletcher, D.D.S.

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#### Study Clubs September - October

#### **Steinway Study Club**

CONTACT E	DR. KIRSCHNER (718) 634-2123 Mezzo Mezzo Restaurant.
Location.	31-29 Ditmars Blvd., Astoria
-	
Sept 20	6:30-9:30 p.m.
Topic:	Porcelain Laminates, What's New
Speaker:	Joe Apap, CDT
Oct 18	6:30-9:30 p.m.
Topic:	"Anesthesia and Pain Control"
Speaker:	Angela Wheeler, B.A.
Nov 15	6:30-9:30 p.m.
Topic:	"Patient Education and Motivation"
Speaker:	David Quas

#### Dr. Fialkoff Study Club

CONTACT	DR. FIALKOFF (718) 229-3838 Laterna Restaurant 47-10 Bell Blvd. Bayside, N.Y.
Sept 14	7:00-10:00 p.m.
Торіс:	3D Cone Beam Scan Radiographic Imaging/ Diagnosis—A Higher Standard of Care for Dental Implants
Speaker:	Dr. Bernard Fialkoff
Sept 23	8:00 a.m4:00 p.m.
Topic:	Advance Technology for Implant Dentistry. Computerized Technologies.
	Comparing Biomet 31 to Other Companies.
	Facts vs. Marketing
Speaker:	Dr. Keith Progebin, D.D.S.
Location:	NOTE: To Be Announced
Oct 12	7:00-10:00 p.m.
Торіс:	3D Virtual Implant Placement Software and Computer Generates Guides - A Higher Standard of care for Dental Implants
Speaker:	Dr. M. Abrams, D.D.S.
Location:	NOTE: 56-03 214th Street, Bayside
Oct 21	8:30 a.m12:30 p.m.
Торіс:	Implant Components and Their Clinical Use (hands-on with Components). Get Rid of the Confusion and Mystery
Speaker:	Dr. Bernard Fialkoff, Dr. Edward Portnoy, D.M.D.
Location:	NOTE: 56-03 214th Street, Bayside
Oct 21	1:00-5:00 p.m.
Topic:	Hands-on with Cone Beam Radiography Machine and Actual Patient Impressioning with Implant Components Chairside

Speaker: Location:	Dr. Bernard Fialkoff, Dr. Edward Portnoy, D.M.D. NOTE: 56-03 214th Street, Bayside
Nov 11	1:00-5:00 p.m.
Topic:	Hands on Delivering and Finishing an Implant case on a Patient
Speaker:	Dr. Bernard Fialkoff, Dr. Edward Portnoy, D.M.D.
Location:	NOTE: 56-03 214th Street, Bayside
Nov 11	1:00-5:00 p.m.
Topic:	How to Overcome the 'I can't Afford It' Mentally. Course Question and Answers
Speaker:	Dr. Bernard Fialkoff, Dr. Edward Portnoy, D.M.D.
Location:	NOTE: 56-03 214th Street, Bayside

#### **Glen Head Study Club**

CONTACT DR. LEWIS (718) 326-1212		
Location:	IL Bacco Restaurant	
	253-08 10th Northern Blvd., Little Neck	
Oct 5	7:30-10:30 p.m.	
Topic:	Concept in Oral Surgery	
Speaker:	Dr. Robert Licul, Dr. John Keene	

#### Jackson Heights Study Club

CONTACT C Location:	RISTINA DE FEX 718-476-6750 Douglaston Manor 63-20 Commonwealth Blvd. & Marathon Pkwy. Douglaston, N.Y.
Oct 5	6:00-8:00 p.m.
Topic:	Keeping It Simple - Things You Can Do to Insure an Easy Restoration Process
Speaker:	Dr. Barry Stahl, D.M.D.

#### Kalman Oral Surgery and Implant Study Club

CONTACT I	OORIS REYHAN (718) 897-6400
Location:	60-70 Woodhaven Blvd., Unit C-2
	Rego Park
Sept 14	6:30-9:00 p.m.
Торіс:	Locators 101: Hands-on Workshop on using locators
Speaker:	Jeremy Danzer

#### **Dietary Concerns**

Please note that QCDS wishes to accommodate the dietary needs of attendees at our meetings and programs. It is requested that anyone requiring kosher or other specialized foods notify the QCDS office at the time of your registration so that proper plans can be made.

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