

86-90 188 Street Jamaica, NY 11423

**HIMPLADENT LTD** 







New QCDS President Dr. Ronald Garrett

#### By Marc Katz

For Ronald Garrett, who became president of the Oueens County Dental Society this month, life as a dentist has taken him full circle.

The general dentist with a practice in low QCDS members mentor aspiring Springfield Gardens decided to enter dentistry when he was attending Newtown High School in Corona. He began a high school internship program during his senior year, working with Dr. Hector Ruiz, who had a practice in Oueens.

"I liked what I saw," he recalled recently reflecting on his career. "It was a small family practice with a doctor and an associate. The relationship with the patients was great!"

With the doctor's encouragement, he entered Queens College as a biology major. He graduated from Howard University Dental School in 1988 and started a one-year residency at Our Lady of Mercy in The Bronx, followed by a second year at Harlem Hospital.

road to recovery, Dr. Garrett is ready to take on the presidency of QCDS. He has held most positions within the organization, including two years on the Peer Review Committee. Dr. Garrett would like to see his fel-

the organization to develop "shadowing" program, where local students would be able to see an area dental practice in action. "I would like to see QCDS take on the mission of encouraging others

to have the kind of opportunity I had," he said.

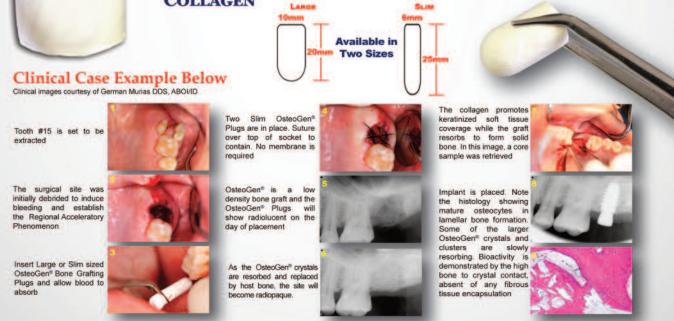
Contact 800-526-9343 or Shop Online at www.impladentltd.com

# REGENERATIVE SOLUTIONS **OSTEOGEN** PLUG **ONE STEP BONE GRAFTING SOLUTION** FOR SOCKET PRESERVATION WITHOUT THE NEED FOR A MEMBRANE

 OSTEOGEN<sup>®</sup> NON-CERAMIC BONE GRAFT

**TYPE I BOVINE ACHILLES TENDON** COLLAGEN

At only \$50 per piece, the Impladent Ltd **OsteoGen® Bone Grafting Plug** combines bone graft with a collagen plug to yield the easiest and most affordable way to deliver bone graft for socket preservation. As the graft is completely contained by the collagen, there is no need to use a membrane!



Contact 800-526-9343 or Shop Online at www.impladentltd.com

# Bulletin PUBLISHED BY AND FOR THE DENTISTS OF QUEENS COUNTY

# **Ronald Garrett, Traveling Full Circle, Becomes New Queens County Dental Society President** Sets Goal of Incresing Mentoring to Support Aspiring Dentists

Dr. Garrett then joined the Harlem Hospital staff, where he was attending for six years. He held similar positions ical Center in Queens and at Jacobi Hospital in the Bronx for the past 12 years, while maintaining his own Queens practice since 1992.

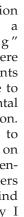
Two years ago a disabling disease struck, slowing his career. Now on the

dentists, just as his interest in dentistry was fostered by a local dentist's practice. He said a goal of his tenure as QCDS president would be to encourage

The doctor met his wife of 26 years, Claire Serant, when they were both in college. She is a former New York Daily News reporter, who now teaches English Composition at Medgar Evers College/CUNY in Brooklyn and journalism courses at Brooklyn College/ at Catholic Med- CUNY. The couple has three children, Bryan, who is studying engineering at the University of Louisville, Brandon, who is entering Queens College to become a physical therapist, and Blair who attends Adelphi University and is interested in becoming an attorney.

During his year-plus of recovery, Dr. Garrett said he has received a great deal of support from many of his patients, as well as colleagues and staff at QCDS. "That support is what gives me the strength to carry on," Dr. Garrett said. "It is good to know that so many people wanted to see me get well. That has been my support group."

Dr. Garrett said he hopes his recovery will allow him to be back to his former busy schedule shortly. "I'm very happy I went into dentistry," he said. "I love what I do and tell everyone I would do it all over again, if I had the chance."



Dr. Ronald Garrett, right, with his children Bryan, Brandon and Blair, and his wife. Claire Serant.

**Officite** Websites and Online Marketing Solutions for Dental Practices

# You don't deserve an empty waiting room.



# Get 53% more appointment requests.

On average, our clients experience results like this after just 6 months of a marketing package with Search Engine Optimization. From Google, to social media, to online reviews, we go beyond the website to bring our clients the new patients they need.





**Mobile-Friendly** 

Websites





**Online Patient** Education

Reputation Management Search Engine Optimization



Social Media

Google Ads

Call or click by Feb. 28th and get free website hosting until April.

(888) 891-4116 | Officite.com/Feb/QCDS

Marketing



rgarr@optonline.net

From the President

By Dr. Ronald Garrett, D.D.S.

Greetings QCDS members:

As 2017 begins and I assume the role of QCDS president, I want to thank outgoing president Dr. Eric Huang for his leadership and our members for their continued support. Last year, I was slated to head QCDS, however I was stricken with a rare neurological condition, Guillain-Barre syndrome (also known as GBS) and it delayed my ascent. The illness left me unable to move my arms and legs for several weeks.

Despite the setback, I am encouraged by the support of the QCDS Board of Trustees, especially Drs. Gehani, Koppikar, and Shetty, and our executive director, Oleg Rabinovich. Those key people encouraged me to concentrate on my health and made me realize how much we need each other during tough times. QCDS gave me support on how to keep my private practice afloat as I recovered. That is the beauty of participating in QCDS.

My introduction to dentistry began at Newtown High School in Elmhurst, Queens. As a senior, I was in a mentoring

program where I worked in the Jackson different. We never know how the little Heights dental office of Dr. Hector Ruiz and Dr. Ramon things we do can have a large impact on others. When you Ortiz. I went to their office, which was located on the corner mentor, you are basically telling the person that you believe of Junction Boulevard and Roosevelt Avenue, everyday after they are worth the investment of your time. When patients school for a year. It was a two-chair operation where I see young mentees in your office they have a higher regard worked with Dr. Ruiz's daughter, Josie, as a dental assistant. for your practice. You are not performing procedures, collecting money and going home. You are giving back to That is where I developed my love for dentistry. I enjoyed being part of a family practice. The interaction with patients young people who might want to enter the field. Most imcombined with the interesting procedures was fascinating portantly, through mentorship you show the world that you to an 18-year old from Springfield Gardens. I was not iniappreciate your good fortune and want to inspire others.

tially sure what to pursue as a career. Wouldn't it be great to have all QCDS members pledge to After Newtown, I attended Queens College in Flushing, have a high school student shadow activities in their pracwhere I decided to become a dentist. The challenging acatices at least once or twice a week? Imagine what impact it demic environment prepared me to chase my dream. Many would have on QCDS' visibility in the borough and in the professors took interest in my future and steered me in the state. The old saying "A rising tide lifts all boats" is true. right direction. I graduated from Queens College with a Let's share our experience, knowledge and time with aspir-Bachelor's degree in psychology in 1984. Four years later, I ing dentists and propel them to new levels of personal and earned my D.D.S. degree from Howard University in Washprofessional achievement.

# **Giving Back By Mentoring**

ington, D.C. I returned home to a one-year residency at Our Lady of Mercy Hospital in the Bronx and a second year residency at Harlem Hospital in Manhattan.

Looking back, I would not be where I am today without the mentoring I received at every level. As QCDS president, I would like to promote mentoring to high school students among our members. Since 1992, I have been in private practice and have mentored high school and college students who

When you mentor, you are basically telling the person that you *believe they are worth* the investment of your time.

were interested in dental careers. Most recently, I had a Stony Brook University student shadow me in my office three days a week. That student is applying to dental schools now. Another mentee, a young woman from Medgar Evers College in Brooklyn, was accepted to four dental schools. I have also worked with administrators at Hillcrest High School in Jamaica with their pre-dental program.

It does not take a lot of time or effort to mentor. It takes a willingness to look beyond yourself to see someone else's potential. If Drs. Ruiz and Ortiz had not invested their time in me, my life would be

# Be sure to check the QCDS website for the latest Society events and news: www.qcds.org

# **MLMIC AGREES TO** JOIN BERKSHIRE HATHAWAY FAMILY **OF COMPANIES**

"MLMIC is a gem of a company that has protected New York's physicians, mid-level providers, hospitals and dentists like no other for over 40 years. We welcome the chance to add them to the Berkshire Hathaway family and enhance their capacity to serve these and other policyholders for many years to come." Warren Buffett, CEO, Berkshire Hathaway

For more information, visit MLMIC.com/faq.





Publication Member of the American Association of Dental Editors

**Queens County Dental Society** 

86-90 188 Street | Jamaica, NY 11423 718-454-8344 | fax: 718-454-8818 www.qcds.org | e-mail: info@qcds.org



**Co-Editor** 

Gina Cucchiara

#### Editor

Boris Arbitman

**Executive Director** 

Oleg Rabinovich

Administrative Assistant Guadalupe Rodriguez

#### 2016 Officers

Ronald Garrett, President Richard Yang, President-Elect Craig Tischler, Vice President Prabhakar Koppikar, Secretary Arelys Santana, Treasurer Milan Gandhi, Historian

#### **Board of Trustees**

H. Ajmera	A. Dogra	L. Lehman
S. Akhtar	A. Feigenbaum	A. Lighter
C. Berkman	C. Gehani	R. Olan
D. Bhagat	R. Gehani	A. Queen
M. Bhuyan	H. Gomez	R. Samuels
H. Biller	S. Kesner	I. Schwartz
J. Caruso	J. Kouzoukian	V. Shah
G. Cucchiara	N. Lalani	D. Sidhu

Chad Gehani

S. Shetty

R. Shpuntoff

R Yang

#### ADA Trustee

NYSDA Trustee Prabha Krishnan NYSDA Delegates V. Ihaveri M. Mota-Martinez B. Valleio

. P. Koppikar J. Ledner

**Past Presidents** Doron Kalman

Eric Huang Sudhakar Shetty Beatriz Vallejo Bijan Anvar

#### **ADA Delegates**

Viren Jhaveri Jay Ledner Alternate Delegate: Rekha Gehani

Institute for Continuing Dental Education Ronald Garrett, President . Vice President Prabhakar Koppikar, Secretary/Treasurer

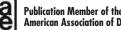
The Bulletin is published six times a year, bimonthly. It is the official publication of the Oueens County Dental Society. Neither the Society nor the Bulletin assumes responsibility for the points of view or opinions of its contributions.

Deadlines for manuscripts is six weeks prior to the date of publication. For example, the deadline for March/April issue is January 10th. All Submissions must be typed as a word dociment and emailed to QCDSBulletin@gmail.com.

For more information about advertising, contact the Bus ness Manager at 86-90 188th Street Jamaica NY 11423 or call (718) 454-8344. Inclusion of an advertisement does not imply endorsement of any firm, goods, or services unless such en dorsement is specifically stated.

Subscription is included in the annual membership dues of the Queens County Dental Society. The Subscription rate for non-members is \$30 per year, or \$5 per issue

The QCDS Board of Trustees meets on the third Tuesday of each month (Except July and August) at OCDS Headquarters For information about the Society, Call OCDS at (718) 454-8344.



at Brockport, the University at Buffalo and St. Charles Dental Clinic. More events are planned into the spring, and staff is working on planning for an anticipated Year Three. These events continue to promote to our public policy makers the importance of dental health to overall health. For those of you who have volunteered to provide a day of care, my thanks and I look forward to our offering the opportunity to all to get involved.

#### **Opioids**

Earlier this year, NYSDA was successful in its efforts to modify legislation, which would have required all dentists to take continuing education on pain management and opioid prescribing once every two years to once every three years, and to allow that CE to count toward MCE needed for re-licensure. The New York State Dental Foundation has developed a course to fulfill this mandate, which is awaiting final approval by the State Bureau of Narcotics Enforcement, the division of the State

If you have not yet renewed your QCDS membership, please do so as soon as possible.

> Call the Executive Director at 718-454-8344

4



# **NYSDA Trustee Report**

By Prabha Krishnan, D.D.S.

Department of Health in charge with oversight of this require-The New York State Dental Association is concluding a very successful 2016 and as the year end is rapidly approaching, I ment. Please be on the lookout for announcements for course wanted to give you a summary of some of the year's highavailability. lights.

The NYSDA Board of Trustees met several times this past year, most recently in October in Albany, prior to the ADA Annual Session in Denver.

### **Dental Demonstration Project**

A highlight of the past year has certainly been the NYSDA Dental Demonstration Project, through which NYSDA and the New York State Dental Foundation work with Federally *elevate the public's* Qualified Health Centers and Article 28 facilities to provide a day of free basic dental treatment to patients not already undergoing care. Governor Cuomo, recognizing the importance of this initiative, authorized Year Two funding, through which NYSDA has been able to conduct dental demonstration projects

# NYSDA Had a Very Successful 2016

" ...we join the ADA in a campaign to perception of oral healthcare...

## **ADA/NYSDA Member Brand Awareness**

Exciting things are planned going forward, at all tripartite levels, as we join the ADA in a campaign to elevate the public's perception of oral healthcare and impress upon them the benefits of seeing an ADA/NYSDA member dentist. Included in this effort will be specially prepared social media messaging which will highlight our adherence to a code of ethics, peer review and ongoing education. Clearly, maintaining and growing membership is of primary importance to organized dentistry, so campaigns such as this are crucial, necessary investments in our survival and future. Stay tuned for updates! And be sure your office information is current on our Find a Dentist section on the NYSDA website.

#### Gehani for ADA President-Elect

As a nation, we may have just completed a presidential campaign season, but as a dental association we are just gearing up for what promises to be an exciting and hopefully successful campaign to elect our very own Chad Gehani as ADA President-Elect. Official announcement of this will be made at the end of the 2017 ADA Annual Session in Atlanta, but in the meantime volunteers within our delegation will begin the work of paving Chad's way to victory. Dr. G. Kirk Gleason, a seasoned campaigner himself, has been chosen to spearhead the campaign.

#### Looking Forward

As we enter a new year, we can look forward to new opportunities and a few challenges. On our legislative to do list is initiating a Curriculum Integrated Format (CIF) examination, plus one year of a qualifying residency, as a new route to licensure in addition to the current route of full completion of a qualified residency program. Also on that list: the introduction of legislation to allow dentists to perform Botox procedures without restricting such to "maintaining and restoring dental health."

In closing, I would like to thank each and every one of you, my constituents, for your support and for your commitment to being an informed member of the New York State Dental Association. It is truly an honor to represent you and our great profession. Please feel free to call me at any time with any questions you may have.

Wishing you all a very, very happy 2017.

# Let An Experienced Healthcare Lawyer Take Care of Your Practice's Legal Needs

- Practice Sales & Acquisitions
- Partnership & Employment Contracts
- Medicaid & Other Health Plan Audits
- Office of Professional Discipline Investigations
- National Practitioner Data Bank Challenges
- Employee Matters & Litigation

# RAYMOND IRYAMI LAW FIRM P.C.

# www.raymondiryami.com

Manhattan 305 Madison Avenue - 46th Floor New York 212.599.1081 Long Island 1010 Northern Boulevard - Suite 208 Great Neck 516.336.2586



# The thrill of the unexpected. Our business bankers can help you plan for it.

# Stop by your local Queens Astoria Bank Branch to find out how.

## Astoria

29-34 30th Avenue | Long Island City, NY 11102 | 718-728-2500
31-24 Ditmars Boulevard | Long Island City, NY 11105 | 718-932-3200
37-16 30th Avenue | Long Island City, NY 11103 | 718-545-4400

## Beechhurst

•153-01 10th Avenue | Whitestone, NY 11357 | 718-746-4161

Elmhurst

• 57-07 Junction Boulevard | Elmhurst, NY 11373 |718-271-3220

## Flushing

46-08 Francis Lewis Boulevard |Flushing, NY 11361 | 718-224-2400
 30-33 Stratton Street | Flushing, NY 11354 | 718-445-7200
 •71-20 Kissena Boulevard | Flushing, NY 11367 | 718-263-7200

Forest Hills •63-72 108th Street | Forest Hills, NY 11375 | 718-896-3200

68-17 Myrtle Avenue | Glendale, NY 11385 | 718-497-2000

# astoriabank.com



Jackson Heights •72-35 Broadway | Jackson Heights, NY 11372 | 718-429-6300 Jamaica

•179-25 Hillside Avenue at 179th Street | Jamaica, NY 11432 |718-291-3100

Kew Gardens •116-22 Metropolitan Avenue | Kew Gardens, NY 11418 | 718-441-1010

Middle Village •75-25 Metropolitan Avenue | Middle Village, NY 11379 | 718-894-7272

Rego Park •97-33 Queens Boulevard | Rego Park, NY 11374 | 718-830-6222 Whitestone

•153-17 Cross Island Parkway | Whitestone, NY 11357 | 718-767-9300

Woodside •60-20 Woodside Avenue | Woodside, NY 11377 | 718-335-6100

# 

# A QCDS Scrapbook

# Sen. Martins Names 92-Year Old QCDS Member Dr. Licht to the State's Veterans' Hall of Fame

New York State Senator Jack M. Martins recently inducted 92-year old World War II veteran Dr. Lewis Licht into the New York State Senate's Veterans' Hall of Fame. Dr. Licht, a founding member of the Queens County Dental Society, was named to the Hall of Fame by Senator Martins.

"Like so many of the 'Greatest Generation,' Lewis Licht answered the call to defend our country in World War II," Senator Martins said. "He bravely risked his life in the skies over the Pacific to defeat the forces of tyranny. Dr. Licht is a true American hero whose courage, patriotism and service is something that deserves to be celebrated and admired. Congratulations to him on earning this well-deserved honor."

Corporal Licht was born and raised in New York City and graduated from the prestigious Bronx High School of Science. He joined the Marine Corps in February 1943 and was assigned to the VMB-611 squadron, one of seven Marine Corps squadrons flying B-25 bombing missions in the Pacific Theatre. He flew 27 combat sorties as a radio-gunner, providing air support to Allied ground troops fighting the Japanese forces in the Philippines, including the Eighth US Army's inva-



Senator Martins, second from left, congratulates Dr. Lewis Licht, third from left, on his induction into the New York State Senate's Veterans' Hall of Fame. They are joined by members of Dr. Licht's family.

sion against enemy bases at Mindanao and Borneo.

guished Flying Cross; the Air Medal with three gold service stars; the American Campaign Medal; the Asiatic-Pacific Campaign Medal with two bronze service stars; the World War II Victory Medal; the Philippine Presidential Unit Citation; the Philipbronze service star; the New York State Conspicuous Service Cross with four silver devices; and the New York State Conspicuous Service Star.

After his military discharge, Dr. Licht received his Bachelor's degree For his brave and devoted service, Phi Beta Kappa from New York Uni-Corporal Licht earned the Distin- versity and his doctorate from New York University Dental School. He had a successful dental practice in Flushing Navy Unit Commendation Medal; the for 60 years before retiring three years ago at the age of 89. Dr. Licht has been a member of the tripartite for 64 years.

Dr. Licht has resided in Roslyn Heights since 1956 and is a member of American Legion Post 144 in Williston pine Liberation Medal with one Park. He and his wife, Barbara, were married for 51 years and raised two daughters, Lisbeth and Carolyn. He is also the proud grandfather of two granddaughters, Lindsay and Chelsea.

# Dr. Shpuntoff Joins Concerned Professionals Board

Coalition of Concerned Med-

ical Professionals Non-Emer-

gency Dental Benefit, Queens

has joined its Board of Direc-

tors. Dr. Shpuntoff is an ortho-

dontist in private practice in



Little Neck. He was originally introduced to CCMP in 2000 by a colleague, the late Dr. Herb Freedner, who was also a general practice dentist in Queens and volunteered for several years with CCMP.

Dr. Shpuntoff's first benefit case with CCMP became one York State Dental Society.

After 16 years of uninter- of the great success stories of their benefit program. Through rupted volunteer service to the a long-term treatment plan, Dr. Shpuntoff was able to transform a young boy's mouth, and that boy became an articulate, award winning scholarship student.

In the years that followed, Dr. Shpuntoff treated both chil-County Dental Society mem- dren and adults as a volunteer with CCMP. His contributions ber Dr. Robert L. Shpuntoff to CCMP's growth have not been limited to his professional skills. He has introduced his peers to CCMP, hosting CCMP speakers at QCDS and has arranged for donations of computer equipment for CCMP. In 2014, he introduced his wife Yira Ramirez-Shpuntoff, to CCMP. She is now a member of the CCMP volunteer team.

> Dr. Shpuntoff has actively served in organized dentistry as a member of the QCDS Board and as a governor for New

# A QCDS Scrapbook

# Indian Dental Society Presents Dr. Gehani With Lifetime Achievement Award In India

## By Dr. Prabha Krishnan

Professor Chad P. Gehani of New York University received the Lifetime Achievement Award from the Indian Dental Association at their annual awards ceremony held in Mumbai, India.

Dr. Gehani is a man of many talents-a respected clinician, visionary leader, passionate educator, admired mentor, humanitarian, and effective collaborator making significant contributions to organized dentistry, oral health care and dental education. In addition to advocating for the underprivileged, he has always been concerned about the future of dentistry. His vision is to unite the dental profession so that the ADA is truly the "Voice of Dentistry" in the Unites States. He is widely respected for his ability to bring all stakeholders together.



In 2014, Dr. Gehani was installed as a trustee of the American Dental Association, representing served adult dental Medicaid and created a task force to New York State. He served as a member of the Committee examine the licensure process (Post Graduate Year1 Task on International Programs and Development from 2005-Force). NYSDA was successful in passing legislation of-2009, Council on Membership from 2006-2009, chair of the fering loan forgiveness to young dentists and recent New York State Tripartite Grassroots Membership Initiagraduates willing to serve in areas of decreased access to tive from 2002-2007, and on the National Summit on Dicare in New York State. versity from 2009-2010. He has given over 250 lectures worldwide and has

He was president of New York State Dental Association mentored young dentists, many who are involved in from 2011 to 2012. During his tenure, he successfully preleadership roles at various levels in organized dentistry.

# Dr. Caruso Attends Political Fundraiser for Melinda Katz



EDPAC Treasurer Dr. Joseph Caruso, left, attended a fundraiser for Melinda Katz Queens Borough President, center, recently in Astoria. Joining them is Dr. Caruso, right, greeted Congressman Joseph Crowley, at the fundraiser for Melinda Katz Governor Andrew Cuomo, a long-time friend and Fordham University classmate of Dr. Caruso.



Dr. Chad Gehani, second from left, received the Lifetime Achievement Award from members of the Indian Dental Society.

2	ns County 016 E	EDPA	C
		ΓY LEVEL —	
		h Caruso	
	HONO	OR ROLL	
Harold Biller	Rekha Gehani	Doron Kalman	Jay Ledner
Parul Dua Makkar	Viren Jhaveri	Prabha Krishnan	Mercedes Mota-Martinez
Chad Gehani	Warren Kagan	Naushir Lalani	Michael Tyner
	CAPIT	OL CLUB —	
Paul Addeo	Deepak Bhagat	Stuart Kesner	George Ng
Homali Aimora	Sam Cocontino		Paul Panzi

Hemali Aimera Mukesh Ajmera **Charlene Berkman** 

Sam Cosentino Sharmila Jhaveri Warren Kaggen

Kaushik Khakhar Santa Locascio **Mohammed Mukit** 

Paul Penzi **Beatriz Vallejo** 

(As of November 30, 2016

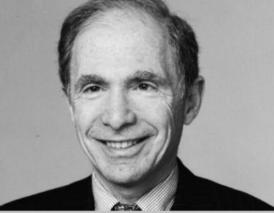
# THE QUEENS COUNTY DENTAL SOCIETY

and

Endorsed Independent Financial Planning Firm

est personal wealth management<sup>\*\*</sup>

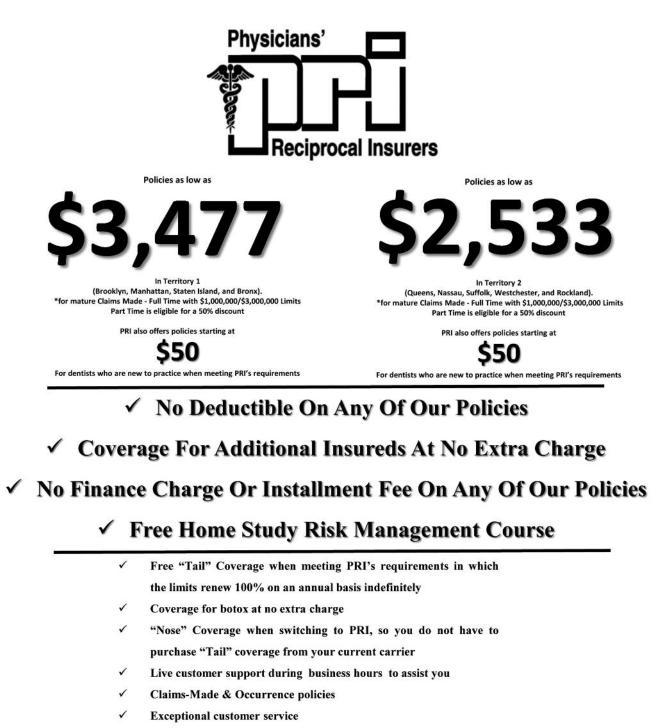
**OFFERING A FULL RANGE OF FEE-ONLY WEALTH** MANAGEMENT SERVICES FOR DENTISTS, INCLUDING Investment Management **Financial Planning** DISCOUNTS AVAILABLE FOR ACTIVE AND **RETIRED NYSDA MEMBERS** 



President Lewis J. Altfest Ph.D., CFA<sup>®</sup>, CFP, CPA, PFS

BARRON'S TOP 100 Independent Financial Advisors 2007, 2008, 2009, 2010, 2011

425 Park Ave. New York, NY 212.406.0850 inquiry@altfest.com



For over 34 years, PRI has insured the finest healthcare professionals in New York State. As a licensed and admitted carrier regulated by the New York State Department of Financial Services, PRI's policy holders enjoy all of the regulatory and statutory safeguards and protection afforded by the provisions of the New York State Insurance Law.

# Contact us to see how much you can start saving: www.PRI.com 888-526-4006





- Commercial real estate loans
- Practice start-up and buy-in financing
- Equipment and renovation financing
- Practice refinance or debt consolidation

Viridiana Azarmehr Area Manager NY/NJ 646.787.6300 | viridiana.azarmehr@bankofamerica.com

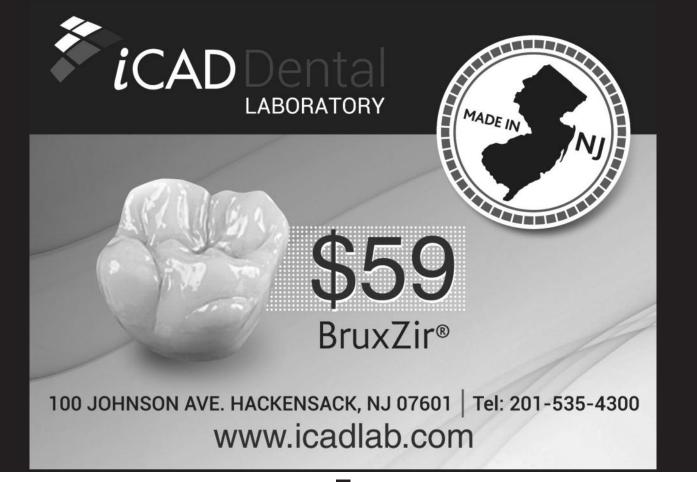
To learn more, visit bankofamerica.com/practicesolutions

All programs subject to credit approval and loan amounts are subject t creditworthiness. Some restrictions may apply. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account. Bank of America is a trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America, N.A. ©2015 Bank of America Corporation ARNJS5VH | PS-FLY-012015-DEN | Rev. 01/2015



Practice Solutions







Have Dummy Will Travel, Inc. 595 Route 25A, Suite 13 Miller Place, NY 11764 (631)-849-4978 www.havedummv.com





The Queens County Dental Society in conjunction with the Dental Auxiliary Training Center, is pleased to announce the 32nd year of continuation of the comprehensive dental assisting training course offered for the auxiliary staff of the Queens County membership.

# FUNDAMENTALS of CHAIRSIDE DENTAL ASSISTING

To meet the demand for trained dental assistants, the dental society co-sponsors this course to assist interested students who have a desire to prepare and work in this exciting career field. Dental assistants who have been trained on the job can significantly improve their job and skills performance with this training. The course is designed to train:

\* those who are interested in preparing to take the DANB Exam. This comprehensive course will augment the on-the-job learning experience by giving the theoretical background of the profession of dental assisting and also provide hands-on-training in a classroom setting. The course has been structured in such a way that the total time required for completion is only 15 sessions totaling 45 hours plus a 15 hour independent study project. The course is a total of 60 hours. **Topics covered include:** 

Dental Terminology	
Infection Control	
Dental Specialties	
4-Handed Dentistry	
Dental Office Emergencies	

Charting Sterilization Anesthesia **Dental Materials** Dental Anatomy

COURSE NUMBER:	QC101-5 (Friday
TIME:	6:30 to 9:30 PM
COURSE DATES:	MARCH 10, throu
PLACE:	Queens County De 86-90 188 <sup>th</sup> Street,
Tuition: \$1100.00	

PLEASE CALL DATC TOLL FREE 1 (888) 595-3282 TO REGISTER FOR THIS PROGRAM. A PAYMENT PLAN OPTION IS AVAILABLE. ALSO: CALL US TO DISCUSS the DATC "SPECIAL PATHWAY" for

BECOMING A New York State LICENSED "CERTIFIED DENTAL ASSISTANT".

# ARE YOU IN NEED OF A DENTAL ASSISTANT?

The Dental Auxiliary Training Center Fundamentals of Chairside Dental Assisting course that started in October 2016 has ended, and graduates are ready for employment. As a service to the QCDS dentist members, DATC has a placement service to help dentists find trained prospective employees. We will be happy to discuss your job requirements, and help you find a mature, responsible, motivated, dental assistant. Your job information can also be anonymously posted on the Dental Auxiliary Training Center Facebook page. Our students and graduates search this page to find out about current dental assistant positions and must call DATC to get details and point of contact information. To view these postings, look at our FaceBook page under the NOTES tab, and don't forget to "Like Us". Visit us on the web at www.datcny.com. As has been our policy for the last 32 years, there is never a fee for this service. Please call Lisa Lyle, DATC Director at 1(888) 595-3282 for more information.

# QUEENS COUNTY DATC DENTAL ASSISTANTS **COURSE starts MARCH 10, 2017**

\* already employed dental assistants who have limited or no formal training.

Disease Transmission **Operative Dentistry Dental Instrumentation** Radiology Preventive Oral Hygiene

COURSE CERTIFICATE OF ACHIEVEMENT WILL BE GRANTED UPON SUCCESSFUL COMPLETION OF REQUIRED COURSE WORK. ATTENDANCE. & FINAL EXAM

Evenings)

ugh JUNE 23, 2017 ental Society Headquarters Building Jamaica, NY 11423 Text, Ins. & Lab Fees: \$645.00

# **CE COURSES**

## Pre-registration is required for CE Courses except General Membership Meetings. Call 718-454-8344 to register.

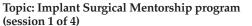
9:00 a.m.

9:00 a.m.

14

32 C.E. Credits

#### Sunday, January 22



Course Objectives: Expand your implant surgery practice and increase the number and predictability of elective surgeries you perform by incorporating the fundamental sciences, patient evaluation and treatment planning protocols, case selection information, implant surgery techniques, extraction site management and ridge preservation procedures, soft tissue grafting, periodontal plastic surgery and bone grafting techniques for implant site development, universal aesthetic principles, aesthetic risk assessment information and evidenced based treatment protocols for selection and sequencing aesthetic implant site development procedures as well as avoiding and treating surgical and prosthetic implant complications that you will learn from the comprehensive presentation of this course.

#### Course Schedule: Day 1

Morning session – Interactive Lecture

- Biological basis of oral wound healing
- Principles of atraumatic extraction
- •Socket preservation
- Afternoon session
- •Bone graft materials and membranes
- •Guided Bone Regeneration
- Introduction to CBCT

Instructor: Dr. Robert Mikhli

Tuition: ADA member: \$6,500 ADA member staff: \$200 Non-ADA member: \$8,500 Non-ADA member staff: \$300

This fee covers the 4 live courses on Jan. 22, 23, and Feb. 5, 6, and the 2 in office training sessions. A \$15 late fee will be assigned to those whose pay and/or register on the day of the event. Pre-registration is required. Call 718-454-8344 to register. A breakfast and lunch is included.

#### Monday, January 23

**Topic: Implant Surgical Mentorship program** (session 2 of 4)

Course Schedule: Day 2

- Morning session Interactive lecture
- Introduction to Osseointegration
- History of Dental Implants
- Implant mechanics
- Treatment planning
- Afternoon session Hands on workshop
- Use of proximators in atraumatic extraction
- Use of bone graft materials in socket preservation
- Use of collagen membrane in Guided Bone Regeneration
- Suture selection and techniques

#### Sunday, February 5

Topic: Implant Surgical Mentorship program (session 3 of 4) 32 C.E. Credits Course Schedule: Day 3 Morning session – Interactive lecture • CBCT principles Radiation safety Review of head and neck anatomy

- Interpretation of CBCT scans
- Afternoon session Hands on workshop
- (Bring laptop if possible)
- Mapping of critical anatomy

- Use of CBCT software
- Merge prosthetic plan with CBCT
- Prosthetically driven implant treatment planning
- Plan your upcoming cases

### Monday, February 6

#### **Topic: Implant Surgical Mentorship program** (session 4 of 4)

32 C.E. Credits

7:00 p.m.

2 C.E. Credits

9:00 a.m

## Course Schedule: Day 4

Hands on laboratory (AM)

- Set up motor, handpiece, surgical kits
- Implant placement on models and carpine jaws
- Afternoon session
- O & A session
- Closing remarks
- Day 5 and 6 One on One IN office training
- Place 5 implants in your office on your patients
- IN office implant marketing strategies with your staff
- Dental assistant training in surgical assisting and sterilizations techniques

#### Tuesday, February 7

**General Membership Meeting** 

7:00 p.m. - Recession: Prevention/Treatment for Teeth and Implants

Soft Tissue Assessment, Indications for Soft Tissue Augmentation--Continued on page 16



## JACOBSON GOLDBERG & KULB, LLP

Attorneys and Counsellors at Law

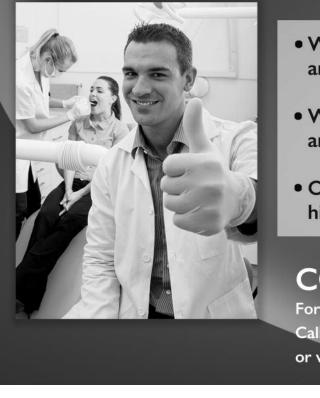
585 Stewart Avenue Garden City, New York 11530

# (516) 222-2330

- Office of Professional Discipline
- Purchase & Sale of Practices
- Partnership, Employee, Independent **Contractor Agreements**
- Business Transactions
- Medicaid
- Third Party Audits & Termination
- State & Federal Criminal Proceedings
- Administrative Hearings
- Estate and Real Estate Matters

Amy T. Kulb Daniel M. Goldberg Jeffrey A. Granat

# **Celebrating 40 years of refining** for the dental industry





15

# **CE COURSES**

## Pre-registration is required for CE Courses except General Membership Meetings. Call 718-454-8344 to register.

9:00 a.m.

#### -Continued from vage 14

Guidelines for Intervention, and Soft Tissue Grafting Techniques -Step by Step.

#### Speaker: Dr. Stephen Weisglass

Free admission to all members, non-QCDS members by invitation only. Dinner included.

Friday, February 10	9:30 a.m.	
Video Study Club: Common Frustrating Oral Diseases-		
Diagnosis and Treatment	2 C.E. Credits	

How many times do you look into a patient's oral cavity and wonder what condition or lesion you are observing and more importantly, what are you going to do with it? Because most of dental practice is concerned with restorative dentistry and surgical procedures, the less commonly occurring areas of oral diagnosis and treatment are often overlooked. Much has changed in the last several years that will influence your diagnosis and treatment of these frustrating and often painful oral conditions. This presentation includes a logical approach to the diagnosis and treatment of aphthous stomatitis, oral lichen planus, chronic ulcerative stomatitis, and benign mucous membrane pemphigoid and applications of practical clinical information for everyday practice. This presentation will assist in identifying and treating these conditions and will allow you to better treat patients.

Instructor: Dr. Al A. Gulum

Tuition: QCDS Members: Free Non-QCDS members (one time): \$100 Non-QCDS members (VSC annual pass): \$350

A \$15 late fee will be assigned to those who pay and/or register on the day of the event. Pre-registration is required. Call 718-454-8344 to register. A light breakfast is included.

#### Friday, February 17

Topic: The Role of the Dental Professional in the Treatment of the Diabetic Patient and the Single Tooth Implant: The Ultimate Esthetic Challenge 7 C.E. Credits

#### **Course Description:**

This lecture is specifically geared for the dentist and dental hygienist. The presentation addresses the relationship between oral health and diabetes and will discuss the practitioner's role with management considerations for the patient with diabetes. An overview of diabetes will be discussed as well as its oral manifestations, consequences, and treatment recommendations.

Emphasis will be given to the use of 3D treatment planning as it relates to the diagnostic workup and the use of computer guided surgery. Multiple provisional options and/or interim Hawley prosthesis appliances will be reviewed to attain ideal esthetic results. Long term follow-up will be shown as it relates to these approaches.

#### Learning Objectives:

•Define diabetes and differentiate between each type:

• Review the role the Dentist and Dental Hygienist have in early detection for the diagnosis of diabetes

• Describe the signs and symptoms of uncontrolled diabetes mellitus

• Identify the risk factors and systemic complications of diabetes •Discuss the oral complications and management considerations for the dental patient with diabetes

•Explore the use of platform switching and when and where to use it

• Identify the "Top 10" rules for a successful esthetic outcome

• Determine when to use immediate vs. delayed placement of implants

• Understand the principles of CT guided treatment planning • Describe multiple provisional options for maximizing esthetic results Instructor: Dr. Daniel Pompa

Tuition: ADA member/staff: \$95 Non-ADA member: \$195

A \$15 late fee will be assigned to those who pay and/or register on the day of the event. Pre-registration is required. Call 718-454-8344 to register. A breakfast and lunch is included

Thursday, March 2	6:00 p.m.
Infection Control	4 C.E. Credits

In the past this course has had an overwhelming positive response from clinicians and their staff who want to stay informed of the latest infection control recommendations out there and does so through the eyes and thoughts of a speaker/clinician who understands the nature and demand of the everyday dental practice. Bring your entire staff and satisfy OSHA's annual staff training requirements. Learn what's new in infection control techniques and what is needed to comply with appropriate infection control guidelines. COURSE QUÂLIFIES FÔR RÊLICENSURE.

A \$15 late fee will be assigned to those who pay and/or register on the day of the event. Dinner is included. Pre-registration is required. Call 718-454-8344 to register. Class begins promptly at 6:00 p.m.

**Instructor:** Safety Compliance Services

Tuition: ADA member/staff: \$90 Non-ADA member: \$260

Tuesday, March 7	7:00 p.m.
General Membership Meeting	2 C.E. Credits

7:00 P.M. What They Didn't Teach You In Dental School:

Building A Profitable Practice In Today's Economy

In today's fluctuating economy, the dental practitioner faces constant interruptions that keep them from focusing on patient care. At this seminar, Victor Andrade will address the internal and external challenges practice owners face in our current economic climate and walk you through the five steps to accomplish ultimate office efficiency.

At the seminar you will learn:

• Five strategies for becoming a successful insurance-driven or feefor-service practice

•How to dramatically cut coding errors and boost legitimate reimbursement

• How to accurately set office fees and negotiate fee schedules with insurance companies

•How to increase hygiene retention and implement processes to grow production

• How to build a successful perio program

•Utilizing technology to increase efficiency and maximize profitability while reducing stress within your practice

#### Speaker: Victor H. Andrade III

Free admission to all members. Non-QCDS Members by invitation only. Dinner is included.

## **Dietary Concerns**

QCDS wishes to accommodate the dietary needs of attendees at meetings and programs. Anyone requiring kosher or other specialized foods should notify the QCDS office at the time of registration.

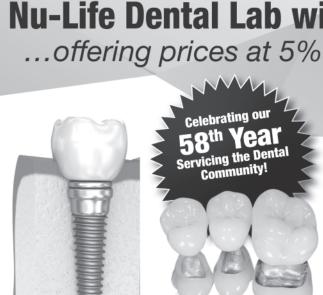
# **STUDY CLUBS**

### Dr. Fialkoff Study Club

CONTACT DR. FIALKOFF 718-229-3838		
JAN 11	7:00 -10:00 p.m.	
Topic:	"Which appliances are indicated for TMJ, Sleep Apnea Minor Tooth Movements?"	
Speaker:	Dr. Charles Kravitz	
Location:	47-10 Bell Blvd., Bayside	
FEB 8	7:00 -10:00 p.m.	
Topic:	"Contracting with participating provider panels and Dental Benefit Issues"	
Speaker:	Dr. Judith Shub	
Location:	47-10 Bell Blvd., Bayside	

#### Kalman Study Club

COl	NTACT D	ORIS 718-897-5400
FEB	8	6:30 - 9:00 p.m.
Тор		"Strategies for Delivering Naturally Contour Implants Restorations."
-		Dr. Daniel Gober 60-70 Woodhaven Blvd., Unit C-2, Elmhurs



www.nulifedental.com • nulifedental@earthlink.net

# Eric J. Ploumis, D.M.D., J.D.

Attorney at Law

# Why not use a lawyer who is also a dentist?

Comprehensive Legal Services for Dental Professionals

- \* Purchase and sale of practices
- \* Employment and independent contractor agreements
- \* Office leases
- \* Partnership agreements and dissolutions
- \* Corporate and LLC formation
- \* Real estate transactions
- \* Office of Professional Discipline representation
- \* Patient dismissal issues
- \* Collections issues

Manhattan 453 Second Avenue New York, NY 10010 212-685-4320

Brooklyn 322 Stockholm Street Brooklyn, NY 11237 347-221-1084

ıred

st

# www.DentalPracticeLawyers.com

# Nu-Life Dental Lab will save you thousands... ... offering prices at 5% less than your current lab.

# Get \$250 Credit When you invoice \$1,000 in the first month

# Get \$500 Credit When you invoice \$2,500 in the first month

# Get \$750 Credit

When you invoice \$4,000 in the first month.

**DENTAL LABORATORIES, INC.** 

# **QCDS CLASSIFIEDS**

Thinking Of Retiring? Established GP Dentist with 20+ years experience seeks practice in Eastern Queens/Western Nassau for satellite/second office. I will take good care of your patients. Call 718-404-7364 or e-mail: Queensdentist@aol.com

Restorative & Implant Practice For Sale: 2, 100 sq. ft. located in a professional complex in Great Neck, NY with copious parking. 5 meticulously organized ops. Solid new patient flow. Fully equipped. Exceptional earning potential. Owner available for limited transition. Call 516-487-6453.

GP Dental Practice for Sale: Bay Ridge, Brooklyn, prime location, 2 fully equipped operatories. PPO and fee for service practice. For more info call (917) 592-9777.

> Visit QCDS online at www.qcds.org

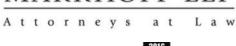
# **TAX TIPS FOR DENTISTS**

The due date for form 1065 U.S. Partnership Income Tax will be the 15th day of the third month following the close of the partnership's tax year. Previously, partnerships were due by the 15th day of the fourth month. The due date for form 1120 U.S. Corporation Income Tax Return is changed to the 15th day of the fourth month following the close of the tax yar. The deadline was the 15th day of the third month.

Both of the above changes are applicable to returns for years beginning afer 12/31/2015

> Stuart A. Sinclair CPA 1120 Old Country Road • Plainview, NY 11803 Phone (516) 935-2086 Fax (516) 935-1787 website: DenTaxSolutions.com e-mail: StuSinclair@yahoo.com

DANZIGER & MARKHOFF LLP





Representing dental practices in the areas of: **Dental Practice Transitions Estate and Tax Planning Retirement Plan Design and Administration** 

Westchester: 123 Main Street, White Plains, NY 10601 Long Island: 135 Pinelawn Rd, Suite 245 South, Melville, NY 11747 Contact: Gregory R. Tapfar, Esq. 914.948.1556 dmlawyers.com

# **Insurance Planning for the** Healthcare Professional

"Taking You from Residency to Retirement"™



- Individual Disability
- Business Disability
- Life Insurance
- Group Insurance
- Office Insurance



Eric S. Studley & Associates, Inc. 234 West Jericho Turnpike, 2nd Fl.

Huntington Station, NY 11746

P: 631-673-9496 | F: 631-673-9497 E: Insurance@DrEricStudley.com

Malpractice Insurance

Retirement Protection

Health Insurance

Financial Planning

Employee Benefits

www.DrEricStudley.com

# A Special Offer to Members of the **Queens County Dental Society**



Checking Premier account.<sup>3</sup>

For more information speak with your Flushing Bank representative, call 718.512.2729 or go to www.FlushingBank.com.

Flushing Bank is a registered trademark

# Plus, for a limited time, earn a special interest rate of **1.00%**<sup>2</sup> for the first 90 days when you also open a new personal Complete



\$15,000 to \$99,999 and 0.66% for daily account balances of \$100,000 or greater. The guaranteed rate of 1.00% will remain in effect for 90 days after account opening. At the end of this 90 day period the annual percentage yield will revert to 0.45% for daily account balances between \$15,000 to \$99,999 and 0.55% for daily account balances of \$100,000 or greater. Rates may change at any time without notice. You must maintain a daily balance of \$15,000 for the statement cycle to receive the disclosed yield. If your daily account balance is less than \$15,000 the interest rate paid on the entire balance in your account will be 0.0%. You must deposit a minimum of \$100 to open this account. No minimum balance is required to avoid a monthly maintenance fee. Fees may reduce the earnings on the account. The rate and offer are subject to change and early termination without prior notice at any time. 2. The APY is effective September 9, 2016. The blended annual percentage yield (APY) for Complete Checking Premier is 0.74% for daily account balances between \$50,000 to \$249,999 and 0.81% for daily account balances of \$250,000 or greater. The guaranteed rate of 1.00% will remain in effect for 90 days after account opening. At the end of this 90 day period the annual percentage yield will revert to 0.65% for daily account balances between \$50,000 to \$249,999 and 0.75% for daily account balances of \$250,000 or greater. Rates may change at any time without notice. You must maintain a daily balance of \$50,000 for the statement cycle to receive the disclosed yield. If your daily account balance is less than \$50,000 the interest rate paid on the entire balance in your account will be 0.0% You may open this account with a minimum deposit of \$500. However, a minimum daily balance of \$50,000 is required to earn interest and to avoid a low balance fee. A low balance fee of \$25.00 will be imposed every month unless a minimum daily balance of \$50,000 is maintained in this account or \$50,000 in combined account balances excluding all business account balances. Fees may reduce the earnings on the account. The rate and offer are subject to change and early termination without prior notice at any time, 3. A new Complete Business Checking or Complete Business Checking Plus account must be opened in conjunction with a new Complete Checking Premie



<sup>1.</sup> The APY is effective April 24, 2015. The blended annual percentage yield (APY) for Complete Business Checking Plus Interest is 0.59% for daily account balances betwee account in order to qualify for the Complete Checking Premier bonus rate. All offers are subject to change and termination without prior notice at any tim